ANTIOCH UNIVERSITY

REPORT TO THE BOARD OF TRUSTEES

2001-02 Year End Financial Statements
2002-03 First Quarter Performance

October 17-19, 2002

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REPORT TO THE BOARD OF TRUSTEES
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I. INTRODUCTION

The first section of this report contains financial information concerning the performance of the University, its campuses and associated units during 2001-02. The second section contains financial information on how the University and its components have performed in the first quarter of the 2002-03 fiscal year. The Datatel Management System and the cooperation of Campus personnel are necessary to enable us to present the full first quarter of information shortly after the close of the period.

The information contained in this report is presented using the Financial Accounting Standards Board (FASB) 117 reporting standards that became mandatory for independent colleges and universities on July 1, 1995. The objective of this FASB reporting standard is to enhance the relevance, clarity and comparability of financial statements issued by not-for-profit organizations, regardless of the nature of their operation or mission. The information on the 2001-02 fiscal year expands and supplements the material presented in the draft Audited Financial Statements prepared by Ernst & Young LLP. The material presented in this document provides a more detailed view of the revenues and expenses of the University and is intended to promote the understanding of University operations as a whole and of each of its units. If you are familiar with the terms and format of this Report, you may want to begin reading the 2001-02 Year-End Budget Performance Section on page 8 and then read the summary of the 2002-03 First Quarter Performance on page 76.

II. FORMAT AND CONTENT

The 2001-02 Year-End Financial Review section and the 2002-03 First Quarter Performance section contain summary schedules for the entire University and similar schedules for each campus, the University Administration, Glen Helen, WYSO Radio, the Antioch Review, the new Ph.D. in Leadership and Change, and University Wide accounts. Each campus and operating unit has prepared narrative descriptions of the significant events that caused the unit to deviate from its budget. The purpose of the narrative is to provide an overview of how each Campus performed during the prior fiscal year and how well it is managing during the first quarter of the current year. The narratives also provide an opportunity for the President or unit manager to describe the problems he or she has dealt with during the previous year and the opportunities that are being exploited during the current fiscal year.

Revisions to the 2002-03 Capital Budget may be necessary. Under Board of Trustee policy, Trustee approval is required for any non-personnel expenditure of more than $25,000. The Capital Budget that was presented to the Board at the June meeting contains plans for capital expenditures, but during the first quarter of the fiscal year, some Campuses have identified changed conditions as well as unanticipated needs that require changes to their capital improvement plans. In some cases, a campus may need to acquire additional equipment, particularly technology, while in other cases repairs or improvements to the physical plant may be needed.

III. THE FUNCTION SCHEDULE

For the University as a whole and for each of the Campuses and units, both sections of this Report contain two schedules. The first is the Summary by Function. This schedule provides information about Revenues by Type and Operating Expenses by Function. The purpose is to show what happened during the prior fiscal year and what is happening during the current quarter to the various revenue and expense categories. This schedule shows how prior year experience and the budget compare with what has actually happened during the two reporting periods.

In both the Revenues and Operating Expenses sections of this schedule is a reference to "E&G". This abbreviation stands for Educational and General and the Total E&G lines show the Revenues and the Operating Expenses of all functions other than those that are classified as Auxiliary Enterprises. The E&G subtotals are provided to simplify comparison of the revenues and expenses of the primary missions of the University while excluding "support functions" that are not part of the primary missions. Auxiliary Enterprises include dining services, housing, bookstore, and similar "businesses".

An additional Revenues item that appears below the Total E&G Revenue totals is Released from Restrictions. The amounts on this line reflect funds that were initially received by the University or Campuses for specific purposes and held until they could be spent to further the specific purpose. Most of this money represents gifts or bequests that have been provided for such things as scholarships or specific program initiatives. Much of the funding of this type is expended in the year it is received, but Restricted Funds are often held for several years until they can be expended in accordance with the conditions set out by the donor. For example, scholarship funds that provide for students with certain types of abilities or needs will not be expended until such students can be identified. Restricted Funds do not become part of the Operating Budget until released. Prior to being transferred to the Operating Budget, Restricted Funds are carried in the accounts of the University and invested in accordance with University policy. Neither the administration or the Board of trustees can impose restrictions on unrestricted funds; only donors can create restricted funds.

Because restricted revenues do not become part of the unrestricted operating funds of the University until they are Released from Restrictions, the amounts shown for Gifts and Grants may vary from the figures reported by the Development Offices for the same period. The Development Offices report gifts on a cash basis, or, as they are received: the Accounting Offices report gifts on an accrual basis, or, when they are received <u>or</u> first pledged. Pledges are commitments that will be realized at a future date and are not expendable until the funds are actually received. Funds that are given for a restricted purpose are invested until they can be expended for the purpose specified by the donor. Several years may pass before a campus can expend a restricted gift as the donor intended, but the restricted gift is recorded by the Development Office when it is received. The financial schedules contained in this report do not reflect restricted revenue until it is expended, and then it is reported on the Released from Restrictions line and not the Gifts line. Therefore, reports from the Development Office may show higher or lower giving levels than will appear on these schedules.

Restricted Funds should not be confused with Endowment Funds. Endowment Funds are also separated from unrestricted revenues and are also limited to specific purposes as provided by their donor. The primary difference is that the principal of Endowment Funds must be retained in perpetuity and only the annual income can be expended to satisfy the purpose of the donor. On the other hand, the principal amount of a restricted gift can be used as soon as a valid purpose has been identified. Income from the Endowment Funds appear as a Revenue Item on the Endowment Income line. Separate lines report Realized and Unrealized Gains or Losses on the endowment and other investments.

The schedules in this Report for Antioch University as well as the schedule for University Administration and the University Wide Expenses contain an additional line, "Net Overhead for Central Operations." This line has been added on these three schedules to more clearly display the cost of central operations. Ordinarily, the Overhead used to support the University Administration and the University Wide Expenses budget would appear as a "negative expense" entry, but the Board of Trustees has requested that central operations be displayed more in keeping with the way the budgets of the individual Campuses are displayed. Accordingly, this line has been added to these three schedules and appears as a quasi-revenue entry. It shows how much is transferred from the operating units to meet the costs of central operations and it clearly separates the "revenue" of the central operations from their expenses and makes it easier to see the true cost of these units.

The Operating Expenses section of the Function schedule provides financial information for each of the primary activities or programs. Each operating department of the University is classified in accordance with its primary function. For example, the Languages Department of the College is classified as Instruction and all of its expenditures will be combined with those of other teaching departments and reported on the Instruction line of the Function schedules. A list of the Cost Centers that comprise each of the Functions is presented on page 128.

In the first section of this Report, the columns of the Summary by Function schedules present information about the actual activity of the two prior years, the budget for 2001-02 and the actual experience for 2001-02. The last four columns provide comparisons of the 2001-02 actual experience with the budget for that year and a comparison of how the 2001-02 actuals compare with the actuals from 2000-01. The dollar variance is given for these comparisons and a percentage of variance is also provided. Similar information is provided in the second section of this Report, but the data and comparisons are for the first quarter of the fiscal year. Beginning with the reports for the first quarter of 2002-03, a subtotal is provided to combine Tuition & Fees with Tuition Discounts. This subtotal, Net Tuition, shows what is available to cover expenses.

FASB 117 requires the presentation of information on an accrual basis, but the actual management of the University also depends on maintaining an appropriate cash flow so that current obligations can be met. The schedules in this Report contain a Conversion to Cash Basis section which identifies those expenses and revenue sources that must be considered when adjusting from an accrual basis to a cash basis. These items are primarily concerned with equipment and facilities expenditures which, although occurring in one fiscal year, are depreciated over their useful life. Accumulated depreciation is shown as an offset to the Depreciation Expense that is included as a part of the Plant Maintenance function. Borrowing proceeds, if any, associated with the expenditures shown are reflected on a separate line as are the Principle Payments necessary to retire the loans of previous years.

The Conversion to Cash Basis section also shows the use of any Prior Year Reserves. Prior Year Reserves are maintained by the University as "funded" or "unfunded". Prior to 2002-03, when a campus ended the year with an operating surplus, this sum was recorded and carried forward on the books. If the University had sufficient surplus cash at year-end, the surplus was funded and invested in an interest bearing account for the benefit of that campus. If there was not sufficient cash to cover the surplus, the uncovered portion became a credit to the unfunded reserve. Campuses may propose the use of their Funded Prior Year Reserves in the annual budget, or they may request the Chancellor's permission to use Funded Reserves to meet unexpected expenses during the year. After 2001-02, campus surpluses will be used to fund unused depreciation.

IV. THE CATEGORY SCHEDULE

The second major schedule used in both sections of this Report is the Summary by Category. On this schedule, the Revenues reported on the Function Schedule are condensed to a single line. For the University as a whole, the University Administration and the University Wide Expenses schedules, a second line is added to show the Net Overhead for Central Operations. Although technically not a revenue item, it is treated as a quasi-revenue on this schedule so that these three units and the Campuses can be presented in similar ways.

Operating Expenses from the Function schedule are presented by category (e.g., Salaries & Wages, Benefits, Supplies). These categories show how expenditures have been made by the kinds of goods and services purchased. The components of each of the Expense categories is listed in detail on page 129.

A section of these schedules shows the Contingency/Reserves that the Campuses are required or encouraged to budget. The "Campus Contingency, Mandatory" amount is budgeted at 1% of net student-derived revenue and this sum cannot be transferred to another campus without the approval of the Campus President. With the approval of the Chancellor, these funds may be used during the year in order to meet unexpected expenses or to offset lower than anticipated revenues. Campuses that are meeting their revenue targets may also request release of these funds to pay for special capital improvements that they might not otherwise have been able to make. These requests can be honored only when the University as a whole is performing well.

The "Campus Program Contingency, Discretionary" is a reserve amount determined by the individual campus. Depending on the volatility of its programs, a campus may elect to hold an additional sum above the Mandatory amount to offset possible revenue fluctuations. The amount of this Reserve is determined by the Campus, and the Campus determines when this Revenue should be released for expenditure. Not all Campuses elect to place funds in this Reserve.

Prior to 2001-02, the Liquidity Reserve was equal to 1.25% (1.5% for Seattle) of the net tuition and fee revenue of each Campus. Although no new funds are being collected, the amounts already in the Liquidity Reserve Fund are not available for expenditure for any purpose. The amounts in the Liquidity Reserve is held in a University-wide account. At the end of 2001-02, the sixth year in which the Liquidity Reserve has been in operation, the University account contained $2,216,165. This sum is identified with each campus through a series of sub-accounts and has been invested in accordance with University policy. Earned interest is annually credited to the campuses on the Realized Gains line. A schedule showing the Funded and Unfunded Reserves, Depreciation Reserves and the Liquidity Reserves balance for each of the Campuses is on page 75.

The Overhead section of the Summary by Category schedule shows the assessments that are made against each Campus in order to support operations of the University. Prior to 2001-02 assessments were made at the rate of 13.75% of net student revenue. Net student revenue excludes tuition generated by new programs less than two years in operation, tuition discounts and waivers, and uncollectable tuition and fees. From the overhead, Rebates from the University are transferred to the individual campuses, as is the Subsidy from Overhead. Campuses which receive Rebates and Subsidies show negative amounts in these schedules because the transfer is shown as a "negative expense" rather than as a Revenue. Although these transfers are income to the receiving campus, from the standpoint of the University they represent only the reassignment of revenue from one campus to another. The effect of the Rebates was to significantly lower the true overhead rate paid by the Campuses.

Beginning in 2001-02, the complex array of subsidies was eliminated and the Overhead calculation was changed to a proration of a set amount determined to cover the costs of central operations and any subsidy to the College. The proration of the Overhead charge to the non-residential campuses and the Ph.D. program uses a three-year average of the operating revenues.

Depreciation is a major expense for the University. Prior to 2001-02, it was carried centrally, but now it is allocated to each operating unit based on the value of the scheduled equipment and facilities. Both the Depreciation Expense and the Add Back Depreciation entries for years prior to 2001-02 appear in the University Wide Expenses section on pages 73 and 125.

The columns for 2001-02 and for the first quarter of 2002-03 on the Category schedules are identical to those on the Function schedules.

2001-02 YEAR-END BUDGET REPORT

The financial performance of the University in 2001-02 cannot be summarized in a single sentence. On the one hand, 2001-02 produced the largest accrual deficit ever recorded by the University as a result of major declines in the US stock markets. On the other hand, if the investment losses in the endowment are excluded from operations, the financial performance of the University was considerably better in 2001-02 than it was in the preceding year. Paradoxically, the success that the College has had in increasing the size of the endowment has contributed to the appearance of poor financial performance for University operations. The role of the stock market in 2001-02 cannot be overemphasized.

Financial reporting standards followed by the University require that both realized and unrealized gains and losses on investments, including the endowment, be reported as revenue even though the endowment funds are restricted. That is, endowment can only be used as the donors intended and the principal is not available for use. Endowment gains in recent years have been accumulated to increase the size of the endowment and to insure that years with losses will not result in reduced principal. However, in years such as 2001-02 the losses in the endowment must be reported against total revenues and this helped produced the record accrual deficit.

ACCRUAL AND CASH BALANCES

	1997-98		1998-99		1999-00		2000-01		2001-02	
	Accrual	Cash	Accrual	Cash	Accrual	Cash	Accrual	Cash	Accrual	Cash
Antioch College	1,540,075	0	941,814	0	390,707	-546,842	-571,496	-1,202,557	-1,625,466	-995,185
Glen Helen	-8,835	-23,464	-87,387	-90,025	6,561	4,706	40,359	-6,541	143,688	608
New England	254,358	0	535,726	0	205,709	40,000	254,463	47,900	50,255	143,878
Seattle	284,658	0	276,779	107,173	553,972	16,797	433,425	243,804	193,158	0
Southern California	-310,044	-256,357	49,295	0	22,697	-47,325	130,294	94,614	727,170	575,386
McGregor	145,543	50,017	-53,324	0	-170,730	0	12,592	12,592	491	-30,053
University Ph.D									899	3,116
University Administration	56,261	0	46,961	0	109,798	0	54,112	0	7,196	0
WYSO Radio	29,708	7,494	32,848	0	58,209	2,610	52,025	-7,696	-89,705	-79,719
University Wide	-1,164,527	860,580	-1,242,603	1,367,713	-693,106	1,988,910	-1,986,301	824,745	-2,318,429	-2,218,079
Antioch Review	207	207	0	0	-962	-962	-7,708	-7,708	-27,400	-27,400
Totals	**$827,404**	**$638,477**	**$500,109**	**$1,384,861**	**$482,855**	**$1,457,894**	**-$1,588,235**	**-$847**	**-$2,938,143**	**-$2,627,448**

The above table shows the accrual and cash balances recorded by the University in each of the last five years. This table shows that the University had positive balances in the first three years of the period and deficits in the most recent two.

The campuses and operating units have performed reasonably well during the five-year period, even though several of the units have had negative accrual years. In most cases these negatives were offset by positive balances produced by other units. This year, however, the accrual deficit produced by the College, although $355,053 less than the budgeted deficit, was too large to be absorbed by surpluses generated by the other campuses.

Part of the reason for the larger operating deficit at the College in 2001-02 is a change in the way depreciation is budgeted. Beginning in 2001-02, each campus and operating unit has been required to budget depreciation and generate sufficient revenue to cover this cost. Because the College has the majority of Antioch's buildings, it also has the largest depreciation expense. When the 2001-02 budget was approved by the Board of Trustees, it was understood that this change in the way depreciation is budgeted would have a significant impact on the College. For that reason, the budgeted deficit was considerably larger than had been permitted in previous years. Fortunately, the College performed better than budgeted and so the overall deficit was not as large as it might have been.

Prior to 2001-02, depreciation was budgeted centrally in a University Wide account. The University budgeted an overall accrual deficit with the expectation that it would be covered by the Liquidity Reserve and Mandatory Contingency Reserve that each campus was required to budget. The expectation was that realized and unrealized gains on the endowment and other investments would be larger than the amounts budgeted in these categories so that the Mandatory Contingency could be used to meet emergencies or generate a surplus. During most of the decade of the 1990s this expectation was fulfilled and the University as a whole generated positive cash and accrual balances. The following table shows the degree to which investments contributed to the positive accrual balances:

REALIZED AND UNREALIZED GAINS AND LOSSES
ENDOWMENT AND OTHER INVESTMENTS

	1997-98 Actual	1998-99 Actual	1999-00 Actual	2000-01 Actual	2001-02 Actual
Realized Gains/Losses	588,433	2,316,608	716,721	-220,093	-649,275
Unrealized Gains/Losses	877,376	-1,642,173	73,529	620,736	-1,332,095
Totals	**$1,465,809**	**$674,435**	**$1,447,250**	**$400,643**	**-$1,981,370**

Unfortunately, inclusion of realized and unrealized gains and losses on investments tends to mask the performance of the campuses and operating units. The endowment is sufficiently large, and becoming larger, that gains and losses significantly distort the combined operational surpluses or deficits. If the investment gains and losses are subtracted from the accrual balances in each of the last five years, it becomes apparent that operational expenses have exceeded operational revenues in each of these years.

The primary reason that operational expenditures have exceeded operational revenues in each of these years is largely due to the practice of budgeting depreciation as a central expense tied to anticipated gains on investments. Fortunately, this practice has been discontinued and the College is beginning to adjust its expenditure patterns to recognize this expense within its budget.

ACCRUAL BALANCES ADJUSTED FOR INVESTMENT GAINS AND LOSSES

	1997-98 Actual	1998-99 Actual	1999-00 Actual	2000-01 Actual	2001-02 Actual
Accrual Balances	827,404	500,109	482,855	-1,588,235	-2,938,143
Gains and Losses	1,465,809	674,435	1,447,250	400,643	-1,981,370
Adjusted Balances	-$638,405	-$174,326	-$964,395	-$1,988,878	-$956,773

The above table shows that while the 2001-02 accrual deficit was the largest of the five year period, after gains and losses are factored out, the 2001-02 deficit is actually smaller than the operations deficit incurred in 2000-01. In fact, were it not for the stock market losses in 2001-02, the deficit of -$956,773 would not have caused the University to violate the covenants of the Seattle and New England bonds.

At present, balancing the College and University budgets depends heavily on gift revenue and bequests. The Annual Fund contributed nearly $1.5 million to College operations in 2001-02, but there were no large unrestricted bequest during the year. As the following schedule shows, unrestricted bequests have played an important role in many of the recent budgets, but it is important that the College strive to balance its budget without anticipating extraordinary levels of annual giving or bequests. If this can be achieved, unrestricted bequests could then be used to meet special needs or to cover one-time program enrichments.

UNRESTRICTED BEQUESTS RECEIVED
1995-96 through 2001-02

1995-96		1996-97		1997-98		1998-99		1999-00		2000-01		2001-02		Seven-Year
Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Average
$550,000	2	$125,000	1	$522,998	1	$112,368	2	$550,000	1	$639,612	4	$0	0	$357,140

UNRESTRICTED STATEMENT OF ACTIVITIES

The Statement of Activities is most comparable to the Income Statement of a for-profit organization. The purpose of the Statement of Activities is to summarize unrestricted operations of the 2001-02 fiscal year. The full Statement of Activities for the entire University is contained in the Audited Financial Statements prepared by Ernst & Young. Their statement contains the unrestricted, temporarily restricted, and permanently restricted funds and thereby provides a complete picture of the entire "bottom line." The schedule contained in this report focuses on Unrestricted Funds which constitute the operating revenues and expenses of the campuses and the University as a whole. By looking at the *increase or* *decrease in net assets* as show on the Statement of Activities, it is possible to get a quick understanding of how well the University performed during the fiscal year.

In 2001-02, Net Assets decreased by -$2,938,145 compared with the prior year decrease of -$1,588,235. In previous years, depreciation played a major role in the annual change in Net Assets. However, depreciation is now a cost assigned to the individual campuses and operating units. The expectation is that campuses and operating units will generate funds to cover this cost, and in this first year of direct budgeting, this expectation has generally been met. In 2001-02, depreciation for all units totaled nearly $2.96 million. In previous years when depreciation was centrally budgeted, campuses and operating units could achieve a positive accrual balance and still show large Cash Basis deficits. Now however, if a campus achieves an accrual surplus, it has funded a significant amount which is credited back against its principal payments and its Capital Expenditures. When combined with Borrowing Proceeds and Prior Year Reserves, campuses and operating units are expected to produce positive Cash Basis balances at the end of the year.

University-Wide no longer contains the depreciation expense for all units, but this account continues to record the Net Realized and Unrealized Gains and Losses on the Endowment and on other Investments as well as the Investment Income on the Endowment. In 2001-02 the Investment Income on the Endowment line shows a loss of -$148,928 because the endowment did not generate sufficient income to cover the budgeted spending allocations made to the College ($198,524), Glen Helen ($42,000) and the Antioch Review ($10,162).

Realized and unrealized gains have been retained in the endowment, less any amount needed for the annual allocations to the campuses for operating expenses. Were it not for the depreciation expense that has been previously carried in University Wide, this account would have had a positive balance in previous years. However, realized and unrealized gains have not matched depreciation and University Wide has had an accrual deficit more often than not.

The University Wide decrease in Net Assets at the end of 2001-02 shown on the Statement of Activities is primarily due to Net Realized Losses on the Endowment. Growth in the Endowment Fund makes changes in the fund's value an even greater influence on the growth or decline of the University's Net Assets.

STATEMENT OF FINANCIAL POSITION

The campus Statement of Financial Position represents information similar to what can be found on the Balance Sheet of a for-profit organization. The official Statement of Financial Position is contained in the Audited Financial Statements prepared by Ernst & Young, but that schedule does not provide detail for the individual campuses. The campus Statement of Financial Position contained in this report shows the Total Assets, Total Liabilities, and Total Liabilities and Net Assets for each of the campuses. Even though depreciation has now been assigned to the individual campuses, receivables and investments are recorded on a University-Wide basis which means that Total Assets and Total Liabilities and Net Assets balance only at the total University level.

The Statement of Financial Position is a snapshot of the condition of the University as of June 30, 2002. However, it does provide insight into the financial status at the close of business for 2001-02, and when compared to the Statements from the prior years can be a useful indicator of the financial direction of the University. On June 30, 1998 the Total Liabilities and Net Assets of the University was $75,897,621. At June 30, 1999 this figure had slipped to $74,614,981. In 2000, Total Liabilities and Net Assets rebounded slightly to $78,671,311, but declined last year to $77,347,993. In 2001-02, this indicator grew to $85,500,388.

UNRESTRICTED REVENUE

In 2001-02, Educational and General (E&G) Revenue for the University as a whole was nearly 5.5% below budget. Although six of the ten operating units failed to meet their E&G revenue targets, by far the most critical factor was the decline in the value of the endowment portfolio which is reflected in the figures for University Wide. University Wide is -$2,382,007 below budget and this variance of nearly 500% accounted for more than 83% of the total negative variance from the budget.

EDUCATIONAL & GENERAL REVENUE
2001-02 Year-End

	2000-01 Actual	2001-02 Budget	2001-02 Actual	Variance Budget to Actual	
Antioch College	13,047,566	13,433,142	13,570,206	137,064	1.02%
Glen Helen	272,557	268,683	277,357	8,674	3.23%
New England	10,325,461	11,232,005	10,639,135	-592,870	-5.28%
Seattle	9,123,017	9,652,958	9,375,274	-277,684	-2.60%
Southern California	9,909,803	10,682,716	11,059,842	377,126	7.06%
McGregor	5,138,630	5,343,794	5,183,489	-160,305	-3.00%
University Ph.D.		125,000	94,200	-30,800	-24.64%
University Administration	121,006	35,000	13,769	-21,231	-60.66%
WYSO Public Radio	876,352	840,384	949,896	109,512	13.03%
University Wide	630,769	480,466	-1,901,541	-2,382,007	-495.77%
Antioch Review	62,512	75,793	43,167	-32,626	-43.05%
TOTALS	$49,507,673	**$52,169,941**	**$49,304,794**	**-$2,865,147**	**-5.49%**

The failure by the six operating units to reach their budgeted revenue targets required that they make adjustments in their spending patterns in order to complete the fiscal year without a deficit. The spending expectations created by the revenue projections contained in the budget resulted in hiring and spending decisions that are difficult to reverse once it is realized that revenue targets will not be realized. In the case of New England (-$592,870), Seattle (-$277,684) and McGregor (-$160,305), adjusting to the lower revenues presented a major challenge.

Net Tuition Revenue was nearly 74% of total University revenue in 2001-02. In recent years, overly optimistic projections of tuition and fee income created problems that were difficult to resolve during the fiscal year. However, in 2001-02 actual tuition revenue slightly exceeded the budgeted level. Although New England, Seattle, and McGregor missed their targets, Southern California did considerably better than expected and the College was precisely on target.

NET TUITION AND FEE INCOME
2001-02 Year-End

	2000-01 Actual Revenue	2001-02 Budgeted Revenue	2001-02 Actual Revenue	Budgeted to Actual Variance	Variance as a Percentage of Budgeted Revenue
Antioch College	9,070,065	9,580,069	9,586,854	6,785	0.1%
Glen Helen	112,060	115,750	130,215	14,465	12.5%
New England	8,806,715	9,166,305	9,088,921	-77,384	-0.8%
Seattle	8,578,469	9,041,698	8,814,346	-227,352	-2.5%
Southern California	9,615,115	10,277,290	10,773,786	496,496	4.8%
McGregor	4,895,670	5,085,910	5,021,243	-64,667	-1.3%
University Ph.D.	0	125,000	94,200	-30,800	-24.6%
Other	70				
TOTALS	$41,078,164	**$43,392,022**	**$43,509,565**	**$117,543**	**0.3%**

In 2000-01, net tuition and fee income for the University as a whole was -$480,312 (-12%) below budget. In 2001-02, as the above table shows, the Net Tuition and Fee income was $117,543, just slightly more (0.3%) than budgeted.

The net tuition and fee income shown in the above table includes Tuition Discounts. Tuition Discounts are the scholarship and aid assistance funded by the campuses from their own revenues. The College reported nearly 92% of the $4,253,169 of Tuition Discounts awarded in 2001-02. This percentage should increase in 2002-03 as a result of the policy of aggressively recruiting students by providing for full financial need.

Across the University Gifts revenue was nearly 16% below budget and -4.4% (-$99,081) below the 2000-01 level. Gifts were below budget at all campuses except Southern California, and this lower level of support may be a reflection of the economic downturn and the significant drop in the value of stock market portfolios. University Wide, Contracts revenue was $332,181 (155.8%) greater than budget, but -$192,067 (-26.0%) below the actual for the prior year. New England exceeded its budget projection for Contract revenue ($255,377), but generated less contract revenue than in the prior year (-$133,194). McGregor had a similar experience with Contracts revenue: up by $39,379 over budget, but -$95,069 below the prior year.

Grants income for the University as a whole failed to reach the budgeted level by more than -12% (-$451,703), but was 18.75% ahead of the prior year. The College showed a significant increase over budget, up $369,919 (27.65%) while Grants income at New England decreased by -$482,442 (-35.11%). Grants income at Seattle, Southern California and McGregor also failed to reach budget projections.

In 2001-02, Other Income was below the budgeted level by -4.8% (-$62,253), and significantly below the level for the prior year. In 2000-01, actual Other Income was $1,532,479, but in 2001-02 it declined by -$303,007 (-19.8%). Other Income, as the name suggests, combines several revenue sources, but the most significant is earnings on investments outside the Endowment Fund. Just as returns on the endowment have declined, so have earnings on investments outside of the endowment. Other major revenue items in this category include rent from tenants in Seattle and at other locations, parking fees at Southern California and Seattle, subscription fees for the Antioch Review, underwriting support for WYSO, library fines and miscellaneous fees and charges.

UNRESTRICTED OPERATING EXPENSES

In 2001-02, Total E&G Expenses were $380,141, or .65%, above the budgeted level and $2,033,323, or 3.57% above the level of the prior year. Of the campuses, the College ($870,831) and Southern California ($10,157) had actual E&G expenses above their budgets. New England, Seattle and McGregor all made significant efforts to lower their expenses from the budgeted levels.

EDUCATIONAL & GENERAL EXPENSES
2001-02 Year-End

	2000-01 Actual	2001-02 Budget	2001-02 Actual	Variance Budget to Actual	
Antioch College	15,212,430	16,399,522	17,270,353	870,831	5.31%
Glen Helen	583,511	629,195	617,126	-12,069	-1.92%
New England	10,656,859	11,456,619	11,215,266	-241,353	-2.11%
Seattle	8,683,440	9,659,397	9,224,241	-435,156	-4.11%
Southern California	9,951,910	10,576,376	10,586,533	10,157	0.19%
McGregor	5,151,257	5,342,589	5,223,805	-118,784	-2.22%
University Ph.D.		250,527	220,273	-30,254	-12.08%
University Administration	1,999,263	1,852,912	1,868,178	15,266	0.82%
WYSO Public Radio	866,974	806,038	1,046,090	240,052	29.78%
University Wide	3,787,537	1,570,430	1,655,724	85,294	5.43%
Antioch Review	129,035	131,793	127,950	-3,843	-2.92%
TOTALS	**$57,022,216**	**$58,675,398**	**$59,055,539**	**$380,141**	**0.65%**

While total E&G expenses exceeded budget by $380,141, E&G revenue was falling short of budget by $2,865,147. Spending above budget is certainly a part of the deficit problem, particularly at the College where depreciation expense has been a significant addition this year, and at WYSO, but the major factor behind the 2001-02 University deficit is the realized and unrealized losses in the endowment due to the weakness in the stock market.

CAMPUS ACCRUAL AND CASH BALANCES
2001-02 Actual

	Revenue	Expense	Accrual Balance	Cash Balance
Antioch College	17,859,971	19,485,437	-1,625,466	-995,185
New England	11,265,521	11,215,266	50,255	143,878
Seattle	9,729,973	9,536,815	193,158	0
Southern California	11,562,817	10,835,647	727,170	575,386
McGregor	5,224,296	5,223,805	491	-30,053
University Ph.D.	221,172	220,273	899	3,116
Totals	**$55,863,750**	**$56,517,243**	**-$653,493**	**-$302,858**

On a total revenue and expense basis, the campuses and the Ph.D. in Leadership and Change were responsible for a accrual deficit of -$653,493 out of the total deficit of -$2,938,143. This means that campus operations accounted for only 22.2% of the total accrual deficit with declines in the endowment accounting for most of the rest.

In 2001-02, Salaries and Wages increased by $1.38 million (4.90%) over 2000-01. The total Salaries and Wages expense of $29.6 million was over budget by $730,903 (2.53%). While campus Salaries & Wages were increasing by 4.90% over the prior year, the accompanying fringe benefits were growing by 15.41%. In prior years the University Administration has been able to rebate some fringe benefit charges at year-end because actual costs were running below the amount budgeted. However, most of the fringe benefit categories increased over their budgeted levels in 2001-02. The following table shows the changes by benefit type.

FRINGE BENEFIT COSTS

	2000-01 Actual Expense	2001-02 Budgeted Expense	2001-02 Actual Expense	Budgeted to Actual Variance	Variance as a Percentage of Budgeted Expense
Medical Coverage	2,172,814	2,631,723	3,052,853	421,130	16.00%
Dental Coverage	202,422	193,759	201,885	8,126	4.19%
FICA	1,914,843	2,043,600	2,007,566	-36,034	-1.76%
Workers Compensation	185,608	162,038	224,959	62,921	38.83%
Unemployment Compensation	79,630	70,262	73,848	3,586	5.10%
Life Insurance	139,680	158,386	136,051	-22,335	-14.10%
TIAA/CREF Retirement	2,530,600	2,644,426	2,677,936	33,510	1.27%
Short & Long-Term Disability	57,257	62,749	59,869	-2,880	-4.59%
Deferred Compensation	188,441	163,000	263,293	100,293	61.53%
Professional Development	59,023	52,139	1,250	-50,889	-97.60%
Tuition Waivers	366,728	343,763	378,427	34,664	10.08%
Moving Expenses	36,166	16,609	25,866	9,257	55.73%
Other	7,938	93,936	60,883	-33,053	-35.19%
TOTALS	**$7,941,150**	**$8,636,390**	**$9,164,686**	**$528,296**	**6.12%**

The above table shows that Medical Coverage accounted for nearly 80% of the total budget cost overrun. Medical Coverage was 16% greater than budget, but more than 40% greater than in 2000-01. While medical expenses have been growing rapidly at Antioch and across the nation, the drug component of this cost has been growing even more rapidly. Experts in these areas predict that we should anticipate continued rapid growth in the cost of these services for the next several years.

Workers Compensation showed a large percentage increase over budget as states like California moved to increase the size of their funds. Deferred Compensation, primarily recognition of future sabbaticals for senior administrators, increased significantly over budget because of the need to catch-up on previously unbudgeted commitments. Tuition waivers for staff also exceeded the amounts budgeted and higher Moving Expenses reflect the recent turnover, particularly in senior administrative positions.

Of the several Operating Expenses other than Salaries and Benefits, only Resale Costs and Miscellaneous exceeded the budgeted amounts. Resale Costs are primarily merchandise items and text books sold in campus bookstores. The Miscellaneous Expenses include a variety of items, but some of the largest expenses are for certain Student Activities, Student Health Insurance, and payments to Annuitants.

Capital expenditures were $294,480 (16.7%) above budget, but -$313,225 (-13.2%) below the previous year. The additional capital expenditures in 2001-02 resulted from renovation expenses in conjunction with the lease renewal at Southern California and roof repair and Classroom of the Future equipment purchases by McGregor.

Funded Reserves are retained earnings that can be used by the campuses to cover the cost of capital projects and equipment purchases. With the advance approval of the Chancellor, these funds can be used to offset revenue expenses in the operating budget or to cover emergency needs. Funded Reserves are also referred to as Carry-Forward Funds, and two campuses utilized their balances during 2001-02. Antioch Seattle budgeted $85,000, but used only $66,869 to partially finance the expansion of the library and classroom facilities into the interior area that was formerly rented. McGregor used $52,253 of its Prior Year Reserves to finance equipment purchases.

Although the University had a cash deficit in 2001-02, provisions have been made to fully fund the depreciation amounts that were not used during the year. Page ?? shows the Depreciation Reserves as of the end of 2001-02. Because the College had a cash deficit in 2001-02, it was not able to fund its depreciation. Seattle, Southern California and McGregor each used their full depreciation amount, while New England, the Ph. D. program and the University Administration did not use all of their depreciation. In total, the Depreciation Reserves has $193,293.

Page 75 also shows the Carry-Forward Funds balance as of the end of 2001-02. The unfunded total is $3.56 million while the funded portion is $309,140. At one time, the Carry-Forward funds provided a significant contingency for the campuses and considerable operating cash for the University. Over time, however, the Carry-Forward Funds were used for various projects and to cover cash deficits so that today the Fund has little cash. In order to insure that the University had operating funds, the Liquidity Reserves were created. These mandatory "savings accounts" were established to cover low points in the University annual cash flow cycle as well as to insure that the University was able to satisfy the various equity ratios on its bonds and to meet the solvency requirements of the federal student loan programs. With the assignment of depreciation to the campuses, the Stabilization Committee elected to end the annual assessments for the Liquidity Reserves in 2001-02. The Liquidity Reserve balances will be maintained to provide operating cash for the University, but no additional funding will be added to the reserves. Therefore, there will no longer be any mandatory addition to balances in order to help meet the bond ratios or the federal student loan liquidity requirements. These will need to be met by operating surpluses, but the funding of depreciation will substantially contribute to positive accrual balances. At the end of 2001-02, Liquidity Reserves amounted to more than $2.2 million.

CONCLUSION

The poor performance of the stock market and the resultant realized and unrealized losses in the endowment fund caused a significant deficit for the University. College operations, while better than projected in the budget, added to the deficit. Positive performances by the non-residential campuses were not sufficient to offset these two large negatives. However, had it not been for the endowment loses, the operating shortfall would not have been sufficient to trigger the technical violations of the Seattle and New England bond covenants. In 2001-02, Net Tuition & Fees exceeded budget by $117,543. However, Gifts, Lead Gifts, Grants and Endowment Income all failed to reach their budgeted level. For the University as a whole, revenues were down by -$1,333,979 (-2.2%) while expenses exceeded budget by $436,992 (.7%). Although there is little that we can do to influence the performance of the stock market, attention must be directed to increasing revenues and controlling expenses.

Glenn H. Watts
Vice Chancellor and
Chief Financial Officer

ANTIOCH UNIVERSITY
Unrestricted Statement of Activities
As of June 30, 2002
By Campus

	College Inc Glen Helen	New England	Seattle	University PhD Program	Southern California	McGregor	Central Admin Inc WYSO, Antioch Review	University Wide	Total
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Revenues and Gains:									
Tuition and fees	9,717,068	9,088,921	8,814,346	94,200	10,773,786	5,021,243			43,509,564
Contributions	2,031,234	11,610	25,283		66,140	39,584	483,267	150	2,657,268
Contracts and other exchange transactions	1,747,030	1,338,217	178,897		161,096	108,454	172,151	82,258	3,788,103
Investment income on life income and annuity agreements									0
Investment income on endowment	240,524						10,162	-148,928	101,758
Other investment income	40,271	58,977	24,457		14,804	12,716		33,707	184,932
Net realized gains(loss) on endowment								-1,999,591	-1,999,591
Net realized gains(loss) on other investments	85	115						18,020	18,220
Sales and service of auxiliary enterprises	3,070,597	1,246	320,887		221,936		57,713		3,672,379
Other Income	71,352	141,295	332,291		44,016	1,492	341,252	112,841	1,044,539
Total revenues and gains	16,918,181	10,640,381	9,696,161	94,200	11,281,778	5,183,489	1,064,545	-1,901,543	52,977,172
Net assets released from restrictions	1,702,625	625,140	33,812	126,972	281,039	40,807	6,159	725,944	3,542,498
Total unrestricted revenues, gains and other support	18,620,786	11,265,521	9,729,973	221,172	11,562,817	5,224,296	1,070,704	-1,175,599	56,519,670
Expenses and Losses:									
Educational and General:									
Instruction	4,862,103	4,546,108	4,040,474	217,156	4,071,614	2,547,443		-39,982	20,244,916
Research	0	0	0		0	0			0
Public Service	605,258	1,213,961	11,349		187,992	2,828	1,142,401		3,163,789
Academic support	1,066,313	545,146	455,280		800,161	128,942		324,095	3,319,937
Student services	2,591,976	613,100	832,393		1,175,431	718,723	94,938		6,026,561
Institutional support	3,322,593	2,695,563	2,408,485		2,687,876	1,541,854	1,773,240	-1,320,001	13,109,610
Operation and maintenance of plant	1,768,212	685,547	841,627		1,378,292	104,342			4,778,020
Depreciation	1,471,931	469,715	466,825	3,117	115,138	166,076	31,639	234,857	2,959,298
Scholarships and Fellowships	2,199,095	446,125	167,808		170,029	13,597		82,258	3,078,912
Total educational and general expenses	17,887,481	11,215,265	9,224,241	220,273	10,586,533	5,223,805	3,042,218	-718,773	56,681,043
Auxiliary enterprises	2,215,084	0	312,574		249,114		0	0	2,776,772
Total expenses	20,102,565	11,215,265	9,536,815	220,273	10,835,647	5,223,805	3,042,218	-718,773	59,457,815
Actuarial (gain) loss on annuity obligations									0
Payments to life income beneficiaries									0
Total expenses and losses	20,102,565	11,215,265	9,536,815	220,273	10,835,647	5,223,805	3,042,218	-718,773	59,457,815
Increase(decrease) in net assets	-1,481,779	50,256	193,158	899	727,170	491	-1,971,514	-456,826	-2,938,145
Net assets at beginning of year	-5,750,294	4,198,481	3,584,752	0	2,070,088	2,047,937	11,334,982	-5,827,919	11,658,027
Net assets at end of year	-7,232,073	4,248,737	3,777,910	899	2,797,258	2,048,428	9,363,468	-6,284,745	8,719,882
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ANTIOCH UNIVERSITY
Statement of Financial Position
June 30, 2002

	College	New England	Seattle	Southern California	McGregor	University Administration	Total University
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Cash and cash equivalents	360,693	41,775	109,583	215,142	58,679	1,558,574	2,344,446
Accounts receivable	2,868,251	536,132	1,253,202	834,750	734,713	879,466	7,106,514
Grants receivable	1,000					353,628	354,628
Contributions receivable	8,012,290						8,012,290
Prepaid expenses	475,477	98,056	81,866	149,460	17,271	120,319	942,449
Loans to students	162,608	1,700		11,562		4,552,479	4,728,349
Investments	456,763	650,365	341,429			31,327,191	32,775,748
Land, buildings and equipment	11,977,269	4,458,095	7,646,830	480,016	2,216,793	2,456,961	29,235,964
Total Assets	24,314,351	5,786,123	9,432,910	1,690,930	3,027,456	41,248,618	85,500,388
Accounts payable						1,195,587	1,195,587
Accrued benefit liabilities	386,834					3,213,948	3,600,782
Other accrued liablilities	133,300	43,911	222,087	103,198	621	1,483,218	1,986,335
Deferred revenue	2,212,848	841,613	1,567,547	869,051	780,010	1,262,978	7,534,047
Notes and bonds payable	2,977,242	5,062,257	6,900,000	69,720	238,157	858,220	16,105,596
Annuities payable						2,017,220	2,017,220
Deposits held on behalf of others	490,360	30,129	68,455	37,224	59,911	-4,281	681,798
Advances from government for student loans						4,597,376	4,597,376
Total Liabilities	6,200,584	5,977,910	8,758,089	1,079,193	1,078,699	14,624,266	37,718,741
Net Assets							
Unrestricted	-7,218,073	4,248,737	3,777,885	2,796,238	2,048,427	3,066,647	8,719,861
Temporarily restricted	10,020,893	347,265	384,971	132,834	87,943	-180,536	10,793,370
Permanently restricted	1,035,926			6,662		27,225,828	28,268,416
Total net assets	3,838,746	4,596,002	4,162,856	2,935,734	2,136,370	30,111,939	47,781,647
Total Liabilities and Net Assets	10,039,330	10,573,912	12,920,945	4,014,927	3,215,069	44,736,205	85,500,388

Antioch University

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
Revenues								
Tuition & Fees	41,348,919	44,384,891	47,182,911	47,762,734	579,823	1.23%	3,377,843	7.61%
Less Tuition Discounts	-3,551,561	-3,306,727	-3,790,889	-4,253,169	-462,280	-12.19%	-946,442	-28.62%
Gifts	2,076,954	2,256,349	2,566,272	2,157,268	-409,004	-15.94%	-99,081	-4.39%
Lead Gifts	0	639,612	645,033	500,000	-145,033	-22.48%	-139,612	-21.83%
Grants	2,881,550	2,730,659	3,694,384	3,242,681	-451,703	-12.23%	512,022	18.75%
Endowment Income	137,379	132,280	367,266	101,758	-265,508	-72.29%	-30,522	-23.07%
Contracts	750,104	737,487	213,239	545,420	332,181	155.78%	-192,067	-26.04%
Realized Gains (Losses)	716,721	-220,093	0	-649,275	-649,275		-429,182	-195.00%
Unrealized Gains (Losses)	730,529	620,736	0	-1,332,095	-1,332,095		-1,952,831	-314.60%
Other Income	1,412,681	1,532,479	1,291,725	1,229,472	-62,253	-4.82%	-303,007	-19.77%
Total E&G Revenue	46,503,276	49,507,673	52,169,941	49,304,794	-2,865,147	-5.49%	-202,879	-0.41%
Auxiliary Enterprises	3,359,625	3,400,471	3,324,278	3,672,379	348,101	10.47%	271,908	8.00%
Released From Restrictions	3,626,176	2,793,328	2,359,431	3,542,498	1,183,067	50.14%	749,170	26.82%
Total Revenues	53,489,077	55,701,472	57,853,650	56,519,671	-1,333,979	-2.31%	818,199	1.47%
Net Overhead for Central Operations	2,557,615	2,549,500	2,374,497	2,374,497	0	0.00%	-175,003	-6.84%
Operating Expenses								
Instruction	17,912,674	19,155,718	20,711,438	20,244,916	-466,522	-2.25%	1,089,198	5.69%
Research	1,400	8,600	0	0	0		-8,600	-100.00%
Public Service	2,585,686	2,980,279	3,160,349	3,163,989	3,640	0.12%	183,710	6.16%
Academic Support	3,018,770	3,394,285	3,224,720	3,319,937	95,217	2.95%	-74,348	-2.19%
Student Services	5,658,367	5,798,767	5,849,302	6,026,561	177,259	3.03%	227,794	3.93%
Institutional Support	13,657,747	14,967,606	14,994,430	15,483,905	489,475	3.26%	516,299	3.45%
Plant Maintenance	7,277,758	7,742,236	7,677,721	7,737,319	59,598	0.78%	-4,917	-0.06%
Scholarships	2,617,409	2,974,725	3,057,438	3,078,912	21,474	0.70%	104,187	3.50%
Total E&G Expenses	52,729,811	57,022,216	58,675,398	59,055,539	380,141	0.65%	2,033,323	3.57%
Auxiliary Enterprises	2,834,026	2,816,991	2,719,921	2,776,772	56,851	2.09%	-40,219	-1.43%
Total Operating Expenses	55,563,837	59,839,207	61,395,319	61,832,311	436,992	0.71%	1,993,104	3.33%
Excess Revenue over Expenses	482,855	-1,588,235	-1,167,172	-2,938,143	-1,770,971	-151.73%	-1,349,908	-84.99%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	1,530,101	2,374,383	1,766,678	2,061,158	294,480	16.67%	-313,225	-13.19%
Borrowing Proceeds	-194,921	-1,953,394	-656,609	-303,738	352,871	53.74%	1,649,656	84.45%
Principal Payments	740,635	911,780	988,175	1,010,305	22,130	2.24%	98,525	10.81%
Prior Year Reserves	-265,547	0	-85,000	-119,122	-34,122	-40.14%	-119,122	
Add back Depreciation	-2,785,307	-2,920,157	-2,930,000	-2,959,298	-29,298	-1.00%	-39,141	-1.34%
Total Cash Items	-975,039	-1,587,388	-916,756	-310,695	606,061	66.11%	1,276,693	-80.43%
Net Cash Basis Budget	1,457,894	-847	-250,416	-2,627,448	-2,377,032	-949.23%	-2,626,601	-310106.38%

Antioch University

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
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Revenues	56,046,692	58,250,972	60,228,147	58,894,168	-1,333,979	-2.21%	643,196	1.10%
Operating Expenses								
Salaries & Wages	26,208,729	28,195,318	28,845,689	29,576,592	730,903	2.53%	1,381,274	4.90%
Benefits	7,282,238	7,941,150	8,636,390	9,164,686	528,296	6.12%	1,223,536	15.41%
Training & Development	1,690,358	1,669,863	1,782,832	1,607,674	-175,158	-9.82%	-62,189	-3.72%
Student Aid Services	1,248,245	1,646,150	1,702,154	1,613,833	-88,321	-5.19%	-32,317	-1.96%
Special Events	311,849	245,477	277,356	232,990	-44,366	-16.00%	-12,487	-5.09%
Supplies	1,432,150	1,371,596	1,472,910	1,449,225	-23,685	-1.61%	77,629	5.66%
Business Operations	5,995,908	6,542,879	6,591,458	6,272,045	-319,413	-4.85%	-270,834	-4.14%
Plant Maintenance	3,254,441	3,784,320	3,841,071	3,772,930	-68,141	-1.77%	-11,390	-0.30%
Interest Expense	1,390,627	1,530,178	1,407,340	1,328,738	-78,602	-5.59%	-201,440	-13.16%
Resale Costs	776,230	779,198	678,352	718,866	40,514	5.97%	-60,332	-7.74%
Miscellaneous	380,985	493,923	471,714	611,660	139,946	29.67%	117,737	23.84%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	5,400	0	129,759	1,715	-128,044	-98.68%	1,715	
Liquidity Reserve	0	0	0	0	0		0	
Overhead				0	0		0	
To the University	4,813,816	4,983,195	3,124,497	3,124,497	0	0.00%	-1,858,698	-37.30%
Rebates from the University	-1,856,201	-2,033,695	0	0	0		2,033,695	100.00%
Subsidy from Adult Campuses	-5	0	0	0	0		0	
Subsidy from Overhead	-400,000	-400,000	-750,000	-750,000	0	0.00%	-350,000	-87.50%
Other (Intercampus Agree & Univ Conf)	243,760	169,498	253,797	147,562	-106,235	-41.86%	-21,936	-12.94%
Depreciation	2,785,307	2,920,157	2,930,000	2,959,298	29,298	1.00%	39,141	1.34%
Total Operating Expenses	55,563,837	59,839,207	61,395,319	61,832,311	436,992	0.71%	1,993,104	3.33%
Excess Revenue over Expenses	482,855	-1,588,235	-1,167,172	-2,938,143	-1,770,971	-151.73%	-1,349,908	-84.99%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	1,530,101	2,374,383	1,766,678	2,061,158	294,480	16.67%	-313,225	-13.19%
Borrowing Proceeds	-194,921	-1,953,394	-656,609	-303,738	352,871	53.74%	1,649,656	84.45%
Principal Payments	740,635	911,780	988,175	1,010,305	22,130	2.24%	98,525	10.81%
Prior Year Reserves	-265,547	0	-85,000	-119,122	-34,122	-40.14%	-119,122	
Add Back Depreciation	-2,785,307	-2,920,157	-2,930,000	-2,959,298	-29,298	-1.00%	-39,141	-1.34%
Total Cash Items	-975,039	-1,587,388	-916,756	-310,695	606,061	66.11%	1,276,693	80.43%
Net Cash Basis Budget	1,457,894	-847	-250,416	-2,627,448	-2,377,032	-949.23%	-2,626,601	-310106.38%

ANTIOCH COLLEGE
2001-02 Year-End Review

This has been a year of transition, and like so many transitions, it involved a degree of stress and tension as previous practices and procedures were scrutinized and revised. Financial tension has been no stranger to Antioch College and 2001-02 was no exception. In order to reduce the deficit from the level that was established in the prior year, spending constraints were necessary and these limited what faculty, staff, and students were able to achieve. The need to control spending resulting in the administrative restructuring mandated by the Board's Stabilization Committee, and tension increased as past practices were modified and some familiar personalities departed the campus. During the year, other issues such as mold in Spalt and Presidents dormitories and the outsourcing of dining services attracted considerable attention and debate. The use of the golf course and the campus' commitment to environmental causes also became major topics for campus discussion. By and large, the debates and discussions around these and other issues were healthy and constructive, but they required a great deal of energy from students, faculty and staff.

During the past year, the College made significant progress in the face of these many challenges. A summary of this progress and the challenges, and how they affected the 2001-02 budget appears below.

Operating Revenues: Enrollment in 2001-02 continued to grow modestly but steadily, compared with previous years. One useful indicator of this growth is total headcount, calculated according to nationally followed guidelines. Headcount for the year increased from 650 in 2000 to 691 in 2001. This resulted in gross Tuition & Fees growth of $1,517,640 (12.7%) more than in the prior year and nearly $380,000 more than had been projected in the budget. However, Tuition Discounts also grew significantly. The year-to-year increase in Tuition Discounts was just over $1.0 million and nearly $375,000 more than had been budgeted. The variance in Tuition Discounts and Tuition & Fees were offsetting leaving the College with just over one-half million dollars of new net Tuition & Fee Revenue to spend in 2001-02.

Less encouraging was the fact that Gifts were $118,372 (7.6%) below budget although just over $50,000 more than in the previous year. Lead Gifts totaled $500,000, but ran $145,000 below budget. Grants, which is primarily student financial aid, surpassed budget by nearly $370,000 while Endowment Income and Contracts Revenue provided modest increases and Other Income declined slightly. Auxiliary Enterprises generated $300,000 more than had been planned and we were able to release from Restrictions $808,000 more than had been budgeted. In total, College revenue exceeded budget by nearly $1.3 million (7.6%).

Operating Expenses: As I took office in February, I proposed some new programs and further analysis of some existing ones. Three commissions, dealing with Admissions, Co-op, and a new change institute for educating leaders in social change, were appointed and made their recommendations in the spring term. Several of these recommendations were implemented or resulted in grant proposals:

- Reorganization of the Admissions Staff
- Admissions research to ascertain reasons for enrollment and non-enrollment of admitted students
- A new volunteer coordinator position in the Admissions Office
- A "Way-Finders" Committee, and implementation of a comprehensive plan to install permanent maps and direction signs on the campus
- Direction signs on nearby Interstate highways marking the proper exits to reach the College
- Promise of a $50,000 grant from the Carnegie Corporation to support co-op opportunities focused on social change for students from other colleges
- Appointment of a national advisory committee for the Change Institute
- A grant of $10,000 from the Vanguard Foundation for publications of the Change Institute
- A $350,000 proposal submitted to the US Department of Education for support of the Change Institute

Some of these innovations will require additional support over time while others will actually contribute funding to College operations. All of them share the objective of making the College work better to better serve its students.

In 2001-02, Salaries & Wages and Benefits increased over budget by more than $1.0 million. Overtime in Physical Plant to deal with plant maintenance problems associated with our older buildings and the mold and bacteria problems that we experienced in the spring constituted a significant proportion of the overage. Expansion of the Admissions staff and the Development staff also were factors. Fringe benefit costs, particularly those associated with medical insurance and prescription drugs, contributed significantly. Virtually all of the other expense categories were below budget so that Total

Operating Expenses ended the year about $900,000 more than budget. This meant that the accrual deficit for the year came in at $1,625,466, or $355,053 **below** the Board-approved deficit for 2001-02.

Joan Straumanis
President

Antioch College

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	%	Change From 2000-01 Actual to 2001-02 Actual $	%
Revenues								
Tuition & Fees	11,266,083	11,971,121	13,109,448	13,488,761	379,313	2.89%	1,517,640	12.68%
Less Tuition Discounts	-3,112,064	-2,901,056	-3,529,379	-3,901,907	-372,528	-10.56%	-1,000,851	-34.50%
Gifts	1,303,415	1,382,641	1,554,689	1,436,317	-118,372	-7.61%	53,676	3.88%
Lead Gifts	0	639,612	645,033	500,000	-145,033	-22.48%	-139,612	-21.83%
Grants	1,426,879	1,537,841	1,338,000	1,707,919	369,919	27.65%	170,078	11.06%
Endowment Income	196,135	195,157	181,000	198,524	17,524	9.68%	3,367	1.73%
Contracts	1,135	1,305	1,212	28,887	27,675	2283.42%	27,582	2113.56%
Realized Gains (Losses)	-24,615	2,837	0	85	85		-2,752	-97.00%
Unrealized Gains (Losses)	2,494	0	0	0	0		0	
Other Income	185,512	218,108	133,139	111,620	-21,519	-16.16%	-106,488	-48.82%
Total E&G Revenue	11,244,974	13,047,566	13,433,142	13,570,206	137,064	1.02%	522,640	4.01%
Auxiliary Enterprises	2,480,522	2,542,508	2,455,635	2,768,779	313,144	12.75%	226,271	8.90%
Released From Restrictions	2,526,005	1,271,696	713,298	1,520,986	807,688	113.23%	249,290	19.60%
Total Revenues	16,251,501	16,861,770	16,602,075	17,859,971	1,257,896	7.58%	998,201	5.92%
Operating Expenses								
Instruction	4,634,004	4,871,646	5,109,865	4,862,103	-247,762	-4.85%	-9,543	-0.20%
Research	0	0	0	0	0		0	
Public Service	2,000	1,066	0	1,431	1,431		365	34.24%
Academic Support	1,059,894	1,122,587	1,065,587	1,066,313	726	0.07%	-56,274	-5.01%
Student Services	2,313,755	2,453,336	2,454,072	2,591,976	137,904	5.62%	138,640	5.65%
Institutional Support	2,394,088	2,868,269	2,746,309	3,322,391	576,082	20.98%	454,122	15.83%
Plant Maintenance	1,562,869	1,785,445	3,029,627	3,227,044	197,417	6.52%	1,441,599	80.74%
Scholarships	1,663,313	2,110,081	1,994,062	2,199,095	205,033	10.28%	89,014	4.22%
Total E&G Expenses	13,629,923	15,212,430	16,399,522	17,270,353	870,831	5.31%	2,057,923	13.53%
Auxiliary Enterprises	2,230,871	2,220,836	2,183,072	2,215,084	32,012	1.47%	-5,752	-0.26%
Total Operating Expenses	15,860,794	17,433,266	18,582,594	19,485,437	902,843	4.86%	2,052,171	11.77%
Excess Revenue over Expenses	390,707	-571,496	-1,980,519	-1,625,466	355,053	17.93%	-1,053,970	-184.42%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	626,100	1,687,564	536,000	512,568	-23,432	-4.37%	-1,174,996	-69.63%
Borrowing Proceeds	-154,045	-1,585,709	-396,000	-258,673	137,327	34.68%	1,327,036	83.69%
Principal Payments	465,494	529,206	575,071	574,656	-415	-0.07%	45,450	8.59%
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	-1,432,000	-1,458,832	-26,832	-1.87%	-1,458,832	
Total Cash Items	937,549	631,061	-716,929	-630,281	86,648	12.09%	-1,261,342	-199.88%
Net Cash Basis Budget	-546,842	-1,202,557	-1,263,590	-995,185	268,405	21.24%	207,372	17.24%

Antioch College

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
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Revenues	16,251,501	16,861,770	16,602,075	17,859,971	1,257,896	7.58%	998,201	5.92%
Operating Expenses								
Salaries & Wages	8,057,006	8,290,415	8,235,437	8,955,012	719,575	8.74%	664,597	8.02%
Benefits	2,528,251	2,758,312	2,773,232	3,097,328	324,096	11.69%	339,016	12.29%
Training & Development	485,399	483,763	518,430	443,057	-75,373	-14.54%	-40,706	-8.41%
Student Aid Services	1,047,877	1,455,944	1,389,317	1,351,278	-38,039	-2.74%	-104,666	-7.19%
Special Events	111,335	102,638	137,585	94,130	-43,455	-31.58%	-8,508	-8.29%
Supplies	724,557	659,850	709,652	729,693	20,041	2.82%	69,843	10.58%
Business Operations	1,639,321	1,955,318	2,158,088	1,998,084	-160,004	-7.41%	42,766	2.19%
Plant Maintenance	1,091,322	1,352,022	1,128,432	1,287,721	159,289	14.12%	-64,301	-4.76%
Interest Expense	164,853	264,909	208,408	153,426	-54,982	-26.38%	-111,483	-42.08%
Resale Costs	322,811	303,167	256,352	275,605	19,253	7.51%	-27,562	-9.09%
Miscellaneous	251,786	251,563	235,661	236,725	1,064	0.45%	-14,838	-5.90%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	5,400	0	0	1,715	1,715		1,715	
Liquidity Reserve	90,545	90,316	0	0	0		-90,316	-100.00%
Overhead								
To the University	996,000	993,471	0	0	0		-993,471	-100.00%
Rebates from the University	-550,000	-550,000	0	0	0		550,000	100.00%
Subsidy from Adult Campuses	-200,000	-200,000	0	0	0		200,000	100.00%
Subsidy from Overhead	-400,000	-400,000	-600,000	-600,000	0	0.00%	-200,000	-50.00%
Other (Intercampus Agree & Univ Conf)	-505,669	-378,422	0	2,831	2,831		381,253	100.75%
Depreciation			1,432,000	1,458,832	26,832	1.87%	1,458,832	
Total Operating Expenses	15,860,794	17,433,266	18,582,594	19,485,437	902,843	4.86%	2,052,171	11.77%
Excess Revenue over Expenses	390,707	-571,496	-1,980,519	-1,625,466	355,053	17.93%	-1,053,970	-184.42%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	626,100	1,687,564	536,000	512,568	-23,432	-4.37%	-1,174,996	-69.63%
Borrowing Proceeds	-154,045	-1,585,709	-396,000	-258,673	137,327	34.68%	1,327,036	83.69%
Principal Payments	465,494	529,206	575,071	574,656	-415	-0.07%	45,450	8.59%
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	-1,432,000	-1,458,832	-26,832	-1.87%	-1,458,832	
Total Cash Items	937,549	631,061	-716,929	-630,281	86,648	12.09%	-1,261,342	-199.88%
Net Cash Basis Budget	-546,842	-1,202,557	-1,263,590	-995,185	268,405	21.24%	207,372	17.24%

GLEN HELEN ECOLOGY INSTITUTE
2001-02 Year-End Review

Background Information: In reporting on the Glen Helen Ecology Institute's year-end fiscal performance, it is important to recognize how funds are derived and how they are distributed. Approximately six percent of the Institute's funding came directly from Antioch College in 2001-02. The remainder came through direct fundraising efforts and program fees.

A brief explanation of some of the budget categories is as follows:

- Tuition represents the Outdoor Education Center program fees.
- Endowment income represents earnings from the Hugh Taylor Birch Endowment.
- Contracts represent educational programs from the Outdoor Education Center, Raptor Center, and the Trailside Museum and Visitor Center.
- The auxiliary enterprises line is for the Outdoor Education Center room and board income, rental income (Birch House, OEC Complex, and Glen Helen Building), and Glen Helen calendar sales.
- On the expenditure side, resale costs represent inventory purchases for Outdoor Education Center products (e.g., t-shirts) that are sold to school children and the public.

Financial Activity: Total revenue was $760,814 and total operating expenses was $617,126 representing excess revenues over expenses of $143,688. On a net cash basis the final dollar figure was $608.

Total financial activity included -$46,017 less revenue (-5.7%) than planned and -$12,069 less in spending (-1.9%) than planned. Revenue from tuition and fees was slightly higher than planned as was auxiliary enterprises. Gift and contract revenue was just below budget. Expense categories salaries and benefits, supplies, plant maintenance, and the discretionary reserve were all under budget. Repair and maintenance of the Glen infrastructure remains a high priority and the lower than planned expense in this area represent an increase expense from restricted cost centers designated specifically for plant maintenance.

Depreciation shows up in two different places. It is shown as an operating expense and as an add-back, since it is a non-cash expense and, historically, the Glen has been held accountable for all expenses except depreciation. This was $13,099, $4,901 below budget. The plan for restricted funds was $279,005 though the actual activity was $181,639 resulting in 4.6 percent less revenue than planned. This, however, is a reflection of the Institute's overall increase in unrestricted revenue and enabled the Institute to maintain a higher year-end reserve in its restricted cost centers.

The categorizing of unrestricted operating and restricted spending enables the Institute to manage the net revenue/expense within some limits. The restricted funds are restricted by definition (as is Glen Helen overall), but some of these funds may be used for general operations. That way, if it looks like the overall net is going to be negative, some operating expenses can be re-categorized as restricted and vice versa. This provides some flexibility in the Institute's efforts to balance its year-end budget without the benefit of "real-time" financial data (expenses that were being processed by the College were not exactly known at the time our books were closed).

Overview and Prospects: At 2001-02 year-end, the restricted monies are at $235,481.26. In addition to the restricted funds, there are three endowments, totaling $545,000. The original $500,000 (Hugh Taylor Birch endowment) is for general operations; an additional $25,000 is for the Glen Helen Building and grounds; and the remaining $20,000 is for general Glen Helen maintenance and land management. Year-end restricted fund balance has implications for future years. The 2002-03 year will be balanced by taking $110,968 from restricted funds. That means that the Institute has two years of "cushion" (through 2003-04) in restricted funds if there is no new gifting of restricted monies. The budget already relies on gifting of about $100,000 in unrestricted monies; this means that almost $211,000 in gifting is necessary to keep a balanced budget. Clearly, building these funds up has to be a high priority for the Institute.

Robert S. Whyte
Executive Director

Glen Helen

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
Revenues								
Tuition & Fees	115,282	112,060	115,750	130,215	14,465	12.50%	18,155	16.20%
Less Tuition Discounts	0	0	0	0	0		0	
Gifts	82,640	103,267	98,500	94,917	-3,583	-3.64%	-8,350	-8.09%
Lead Gifts	0	0	0	0	0		0	
Grants	9,869	4,066	1,433	0	-1,433	-100.00%	-4,066	-100.00%
Endowment Income	42,000	42,000	42,000	42,000	0	0.00%	0	0.00%
Contracts	9,100	11,164	11,000	10,222	-778	-7.07%	-942	-8.44%
Realized Gains (Losses)	0	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	361	0	0	3	3		3	
Total E&G Revenue	259,252	272,557	268,683	277,357	8,674	3.23%	4,800	1.76%
Auxiliary Enterprises	247,846	259,208	259,143	301,818	42,675	16.47%	42,610	16.44%
Released From Restrictions	19,407	92,105	279,005	181,639	-97,366	-34.90%	89,534	97.21%
Total Revenues	526,505	623,870	806,831	760,814	-46,017	-5.70%	136,944	21.95%
Operating Expenses								
Instruction	0	0	0	0	0		0	
Research	0	0	0	0	0		0	
Public Service	519,944	583,511	629,195	604,027	-25,168	-4.00%	20,516	3.52%
Academic Support	0	0	0	0	0		0	
Student Services	0	0	0	0	0		0	
Institutional Support	0	0	0	0	0		0	
Plant Maintenance	0	0	0	13,099	13,099		13,099	
Scholarships	0	0	0	0	0		0	
Total E&G Expenses	519,944	583,511	629,195	617,126	-12,069	-1.92%	33,615	5.76%
Auxiliary Enterprises	0	0	0	0	0		0	
Total Operating Expenses	519,944	583,511	629,195	617,126	-12,069	-1.92%	33,615	5.76%
Excess Revenue over Expenses	6,561	40,359	177,636	143,688	-33,948	-19.11%	103,329	256.02%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	0	46,900	150,000	156,179	6,179	4.12%	109,279	233.00%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	1,855	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	-18,000	-13,099	4,901	27.23%	-13,099	
Total Cash Items	1,855	46,900	132,000	143,080	11,080	8.39%	96,180	205.07%
Net Cash Basis Budget	4,706	-6,541	45,636	608	-45,028	-98.67%	7,149	109.30%

Glen Helen

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
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Revenues	526,505	623,870	806,831	760,814	-46,017	-5.70%	136,944	21.95%
Operating Expenses								
Salaries & Wages	265,955	288,795	280,045	273,365	-6,680	-2.39%	-15,430	-5.34%
Benefits	70,149	85,099	84,283	81,842	-2,441	-2.90%	-3,257	-3.83%
Training & Development	8,180	3,874	6,920	10,671	3,751	54.21%	6,797	175.45%
Student Aid Services	0	0	0	0	0		0	
Special Events	0	0	600	517	-83	-13.83%	517	
Supplies	51,037	52,159	58,520	56,000	-2,520	-4.31%	3,841	7.36%
Business Operations	50,307	46,754	47,691	62,928	15,237	31.95%	16,174	34.59%
Plant Maintenance	64,675	97,335	108,839	106,305	-2,534	-2.33%	8,970	9.22%
Interest Expense	120	109	70	28	-42	-60.00%	-81	-74.31%
Resale Costs	7,382	7,074	7,000	9,379	2,379	33.99%	2,305	32.58%
Miscellaneous	2,139	2,312	1,887	2,992	1,105	58.56%	680	29.41%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	0	15,340	0	-15,340	-100.00%	0	
Liquidity Reserve	0	0	0	0	0		0	
Overhead								
To the University	0	0	0	0	0		0	
Rebates from the University	0	0	0	0	0		0	
Subsidy from Adult Campuses	0	0	0	0	0		0	
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	0	0	0	0	0		0	
Depreciation	0	0	18,000	13,099	-4,901	-27.23%	13,099	
Total Operating Expenses	519,944	583,511	629,195	617,126	-12,069	-1.92%	33,615	5.76%
Excess Revenue over Expenses	6,561	40,359	177,636	143,688	-33,948	-19.11%	103,329	256.02%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	0	46,900	150,000	156,179	6,179	4.12%	109,279	233.00%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	1,855	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	-18,000	-13,099	4,901	27.23%	-13,099	
Total Cash Items	1,855	46,900	132,000	143,080	11,080	8.39%	96,180	205.07%
Net Cash Basis Budget	4,706	-6,541	45,636	608	-45,028	-98.67%	7,149	109.30%

ANTIOCH NEW ENGLAND GRADUATE SCHOOL

2001-02 Year-End Review

2001-02 was a challenging year for Antioch New England on the financial front. We met those challenges and ended the year with excess operating revenue over operating expenses of $50,255 ($63,095 under initial plan, but positive nonetheless), and a net positive revenue of $143,878 with operating and capital budgets combined (this figure is also shy of the budget plan by $78,472).

At $11.26 million, our revenue reflects continued growth, and continued expansion of our service to students, to our local community, and to the University's mission.

Considering the unexpected financial challenges that ANE faced during the year, we consider this financial performance to be strong. ANE saw a medical expense adjustment of $92,569 during the year, significantly lower gift receipts than budgeted ($11,610 against a budget of $169,218 and prior year receipts of $78,803), an unexpected increase in depreciation expenses of $39,715. We had expected, as well, a significant decrease in our contract activity, mostly through the Antioch New England Institute.

All this in a year in which enrollment was soft: against a goal of 350 to 402 new students, we enrolled only 304.

We remained in the black by tightening salary expenses (no raises for staff; for some this was the second year in a row), cutting back on training and professional development, and trimming more than $116,000 off business operations costs. These cuts leave a trail of deferred costs that will have to be made up, at least to a degree, but they did allow us to stay ahead of the curve for the year. This accomplishment was very much a group effort — all staff and faculty, and all students, shouldered their share of the burden.

On the contracts side, though we did indeed see a drop in activity (from $579,598 in 2000-01 to $446,404 in 2001-02), we were able to come in at year-end more than $250,000 above budgeted expectations for contracts.

Some of the challenges of 2001-02 leave us with opportunities in 2002-03, most notably among them the opportunity to reach out to potential enrollees who have not heard from us in some time. The early performance we have seen thus far in 2002-03 suggests that the achievements of 2001-02 will indeed serve as a platform for a strong year to come.

Peter S. Temes
President

Antioch New England Graduate School

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
Revenues								
Tuition & Fees	8,077,458	8,818,635	9,166,305	9,091,851	-74,454	-0.81%	273,216	3.10%
Less Tuition Discounts	-73,751	-11,920	0	-2,930	-2,930		8,990	75.42%
Gifts	120,188	78,803	169,218	11,610	-157,608	-93.14%	-67,193	-85.27%
Lead Gifts	0	0	0	0	0		0	
Grants	727,461	530,071	1,374,255	891,813	-482,442	-35.11%	361,742	68.24%
Endowment Income	0	0	0	0	0		0	
Contracts	566,022	579,598	191,027	446,404	255,377	133.69%	-133,194	-22.98%
Realized Gains (Losses)	-117	4,569	0	115	115		-4,454	-97.48%
Unrealized Gains (Losses)	3,229	0	0	0	0		0	
Other Income	385,249	325,705	331,200	200,272	-130,928	-39.53%	-125,433	-38.51%
Total E&G Revenue	9,805,739	10,325,461	11,232,005	10,639,135	-592,870	-5.28%	313,674	3.04%
Auxiliary Enterprises	0	0	0	1,246	1,246		1,246	
Released From Restrictions	285,994	585,861	337,964	625,140	287,176	84.97%	39,279	6.70%
Total Revenues	10,091,733	10,911,322	11,569,969	11,265,521	-304,448	-2.63%	354,199	3.25%
Operating Expenses								
Instruction	4,147,232	4,559,093	4,583,037	4,546,108	-36,929	-0.81%	-12,985	-0.28%
Research	0	0	0	0	0		0	
Public Service	1,051,869	1,138,587	1,376,147	1,213,961	-162,186	-11.79%	75,374	6.62%
Academic Support	507,821	555,088	512,527	545,146	32,619	6.36%	-9,942	-1.79%
Student Services	584,762	621,173	611,630	613,100	1,470	0.24%	-8,073	-1.30%
Institutional Support	2,424,488	2,686,708	2,833,645	2,695,563	-138,082	-4.87%	8,855	0.33%
Plant Maintenance	706,247	713,918	1,126,433	1,155,263	28,830	2.56%	441,345	61.82%
Scholarships	463,605	382,292	413,200	446,125	32,925	7.97%	63,833	16.70%
Total E&G Expenses	9,886,024	10,656,859	11,456,619	11,215,266	-241,353	-2.11%	558,407	5.24%
Auxiliary Enterprises	0	0	0		0		0	
Total Operating Expenses	9,886,024	10,656,859	11,456,619	11,215,266	-241,353	-2.11%	558,407	5.24%
Excess Revenue over Expenses	205,709	254,463	113,350	50,255	-63,095	-55.66%	-204,208	-80.25%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	143,217	205,577	226,000	258,617	32,617	14.43%	53,040	25.80%
Borrowing Proceeds	0	-103,789	0	0	0		103,789	100.00%
Principal Payments	80,000	104,775	95,000	117,475	22,475	23.66%	12,700	12.12%
Prior Year Reserves	-57,508		0	0	0		0	
Add back Depreciation	0	0	-430,000	-469,715	-39,715	-9.24%	-469,715	
Total Cash Items	165,709	206,563	-109,000	-93,623	15,377	14.11%	-300,186	-145.32%
Net Cash Basis Budget	40,000	47,900	222,350	143,878	-78,472	-35.29%	95,978	200.37%

Antioch New England Graduate School

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
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Revenues	10,091,733	10,911,322	11,569,969	11,265,521	-304,448	-2.63%	354,199	3.25%
Operating Expenses								
Salaries & Wages	5,216,276	5,687,265	5,409,500	5,424,769	15,269	0.28%	-262,496	-4.62%
Benefits	1,417,193	1,586,266	1,879,948	1,700,019	-179,929	-9.57%	113,753	7.17%
Training & Development	340,156	346,280	403,545	428,182	24,637	6.11%	81,902	23.65%
Student Aid Services	53,665	35,995	53,200	51,923	-1,277	-2.40%	15,928	44.25%
Special Events	14,479	17,053	23,600	23,265	-335	-1.42%	6,212	36.43%
Supplies	165,044	164,729	226,900	142,990	-83,910	-36.98%	-21,739	-13.20%
Business Operations	972,024	1,103,715	1,136,339	1,146,513	10,174	0.90%	42,798	3.88%
Plant Maintenance	335,399	331,793	342,058	311,504	-30,554	-8.93%	-20,289	-6.11%
Interest Expense	431,306	439,155	423,791	429,495	5,704	1.35%	-9,660	-2.20%
Resale Costs	0	0	0	0	0		0	
Miscellaneous	31,534	93,547	129,947	122,571	-7,376	-5.68%	29,024	31.03%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	0	0	0	0		0	
Liquidity Reserve	102,739	112,206	0	0	0		-112,206	-100.00%
Overhead								
To the University	1,014,645	1,049,392	900,834	900,834	0	0.00%	-148,558	-14.16%
Rebates from the University	-364,332	-417,279	0	0	0		417,279	100.00%
Subsidy from Adult Campuses	60,200	59,800	0	-50	-50		-59,850	-100.08%
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	95,696	46,942	96,957	63,536	-33,421	-34.47%	16,594	35.35%
Depreciation	0	0	430,000	469,715	39,715	9.24%	469,715	
Total Operating Expenses	9,886,024	10,656,859	11,456,619	11,215,266	-241,353	-2.11%	558,407	5.24%
Excess Revenue over Expenses	205,709	254,463	113,350	50,255	-63,095	-55.66%	-204,208	-80.25%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	143,217	205,577	226,000	258,617	32,617	14.43%	53,040	25.80%
Borrowing Proceeds	0	-103,789	0	0	0		103,789	100.00%
Principal Payments	80,000	104,775	95,000	117,475	22,475	23.66%	12,700	12.12%
Prior Year Reserves	-57,508		0	0	0		0	
Add Back Depreciation	0	0	-430,000	-469,715	-39,715	-9.24%	-469,715	
Total Cash Items	165,709	206,563	-109,000	-93,623	15,377	14.11%	-300,186	-145.32%
Net Cash Basis Budget	40,000	47,900	222,350	143,878	-78,472	-35.29%	95,978	200.37%

ANTIOCH SEATTLE
2001-02 Year-End Review

Despite enrollment shortfalls, Antioch University Seattle completed the year with a substantial, positive net accrual balance of $193,158 for the fiscal year 2001-02. This allowed us to cover the cost of an expansion and remodel without the board approved, planned borrowing of funds. In addition, we ended up using less of our carry forward reserves than budgeted.

REVENUE
Total revenues were $9,729,973, exceeding revenues for the previous year by nearly $275,000. However, revenues fell short of the budget goal by $302,103 or 3%. The primary reason for this negative variance was enrollment shortfalls, chiefly in the Education and Psychology Centers. Enrollments in the BA Completion Program and the Center for Creative Change achieved their adjusted mid-year targets, but they were not enough to offset the shortfalls in other areas.

Enrollments were about 16 FTUE lower than had been forecasted at mid-year. One of the reasons for this was a delay in the startup of a special program designed to introduce our Education programs to one of the major Native American tribal centers in our region. While the startup of this initiative was delayed, it is now moving forward for a Fall 2002 starting class.

EXPENSE
In the Functional Summary, expenditures were over $475,870 below budget with the Instructional and Institutional Support areas providing the largest contributions. In the Instructional areas, much of the savings resulted from stringent cost management in the face of enrollment shortfalls. In the Institutional Support area, similar cost containment efforts resulted in savings above those projected in January. The remaining savings were evenly distributed through the Instructional and Institutional support departments, all of which closely managed their expense budgets.

In the Category report, significant savings on salaries and benefits resulted from position vacancies and hiring holds. Training and development expenses were considered discretionary during this time of budget austerity resulting in a $48,500 positive variance. Over one-third of these savings were in business travel. The Business Operations category also included discretionary items accounting for the $124,000 savings in this category. Major areas of savings included purchased and consulting services, printing and postage, and the budget for bad debt that was not needed due to successful collection efforts.

Toni Murdock
President

Antioch Seattle

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	%	Change From 2000-01 Actual to 2001-02 Actual $	%
Revenues								
Tuition & Fees	7,996,392	8,680,601	9,112,698	8,940,762	-171,936	-1.89%	260,161	3.00%
Less Tuition Discounts	-84,694	-102,132	-71,000	-126,416	-55,416	-78.05%	-24,284	-23.78%
Gifts	30,803	35,136	40,000	25,283	-14,717	-36.79%	-9,853	-28.04%
Lead Gifts		0	0	0	0		0	
Grants	157,849	166,426	253,324	168,369	-84,955	-33.54%	1,943	1.17%
Endowment Income	0	0	0	0	0		0	
Contracts	2,869	972	0	10,528	10,528		9,556	983.13%
Realized Gains (Losses)	0	4,677	0	0	0		-4,677	-100.00%
Unrealized Gains (Losses)	2,972	0	0	0	0		0	
Other Income	238,721	337,337	317,936	356,748	38,812	12.21%	19,411	5.75%
Total E&G Revenue	8,344,912	9,123,017	9,652,958	9,375,274	-277,684	-2.88%	252,257	2.77%
Auxiliary Enterprises	334,349	324,441	363,000	320,887	-42,113	-11.60%	-3,554	-1.10%
Released From Restrictions	54,633	7,752	16,118	33,812	17,694	109.78%	26,060	336.17%
Total Revenues	8,733,894	9,455,210	10,032,076	9,729,973	-302,103	-3.01%	274,763	2.91%
Operating Expenses								
Instruction	3,371,221	3,966,527	4,210,733	4,040,474	-170,259	-4.04%	73,947	1.86%
Research	0	0	0	0	0		0	
Public Service	1,267	2,205	9,700	11,349	1,649	17.00%	9,144	414.69%
Academic Support	324,530	397,616	460,309	455,280	-5,029	-1.09%	57,664	14.50%
Student Services	853,298	812,972	860,892	832,393	-28,499	-3.31%	19,421	2.39%
Institutional Support	2,252,643	2,499,710	2,549,947	2,408,485	-141,462	-5.55%	-91,225	-3.65%
Plant Maintenance	907,425	839,451	1,316,642	1,308,452	-8,190	-0.62%	469,001	55.87%
Scholarships	157,013	164,959	251,174	167,808	-83,366	-33.19%	2,849	1.73%
Total E&G Expenses	7,867,397	8,683,440	9,659,397	9,224,241	-435,156	-4.51%	540,801	6.23%
Auxiliary Enterprises	312,525	338,345	353,288	312,574	-40,714	-11.52%	-25,771	-7.62%
Total Operating Expenses	8,179,922	9,021,785	10,012,685	9,536,815	-475,870	-4.75%	515,030	5.71%
Excess Revenue over Expenses	553,972	433,425	19,391	193,158	173,767	896.12%	-240,267	-55.43%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	417,175	59,621	575,000	586,852	11,852	2.06%	527,231	884.30%
Borrowing Proceeds	0	0	-160,609	0	160,609	100.00%	0	
Principal Payments	120,000	130,000	140,000	140,000	0	0.00%	10,000	7.69%
Prior Year Reserves	0	0	-85,000	-66,869	18,131	21.33%	-66,869	
Add back Depreciation	0	0	-450,000	-466,825	-16,825	-3.74%	-466,825	
Total Cash Items	537,175	189,621	19,391	193,158	173,767	896.12%	3,537	1.87%
Net Cash Basis Budget	16,797	243,804	0	0	0		-243,804	-100.00%

Antioch Seattle

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
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Revenues	8,733,894	9,455,210	10,032,076	9,729,973	-302,103	-3.01%	274,763	2.91%
Operating Expenses								
Salaries & Wages	4,032,594	4,694,477	5,174,391	5,021,503	-152,888	-2.95%	327,026	6.97%
Benefits	977,005	1,102,172	1,271,921	1,246,151	-25,770	-2.03%	143,979	13.06%
Training & Development	213,857	252,061	153,422	104,930	-48,492	-31.61%	-147,131	-58.37%
Student Aid Services	49,794	55,801	48,272	48,759	487	1.01%	-7,042	-12.62%
Special Events	44,826	48,768	42,700	45,319	2,619	6.13%	-3,449	-7.07%
Supplies	136,772	132,036	125,936	119,795	-6,141	-4.88%	-12,241	-9.27%
Business Operations	754,691	670,537	639,448	539,077	-100,371	-15.70%	-131,460	-19.61%
Plant Maintenance	244,345	272,633	308,653	282,181	-26,472	-8.58%	9,548	3.50%
Interest Expense	611,914	602,203	589,731	590,972	1,241	0.21%	-11,231	-1.86%
Resale Costs	254,706	260,198	272,000	230,379	-41,621	-15.30%	-29,819	-11.46%
Miscellaneous	17,995	15,992	37,548	17,211	-20,337	-54.16%	1,219	7.62%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	50,000	75,000	0	-75,000	-100.00%	-50,000	-100.00%
Liquidity Reserve	108,946	118,014	0	0	0		-118,014	-100.00%
Overhead								
To the University	998,673	1,081,792	823,663	823,663	0	0.00%	-258,129	-23.86%
Rebates from the University	-317,996	-393,379	0	0	0		393,379	100.00%
Subsidy from Adult Campuses	51,800	50,800	0	50	50		-50,750	-99.90%
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	0	7,680	0	0	0		-7,680	-100.00%
Depreciation	0	0	450,000	466,825	16,825	3.74%	466,825	
Total Operating Expenses	8,179,922	9,021,785	10,012,685	9,536,815	-475,870	-4.75%	515,030	5.71%
Excess Revenue over Expenses	553,972	433,425	19,391	193,158	173,767	896.12%	-240,267	-55.43%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	417,175	59,621	575,000	586,852	11,852	2.06%	527,231	884.30%
Borrowing Proceeds	0	0	-160,609	0	160,609	100.00%	0	
Principal Payments	120,000	130,000	140,000	140,000	0	0.00%	10,000	7.69%
Prior Year Reserves	0	0	-85,000	-66,869	18,131	21.33%	-66,869	
Add Back Depreciation	0	0	-450,000	-466,825	-16,825	-3.74%	-466,825	
Total Cash Items	537,175	189,621	19,391	193,158	173,767	896.12%	3,537	1.87%
Net Cash Basis Budget	16,797	243,804	0	0	0		-243,804	-100.00%

ANTIOCH SOUTHERN CALIFORNIA
2001-02 Year-End Review

The AUSC story for fiscal year 2001-02 is one of financial discipline that resulted in a year-end surplus of over $727,000. The costs were high. Hopes were dashed. Disappointments were many, and transitions prevailed. The year began with us exercising extreme financial prudence and restraint by not implementing an across-the-board raise for all employees. While it was tempting to do so, we believed it was absolutely necessary in order to keep tuition low for students and to present a realistic budget that we could reasonably abide by. The good news is that, with the Board's consent, we were able to reward our employees with a 2% bonus on June 30.

The fiscal year commenced with the hope of a building partnership between AULA and New Roads Schools of Santa Monica in what was to be known as The Educational Village. Because of University indebtedness, 9/11, and the overall financial health of the institution, the project did not materialize. This left the AULA community disheartened, dispirited and without much hope of ever having the opportunity to own a building.

The Financial Stabilization Plan implemented by the Board of Trustees mid-year required us to make some revisions to our original budget to account for depreciation of roughly $100,000 and higher fringe benefit costs (mainly medical). This exercise was somewhat difficult, but AUSC was able to do so by not filling a few vacant positions. This was quite disappointing considering the unfilled positions were critical to operations: Director of Admissions & Financial Aid and Director of Development. Even so, AUSC was able to absorb the higher fringe costs and still generate a surplus some $250,000 over the amount established with the financial stabilization plan, on a cash basis.

The last major issue which the campus dealt with was the transition in presidential leadership during the budget-building process. Mark Schulman's unofficial departure in early March left a void in leadership during a critical time. However, the management team was able to work together in an effort to come up with a realistic budget.

Operating Revenues
Increased enrollment projections on both campuses (an additional annualized 12 FTUE at Los Angeles and 14 FTUE at Santa Barbara) accounted for the majority increase in revenue. The higher tuition, combined with higher fee revenue, more than made up for the other income variances, to result in a net income that exceeded the budget by $448,432.

Operating Expenses
The formal institution of spending controls University-wide and a vigilant monitoring system on our part of expenditures paid off. The significant negative variance was in the spending on medical benefits and other fringe benefit costs for a total of $213,670, over which we had no control. Moreover, our depreciation costs were higher by $15,138 due to capital acquisitions through the year.

The significant reductions achieved were in training and development showing a decrease of $52,906. A large part of that is reduced travel and reduced professional development in the President's Office due to the departure of Mark Schulman. The reduction in Plant Maintenance was largely due to a reduction in expenses in Santa Barbara. A large part of this reduction ($90,000) is due to an error in leasehold improvements that had been budgeted as maintenance under operating, but was correctly charged to capital. The drop in Business Operations costs of $33,492 was caused by lower expenses across the category including costs for consulting services, printing and purchased services.

Overall, we were overspent in terms of all expenses by $75,710. This is a good result given the large impact of higher fringe benefit costs.

Capital Expenses
Capital expenses are higher than the budgeted amount due to essential technology and infrastructure upgrades at both campuses and higher than estimated costs for leasehold improvements at Santa Barbara last summer.

Summary
As a region, we tightened our belts and were prudent money-managers. We lived within our means and ultimately balanced our checkbook, ending with a cash basis balance of $575,386. And, while we believe in supporting the University by providing our "fair share" of overhead, it is increasingly becoming apparent that to do so puts us in a "no win" situation. Both our campuses are facing immediate leasing situations that will require us to more than likely relocate

(LA – lease expires April '03 with 2 years of options and SB – lease expires June '04). It will nearly be impossible for us to build into our operating budget significant funds to cover a re-location for each campus. The only mechanism left for us is to save our surpluses. However, under the current financial system and in the current climate of deficit spending throughout the University, undoubtedly our region continues to lose out when we do this. Therefore, we are urging the Board to find a way in which individual campuses may "save" their surpluses and be assured that these funds will be there when needed. Otherwise, there is no incentive for our faculty and staff to work hard to increase enrollments, for us to be entrepreneurial, or for us to be prudent money managers by curbing expenses. As one faculty member said to me recently, "Why should we play by the rules and be fiscally responsible when it seems that no one else is?" That's a hard question for me and others within the AUSC leadership to answer, but we'd certainly like to. We sacrificed this year and believe that the surplus of $575,386 which we created should in some way be acknowledged and a "real" credit be given to the region.

Chloe Reid
Interim President

Antioch Southern California

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual		Change From 2000-01 Actual to 2001-02 Actual	
					$	%	$	%
Revenues								
Tuition & Fees	8,910,551	9,841,415	10,433,670	10,911,863	478,193	4.58%	1,070,448	10.88%
Less Tuition Discounts	-216,258	-226,300	-156,380	-138,077	18,303	11.70%	88,223	38.98%
Gifts	110,175	72,750	48,000	66,140	18,140	37.79%	-6,610	-9.09%
Lead Gifts		0	0	0	0		0	
Grants	215,473	176,545	343,876	161,096	-182,780	-53.15%	-15,449	-8.75%
Endowment Income	0	0	0	0	0		0	
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	0	861	0	0	0		-861	-100.00%
Unrealized Gains (Losses)	2,011	0	0	0	0		0	
Other Income	21,883	44,532	13,550	58,820	45,270	334.10%	14,288	32.08%
Total E&G Revenue	9,043,835	9,909,803	10,682,716	11,059,842	377,126	3.53%	1,150,039	11.61%
Auxiliary Enterprises	211,701	205,094	190,000	221,936	31,936	16.81%	16,842	8.21%
Released From Restrictions	242,175	220,117	241,669	281,039	39,370	16.29%	60,922	27.68%
Total Revenues	9,497,711	10,335,014	11,114,385	11,562,817	448,432	4.03%	1,227,803	11.88%
Operating Expenses								
Instruction	3,509,245	3,678,235	3,996,424	4,071,614	75,190	1.88%	393,379	10.69%
Research	1,400	8,600	0	0	0		-8,600	-100.00%
Public Service	66,609	135,065	190,102	187,992	-2,110	-1.11%	52,927	39.19%
Academic Support	699,718	763,295	750,132	800,161	50,029	6.67%	36,866	4.83%
Student Services	1,087,631	1,149,385	1,128,825	1,175,431	46,606	4.13%	26,046	2.27%
Institutional Support	2,465,377	2,656,476	2,631,762	2,687,876	56,114	2.13%	31,400	1.18%
Plant Maintenance	1,220,942	1,381,125	1,616,129	1,493,430	-122,699	-7.59%	112,305	8.13%
Scholarships	193,723	179,729	263,002	170,029	-92,973	-35.35%	-9,700	-5.40%
Total E&G Expenses	9,244,645	9,951,910	10,576,376	10,586,533	10,157	0.10%	634,623	6.38%
Auxiliary Enterprises	230,369	252,810	183,561	249,114	65,553	35.71%	-3,696	-1.46%
Total Operating Expenses	9,475,014	10,204,720	10,759,937	10,835,647	75,710	0.70%	630,927	6.18%
Excess Revenue over Expenses	22,697	130,294	354,448	727,170	372,722	105.16%	596,876	458.10%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	85,488	127,469	100,000	244,852	144,852	144.85%	117,383	92.09%
Borrowing Proceeds	0	-100,302	0	0	0		100,302	100.00%
Principal Payments	0	8,513	22,000	22,070	70	0.32%	13,557	159.25%
Prior Year Reserves	-15,466	0	0	0	0		0	
Add back Depreciation	0	0	-100,000	-115,138	-15,138	-15.14%	-115,138	
Total Cash Items	70,022	35,680	22,000	151,784	129,784	589.93%	116,104	325.40%
Net Cash Basis Budget	-47,325	94,614	332,448	575,386	242,938	73.08%	480,772	508.14%

Antioch Southern California

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
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Revenues	9,497,711	10,335,014	11,114,385	11,562,817	448,432	4.03%	1,227,803	11.88%
Operating Expenses								
Salaries & Wages	4,510,331	4,942,445	5,282,028	5,247,542	-34,486	-0.65%	305,097	6.17%
Benefits	1,008,845	1,119,519	1,214,817	1,428,487	213,670	17.59%	308,968	27.60%
Training & Development	252,122	169,353	209,100	156,194	-52,906	-25.30%	-13,159	-7.77%
Student Aid Services	61,776	65,712	65,192	71,223	6,031	9.25%	5,511	8.39%
Special Events	98,926	30,307	35,160	44,195	9,035	25.70%	13,888	45.82%
Supplies	226,033	232,762	228,763	299,912	71,149	31.10%	67,150	28.85%
Business Operations	1,040,740	1,083,096	968,773	935,281	-33,492	-3.46%	-147,815	-13.65%
Plant Maintenance	1,150,051	1,338,962	1,517,864	1,365,064	-152,800	-10.07%	26,102	1.95%
Interest Expense	30,743	54,563	47,750	39,205	-8,545	-17.90%	-15,358	-28.15%
Resale Costs	191,331	208,759	143,000	203,503	60,503	42.31%	-5,256	-2.52%
Miscellaneous	1,544	1,954	25,000	23,366	-1,634	-6.54%	21,412	1095.80%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	0	3,990	0	-3,990	-100.00%	0	
Liquidity Reserve	103,718	110,894	0	0	0		-110,894	-100.00%
Overhead								
To the University	1,140,897	1,219,832	900,000	900,000	0	0.00%	-319,832	-26.22%
Rebates from the University	-395,438	-440,779	0	0	0		440,779	100.00%
Subsidy from Adult Campuses	53,395	55,200	0	0	0		-55,200	-100.00%
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	0	12,141	18,500	6,537	-11,963	-64.66%	-5,604	-46.16%
Depreciation	0	0	100,000	115,138	15,138	15.14%	115,138	
Total Operating Expenses	9,475,014	10,204,720	10,759,937	10,835,647	75,710	0.70%	630,927	6.18%
Excess Revenue over Expenses	22,697	130,294	354,448	727,170	372,722	105.16%	596,876	458.10%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	85,488	127,469	100,000	244,852	144,852	144.85%	117,383	92.09%
Borrowing Proceeds	0	-100,302	0	0	0		100,302	100.00%
Principal Payments	0	8,513	22,000	22,070	70	0.32%	13,557	159.25%
Prior Year Reserves	-15,466	0	0	0	0		0	
Add Back Depreciation	0	0	-100,000	-115,138	-15,138	-15.14%	-115,138	
Total Cash Items	70,022	35,680	22,000	151,784	129,784	589.93%	116,104	325.40%
Net Cash Basis Budget	-47,325	94,614	332,448	575,386	242,938	73.08%	480,772	508.14%

ANTIOCH UNIVERSITY McGREGOR
2001-02 Year-End Review

This was a very interesting year for everyone at Antioch University and McGregor was no exception. In the past, we made budget adjustments due to declining revenue. Fortunately, that was not the case in 2001-02. However, with the Fiscal Stabilization changes, the final budget was considerably different from the one originally submitted. The bottom line is that we managed to assume all the adjustments required of us, and end the year with the budget balanced. For all intents and purposes, this was the turn-around year for Antioch University McGregor.

Revenue
Summer 2001 was short on revenue by approximately $120,000, but a great deal of that amount was due to non-paying students. There has been a multi-year effort to scale down the bad debt at McGregor and we are not allowing those who do not pay to enroll. While there will still be some adjustments, the improvements are noteworthy. However, fall saw a good enrollment that lasted throughout the remainder of the year. The overall revenue decrease was $170,748 but we held back on $118,784 in expenses. As with all non-profits, we overestimated the amount we would raise for the Annual Fund, but conservative spending helped balance that. With increased income from certain programs and the Educational Leadership Summer Series (ELSS), we had funds to pre-pay some expenses from the current year. In an effort to buoy low faculty compensation, we were able to give a one-time bonus to faculty and a lesser amount to administrators. This enabled us to focus on staff and other adjustments for 2002-03.

Expenses
Total operating expenses were down, much in part due to conservative spending from all departments. Positions were held open and efficiencies were implemented on spending. With depreciation newly available to our McGregor budget, we were able to fund one-time purchases for the Classroom of the Future, and make several building improvements. These include attention to long-neglected problems with heating, air conditioning, roofing and some general updates to appearance of offices. Parts of the Fiscal Stabilization plan were met through a great deal of outright kicking and screaming as we lost positions, merged with the College and the University and had to fund depreciation. But it is critical to note that the consolidation is working well for McGregor. We get excellent services from the merged offices and staff.

Investing in the Future
2001-02 provided us a $150,000 subsidy to get past difficult years of enrollment. It is empowering to note that we still managed to balance our budget and create a strong fiscal plan for the upcoming year (noting the subsidy would not be included again). The end-of-the-year numbers allowed us to secure new technology, improve the facilities, and go into the following year with a sense that it was time to fill some of the vacancies that were long-held open and hurting our operations.

The increase in enrollment that occurred is a team effort. New recruitment counselors worked under a re-configured organization, with the Student and Alumni Services Offices formed in the summer of 2001. The most important sales benefit is the product – the teaching and learning that takes place at McGregor. Alumni are our best recruiters and we use them. However, we also had to invest in direct mailings, one was sent to 43,000 individuals in schools. That paid off greatly for ELSS and the 2002-03 enrollment. Our community presence is very strong.

We received notification of a $200,000 grant with the Springfield schools and had many contributions of service, discounts and funds to the Classroom of the Future. Plans were developed to re-coup costs and make the room profitable on operation. We also ran our first Executive Spelling Bee, netting a profit of around $12,000.

As president, I have had three years of cutting money out of a tight budget; this year marked a significant change and the upcoming year is even better. We continue to appreciate the University support, and that of the ULC and the Board. This was a rough year organizationally with all the changes in Yellow Springs, but it turned out well – so there is no looking back. We will look to a good and stable future.

Barbara Gellman-Danley
President

Antioch University McGregor

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
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Revenues								
Tuition & Fees	4,983,153	4,960,989	5,120,040	5,097,582	-22,458	-0.44%	136,593	2.75%
Less Tuition Discounts	-64,794	-65,319	-34,130	-76,339	-42,209	-123.67%	-11,020	-16.87%
Gifts	9,050	36,311	155,000	39,584	-115,416	-74.46%	3,273	9.01%
Lead Gifts		0	0	0	0		0	
Grants	72,400	24,532	82,134	59,075	-23,059	-28.07%	34,543	140.81%
Endowment Income	0	0	0	0	0		0	
Contracts	170,978	144,448	10,000	49,379	39,379	393.79%	-95,069	-65.82%
Realized Gains (Losses)	0	4,740	0	0	0		-4,740	-100.00%
Unrealized Gains (Losses)	2,888	0	0	0	0		0	
Other Income	33,080	32,929	10,750	14,208	3,458	32.17%	-18,721	-56.85%
Total E&G Revenue	5,206,755	5,138,630	5,343,794	5,183,489	-160,305	-3.00%	44,859	0.87%
Auxiliary Enterprises	26,290	10,380	0	0	0		-10,380	-100.00%
Released From Restrictions	35,000	19,839	51,250	40,807	-10,443	-20.38%	20,968	105.69%
Total Revenues	5,268,045	5,168,849	5,395,044	5,224,296	-170,748	-3.16%	55,447	1.07%
Operating Expenses								
Instruction	2,329,510	2,110,070	2,560,852	2,547,443	-13,409	-0.52%	437,373	20.73%
Research	0	0	0	0	0		0	
Public Service	147,550	123,836	17,374	2,828	-14,546	-83.72%	-121,008	-97.72%
Academic Support	158,588	149,985	115,010	128,942	13,932	12.11%	-21,043	-14.03%
Student Services	700,270	657,293	697,261	718,723	21,462	3.08%	61,430	9.35%
Institutional Support	1,931,988	1,993,463	1,620,092	1,541,854	-78,238	-4.83%	-451,609	-22.65%
Plant Maintenance	94,968	102,140	321,000	270,418	-50,582	-15.76%	168,278	164.75%
Scholarships	15,640	14,470	11,000	13,597	2,597	23.61%	-873	-6.03%
Total E&G Expenses	5,378,514	5,151,257	5,342,589	5,223,805	-118,784	-2.22%	72,548	1.41%
Auxiliary Enterprises	60,261	5,000	0	0	0		-5,000	-100.00%
Total Operating Expenses	5,438,775	5,156,257	5,342,589	5,223,805	-118,784	-2.22%	67,548	1.31%
Excess Revenue over Expenses	-170,730	12,592	52,455	491	-51,964	-99.06%	-12,101	-96.10%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	21,843	163,594	100,000	277,120	177,120	177.12%	113,526	69.39%
Borrowing Proceeds	0	-163,594	-100,000	-45,065	54,935	54.94%	118,529	72.45%
Principal Payments	0	0	16,818	16,818	0	0.00%	16,818	
Prior Year Reserves	-192,573	0	0	-52,253	-52,253		-52,253	
Add back Depreciation	0	0	-200,000	-166,076	33,924	16.96%	-166,076	
Total Cash Items	-170,730	0	-183,182	30,544	213,726	116.67%	30,544	
Net Cash Basis Budget	0	12,592	235,637	-30,053	-265,690	-112.75%	-42,645	-338.67%

Antioch University McGregor

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
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Revenues	5,268,045	5,168,849	5,395,044	5,224,296	-170,748	-3.16%	55,447	1.07%
Operating Expenses								
Salaries & Wages	2,609,319	2,579,702	2,690,560	2,743,441	52,881	1.97%	163,739	6.35%
Benefits	743,905	717,394	804,440	957,250	152,810	19.00%	239,856	33.43%
Training & Development	106,041	82,044	102,807	61,015	-41,792	-40.65%	-21,029	-25.63%
Student Aid Services	35,133	32,698	146,173	90,650	-55,523	-37.98%	57,952	177.23%
Special Events	41,580	46,513	37,211	25,433	-11,778	-31.65%	-21,080	-45.32%
Supplies	62,766	58,769	74,781	60,167	-14,614	-19.54%	1,398	2.38%
Business Operations	712,337	656,491	718,291	562,598	-155,693	-21.68%	-93,893	-14.30%
Plant Maintenance	106,002	107,050	137,970	116,831	-21,139	-15.32%	9,781	9.14%
Interest Expense	26,017	36,844	34,300	25,239	-9,061	-26.42%	-11,605	-31.50%
Resale Costs	0	0	0	0	0		0	
Miscellaneous	10,157	11,305	30,037	64,954	34,917	116.25%	53,649	474.56%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionar	0	0	8,679	0	-8,679	-100.00%	0	
Liquidity Reserve	60,327	58,601	0	0	0		-58,601	-100.00%
Overhead								
To the University	663,601	638,708	500,000	500,000	0	0.00%	-138,708	-21.72%
Rebates from the University	-228,435	-232,258	0	0	0		232,258	100.00%
Subsidy from Adult Campuses	34,600	34,200	0	0	0		-34,200	-100.00%
Subsidy from Overhead	0	0	-150,000	-150,000	0	0.00%	-150,000	
Other (Intercampus Agree & Univ Conf)	455,425	328,196	7,340	151	-7,189	-97.94%	-328,045	-99.95%
Depreciation	0	0	200,000	166,076	-33,924	-16.96%	166,076	
Total Operating Expenses	5,438,775	5,156,257	5,342,589	5,223,805	-118,784	-2.22%	67,548	1.31%
Excess Revenue over Expenses	-170,730	12,592	52,455	491	-51,964	-99.06%	-12,101	-96.10%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	21,843	163,594	100,000	277,120	177,120	177.12%	113,526	69.39%
Borrowing Proceeds	0	-163,594	-100,000	-45,065	54,935	54.94%	118,529	72.45%
Principal Payments	0	0	16,818	16,818	0	0.00%	16,818	
Prior Year Reserves	-192,573	0	0	-52,253	-52,253		-52,253	
Add Back Depreciation		0	-200,000	-166,076	33,924	16.96%	-166,076	
Total Cash Items	-170,730	0	-183,182	30,544	213,726	116.67%	30,544	
Net Cash Basis Budget	0	12,592	235,637	-30,053	-265,690	-112.75%	-42,645	-338.67%

Ph.D. in Leadership & Change
2001-02 Year-End Review

This year-end report retrospectively highlights the program's income & expenditures for 2001-02 and, as well, examines the first several months of 2002-03.

Major Program Highlights:

- Provisional approval from the Ohio Board of Regents was granted in August 2001.
- In January 2002, we began the program with 13 students meeting for the first residency, held at Antioch Seattle. (Note: We turned several hundred inquiries into over 30 applicants into 16 acceptances. Of the 16, three deferred to the second cohort. Thus, 13 students started of which one left for family reasons, and the other due to a job lay-off).
- We hired two nationally recognized senior scholars as the program's first Core Faculty:
  - Dr. Elizabeth Holloway, Professor of Counseling Psychology (from the University of Wisconsin-Madison) began September 2001;
  - Dr. Richard Couto, Professor of Leadership (from the Jepson School of Leadership Studies, University of Richmond) started full-time in July 2002.

- We developed and implemented a range of student support services and systems:
  - Datatel registrarial process,
  - on-line evaluations of student work,
  - the design, creation and implementation of the program's FirstClass desktop, which enables us to have a robust and dynamic on-line learning community.
- We designed and mounted the program's website (www.phd.antioch.edu).
- We also developed successful support arrangements with several of the Antioch campuses, especially comprehensive on-line graduate research library support from Antioch New England and financial aid services from Antioch McGregor.

Revenue
This retrospective examines the period of January through June 2002, when the program became its own cost center. Between July and December 2001, the program was still under development and expenditures were located in the University's academic support lines.

Tuition & Fees
We had projected $125,000, based on 15 students at $8,000 plus fees. However, we actually admitted 13 students, of which 11 continued for the entire six month. Tuition-derived income and fees was therefore $101,700.

The other sources of program income appears as Released from Restrictions which, for these six months, totaled $126,972, slightly less than the projected amount of $130,000.

In sum, the program brought in slightly less tuition-derived income than projected, but also spent less than project so our need for restricted funds was less than projected as well.

Major Expenditures
The Actual Expenditure Summaries by Function/Category for the half-year details how the $220,273 was spent. The projection for expenses for this six-month period was $250,527. Savings occurred in a number of lines, including advertising and computer maintenance. Other areas were extremely close to projections with only a few lines going above, such as Business Travel.

The Program began to fund its depreciation in 2001-02, and now has $2,217 set aside.

Laurien Alexandre
Director

PhD in Leadership and Change

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	Half Year 2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
Revenues								
Tuition & Fees			125,000	101,700	-23,300	-18.64%	101,700	
Less Tuition Discounts			0	-7,500	-7,500		-7,500	
Gifts			0	0	0		0	
Lead Gifts			0	0	0		0	
Grants			0	0	0		0	
Endowment Income			0	0	0		0	
Contracts			0	0	0		0	
Realized Gains (Losses)			0	0	0		0	
Unrealized Gains (Losses)			0	0	0		0	
Other Income			0	0	0		0	
Total E&G Revenue			125,000	94,200	-30,800	-24.64%	94,200	
Auxiliary Enterprises			0	0	0		0	
Released From Restrictions			130,527	126,972	-3,555	-2.72%	126,972	
Total Revenues			255,527	221,172	-34,355	-13.44%	221,172	
Operating Expenses								
Instruction			250,527	217,156	-33,371	-13.32%	217,156	
Research			0	0	0		0	
Public Service			0	0	0		0	
Academic Support			0	0	0		0	
Student Services			0	0	0		0	
Institutional Support			0	0	0		0	
Plant Maintenance			0	3,117	3,117		3,117	
Scholarships			0	0	0		0	
Total E&G Expenses			250,527	220,273	-30,254	-12.08%	220,273	
Auxiliary Enterprises			0	0	0		0	
Total Operating Expenses			250,527	220,273	-30,254	-12.08%	220,273	
Excess Revenue over Expenses			5,000	899	-4,101	-82.02%	899	
Annual Budget Conversion to Cash Basis								
Capital Expenditures			5,000	900	-4,100	-82.00%	900	
Borrowing Proceeds			0	0	0		0	
Principal Payments			0	0	0		0	
Prior Year Reserves			0	0	0		0	
Add back Depreciation			-2,110	-3,117	-1,007	-47.73%	-3,117	
Total Cash Items			2,890	-2,217	-5,107	-176.71%	-2,217	
Net Cash Basis Budget			2,110	3,116	1,006	47.68%	3,116	

PhD in Leadership and Change

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	Half Year 2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	%	Change From 2000-01 Actual to 2001-02 Actual $	%
Revenues			255,527	221,172	-34,355	-13.44%	221,172	
Operating Expenses								
Salaries & Wages			112,161	103,330	-8,831	-7.87%	103,330	
Benefits			33,006	30,209	-2,797	-8.47%	30,209	
Training & Development			28,000	27,413	-587	-2.10%	27,413	
Student Aid Services			0	0	0		0	
Special Events			0	0	0		0	
Supplies			2,250	2,868	618	27.47%	2,868	
Business Operations			67,000	38,496	-28,504	-42.54%	38,496	
Plant Maintenance			0	12,445	12,445		12,445	
Interest Expense			0	145	145		145	
Resale Costs			0	0	0		0	
Miscellaneous			0	0	0		0	
Contingency/Reserves								
Campus Contingency, Mandatory			0	0	0		0	
Campus Program Contingency, Discretionary			0	0	0		0	
Liquidity Reserve			0	0	0		0	
Overhead								
To the University			0	0	0		0	
Rebates from the University			0	0	0		0	
Subsidy from Adult Campuses			0	0	0		0	
Subsidy from Overhead			0	0	0		0	
Other (Intercampus Agree & Univ Conf)			6,000	2,250	-3,750	-62.50%	2,250	
Depreciation			2,110	3,117	1,007	47.73%	3,117	
Total Operating Expenses			250,527	220,273	-30,254	-12.08%	220,273	
Excess Revenue over Expenses			5,000	899	-4,101	-82.02%	899	
Annual Budget Conversion to Cash Basis								
Capital Expenditures			5,000	900	-4,100	-82.00%	900	
Borrowing Proceeds			0	0	0		0	
Principal Payments			0	0	0		0	
Prior Year Reserves			0	0	0		0	
Add Back Depreciation			-2,110	-3,117	-1,007	-47.73%	-3,117	
Total Cash Items			2,890	-2,217	-5,107	-176.71%	-2,217	
Net Cash Basis Budget			2,110	3,116	1,006	47.68%	3,116	

ANTIOCH UNIVERSITY ADMINISTRATION
2001-02 Year-End Review

A number of significant events occurred during 2001-02 that occupied the attention of the University Administration. Early in the fiscal year, the Board of Trustees created a Stabilization Committee to review University finances. Staff support for this committee was provided by the University Administration and considerable time and effort were devoted to data-gathering and analysis of the issues raised by the committee members. Ultimately, the committee recommended the consolidation of several administrative services in the Yellow Springs area and this recommendation was adopted by the Board of Trustees.

The administrative consolidation in Yellow Springs contributed significantly to the 2001-02 savings realized by the College, McGregor and the University Administration. Prior to the consolidation, the University Administration, the College, and Antioch University McGregor each had its own financial, personnel, and computing operations. By consolidating the functions of these three units, we have been able to achieve significant operating savings:

• Business Services	$268,809
• Human Resources	$ 62,460
• Technology Resources	$ 53,859

Not only has this consolidation saved money, it has also improved services by permitting specialization that was not possible when each unit required its limited number of employees to cover all of the functions. For example, in the Human Resources area, the Director at each campus was responsible for being an expert on subjects ranging from payroll to foreign visas to fringe benefit systems to union contracts. Few individuals can master all of the details associated with such topics and as a result, the service to employees was not consistent. Now, after the consolidation, we have an opportunity to have people specialize in the various areas and, while they still have broad responsibilities, they can focus their attention on a narrower group of functions.

The added responsibility for College and McGregor matters as a result of the administrative consolidation has placed additional demands on University staff. Antioch's commitment to broad involvement and extensive process has required individuals to be present for numerous meetings and to prepare additional staff work to provide support for these meetings. While additional time has been required, the consistency of information that is now being provided to all units in Yellow Springs appears to be having a positive affect on relations between and among the units.

Preparation for the capital campaign has also consumed a great deal of time and effort. New policies concerning giving and reporting needed to be developed, staff recruited, strategic plans developed and documents prepared. The consultants that we have employed have been helpful and productive, but a change in one of the key staff members assigned to Antioch was an unwelcome distraction from the many critical tasks that need to be completed in a short period of time.

During the year, we experienced leadership transitions at the University level, the College, Antioch New England, and Southern California. The new chancellor has been active in working with the new presidents and has visited the campuses on a regular basis.

Contract negotiations with the union representing 15 staff members at McGregor are nearing completion and agreement on a new contract appears near.

One of the largest tasks of 2001-02 was preparing for the NCA accreditation review. Extensive documentation has been required and voluminous material have been gathered and assembled for use by the NCA Review Team. Countless hours of effort have been required to prepare for this decennial event.

Salaries & Wages increased 2.5% ($26,752) over 2000-01 and were 8.9% over budget ($88,500) largely because of the overlap in the chancellor transition. Overall staffing was reduced, with the elimination of an administrative assistant position and the resignation of the Special Assistant to the Chancellor, a position concerned with academic planning and management. Fringe benefits increased 10.6% ($34,723) over 2000-01 and were up 8.8% ($29,284) over budget. As with other units, the cost of prescription drugs and medical care were a major component of this increase. Other expense categories except Miscellaneous (over budget by $1,602) were reduced in an effort to balance the budget. With revenues reduced by -$33,538 and operating expenses exceeding budget by $15,266, the University Administration was not able to generate the budgeted accrual balance of $56,000. Instead, the University Administration finished 2001-02 with an accrual surplus of only $7,196. As a result, $48,804 of capital expenditures were deferred in order to produce a zero cash basis budget.

One of the projects that was deferred was the paving of the Kettering Building parking lot. The surface of the parking area is rapidly deteriorating and the eventual cost of repairing this lot is likely to be more than if it had been resurfaced in 2001-02. Equipment purchases that had also been planned were deferred in order to balance the budget.

Glenn Watts
Vice Chancellor and
Chief Financial Officer

University Administration

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
Revenues								
Tuition & Fees	0	0	0	0	0		0	
Less Tuition Discounts	0	0	0	0	0		0	
Gifts	40,736	121,500	35,000	13,769	-21,231	-60.66%	-107,731	-88.67%
Lead Gifts	0	0	0	0	0		0	
Grants	0	0	0	0	0		0	
Endowment Income	0	0	0	0	0		0	
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	0	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	0	-494	0	0	0		494	-100.00%
Total E&G Revenue	40,736	121,006	35,000	13,769	-21,231	-60.66%	-107,237	-88.62%
Auxiliary Enterprises	0	0	0	0	0		0	
Released From Restrictions	0	0	0	0	0		0	
Total Revenues	40,736	121,006	35,000	13,769	-21,231	-60.66%	-107,237	-88.62%
Net Overhead for Central Operations	1,970,555	1,932,369	1,873,912	1,861,605	-12,307	-0.66%	-70,764	-3.66%
Operating Expenses								
Instruction	0	0	0	0	0		0	
Research	0	0	0	0	0		0	
Public Service	0	0	0	0	0		0	
Academic Support	0	0	0	0	0		0	
Student Services	118,651	104,608	96,622	94,938	-1,684	-1.74%	-9,670	-9.24%
Institutional Support	1,782,842	1,894,655	1,756,290	1,773,240	16,950	0.97%	-121,415	-6.41%
Plant Maintenance	0	0	0	0	0		0	
Scholarships	0	0	0	0	0		0	
Total E&G Expenses	1,901,493	1,999,263	1,852,912	1,868,178	15,266	0.82%	-131,085	-6.56%
Auxiliary Enterprises	0	0	0	0	0		0	
Total Operating Expenses	1,901,493	1,999,263	1,852,912	1,868,178	15,266	0.82%	-131,085	-6.56%
Excess Revenue over Expenses	109,798	54,112	56,000	7,196	-48,804	-87.15%	-46,916	-86.70%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	109,798	54,112	56,000	7,196	-48,804	-87.15%	-46,916	-86.70%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	0	0	0		0	
Total Cash Items	109,798	54,112	56,000	7,196	-48,804	-87.15%	-46,916	-86.70%
Net Cash Basis Budget	0	0	0	0	0		0	

University Administration

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
	--------	--------	--------	--------	--------	--------	--------	--------
Revenues	2,011,291	2,053,375	1,908,912	1,875,374	-33,538	-1.76%	-178,001	-8.67%
Operating Expenses								
Salaries & Wages	1,023,229	1,053,673	991,918	1,080,425	88,507	8.92%	26,752	2.54%
Benefits	290,620	326,301	331,740	361,024	29,284	8.83%	34,723	10.64%
Training & Development	211,123	177,555	165,300	141,002	-24,298	-14.70%	-36,553	-20.59%
Student Aid Services	0	0	0	0	0		0	
Special Events	703	0	0	131	131		131	
Supplies	40,915	43,447	30,986	22,862	-8,124	-26.22%	-20,585	-47.38%
Business Operations	169,240	226,540	144,425	98,298	-46,127	-31.94%	-128,242	-56.61%
Plant Maintenance	152,413	161,725	157,529	156,838	-691	-0.44%	-4,887	-3.02%
Interest Expense	676	4	300	282	-18	-6.00%	278	6950.00%
Resale Costs	0	0	0	0	0		0	
Miscellaneous	8,019	5,462	5,714	7,316	1,602	28.04%	1,854	33.94%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	0	25,000	0	-25,000	-100.00%	0	
Liquidity Reserve	0	0	0	0	0		0	
Overhead								
To the University	0	0	0	0	0		0	
Rebates from the University	0	0	0	0	0		0	
Subsidy from Adult Campuses	0	0	0	0	0		0	
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	4,555	4,556	0	0	0		-4,556	-100.00%
Depreciation	0	0	0	0	0		0	
Total Operating Expenses	1,901,493	1,999,263	1,852,912	1,868,178	15,266	0.82%	-131,085	-6.56%
Excess Revenue over Expenses	109,798	54,112	56,000	7,196	-48,804	-87.15%	-46,916	-86.70%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	109,798	54,112	56,000	7,196	-48,804	-87.15%	-46,916	-86.70%
Borrowing Proceeds	0	0	0		0		0	
Principal Payments	0	0	0		0		0	
Prior Year Reserves	0	0	0		0		0	
Add Back Depreciation	0	0	0		0		0	
Total Cash Items	109,798	54,112	56,000	7,196	-48,804	-87.15%	-46,916	-86.70%
Net Cash Basis Budget	0	0	0	0	0		0	

ANTIOCH REVIEW
2001-02 Year-End Review

As we anticipated in August of last year, we ran a deficit in 2001-2002. Our revenue from fundraising was down from the previous year (a 60th anniversary year) and our total costs ($127,950) were down over the previous year. We are still absorbing the result of shifting certain personnel costs from the College to the Review in 2000. We spent less money on fund raising activities and will return this year to a schedule of four events nationwide. The costs for these events are mostly borne by local supporters of the magazine. Our overall costs are fixed (salaries, printing, fulfillment) and steady; however, postal charges continue to rise. We have finished the first full year with our new distributor (Ingram) and hope to see our "draw" (the number of copies they take for national distribution) increase, but do not anticipate increased revenues in that area for 2002-03. Our sales from electronic rights and library sales continues to hold steady despite a very difficult market year when numerous libraries slashed their periodical budgets.

Work by our authors (Richard Howard, Edith Pearlman, Trevania, Bernard Welt) appeared respectively in Best American Poetry 2001, New Stories From the South, Best American Short Stories 2001 and Best American Poetry 2001. A new anthology of outstanding stories, The Silver Rose Awards, published a story of ours in its inaugural volume. The number of submissions continued to be high (we are publishing more work about theater, including plays) and have added five local volunteer readers to help read the unsolicited manuscripts. Our poetry editor, Judith Hall, continues to solicit and read work from all over the world and our "Letter From London" is a regular feature written by a Fellow of All Souls College, S.J.D. Green. Hall's third book of poetry will be published by the Northwestern University Press. Our production staff is drawn from the Yellow Springs area and there were no changes in staff. We conducted a fund raiser in New York, made a presentation at the Small Press Fair and attended the BookExpo. The environment for fundraising has been difficult, but we have a solid core of supporters in our "Friends of the Antioch Review." What we need to do is expand that base and seek additional funds for our endowment.

We are planning at least two fund raisers in New York (the first featuring Sylvia Nasar, the author of A Wonderful Life, the second in conjunction with the New School), another in the Los Angeles area (in January in Santa Monica) and another in Chicago in the spring. Our annual letter of support will go out in October with a second follow up letter in January to those Friends who have not previously given. In addition, we are reworking our website so it can accept donations through the PayPal system for credit cards.

Robert Fogarty
Editor

Antioch Review

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
Revenues								
Tuition & Fees	0	0	0	0	0		0	
Less Tuition Discounts	0	0	0	0	0		0	
Gifts	19,398	41,272	56,509	19,489	-37,020	-65.51%	-21,783	-52.78%
Lead Gifts		0	0	0	0		0	
Grants	8,101	0	3,084	3,084	0	0.00%	3,084	
Endowment Income	9,564	9,541	9,500	10,162	662	6.97%	621	6.51%
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	0	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	10,112	11,699	6,700	10,432	3,732	55.70%	-1,267	-10.83%
Total E&G Revenue	47,175	62,512	75,793	43,167	-32,626	-43.05%	-19,345	-30.95%
Auxiliary Enterprises	58,793	57,815	56,000	57,383	1,383	2.47%	-432	-0.75%
Released From Restrictions	2,760	1,000	0	0	0		-1,000	-100.00%
Total Revenues	108,728	121,327	131,793	100,550	-31,243	-23.71%	-20,777	-17.12%
Operating Expenses								
Instruction	0	0	0	0	0		0	
Research	0	0	0	0	0		0	
Public Service	109,690	129,035	131,793	127,950	-3,843	-2.92%	-1,085	-0.84%
Academic Support	0	0	0	0	0		0	
Student Services	0	0	0	0	0		0	
Institutional Support	0	0	0	0	0		0	
Plant Maintenance	0	0	0	0	0		0	
Scholarships	0	0	0	0	0		0	
Total E&G Expenses	109,690	129,035	131,793	127,950	-3,843	-2.92%	-1,085	-0.84%
Auxiliary Enterprises	0	0	0	0	0		0	
Total Operating Expenses	109,690	129,035	131,793	127,950	-3,843	-2.92%	-1,085	-0.84%
Excess Revenue over Expenses	-962	-7,708	0	-27,400	-27,400		-19,692	-255.47%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	0	0	0	0	0		0	
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	0	0	0		0	
Total Cash Items	0	0	0	0	0		0	
Net Cash Basis Budget	-962	-7,708	0	-27,400	-27,400		-19,692	-255.47%

Antioch Review

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
	--------	--------	--------	--------	--------	--------	--------	--------
Revenues	108,728	121,327	131,793	100,550	-31,243	-23.71%	-20,777	-17.12%
Operating Expenses								
Salaries & Wages	32,547	50,265	51,808	51,978	170	0.33%	1,713	3.41%
Benefits	17,539	24,045	26,760	27,680	920	3.44%	3,635	15.12%
Training & Development	2,331	4,441	2,200	569	-1,631	-74.14%	-3,872	-87.19%
Student Aid Services	0	0	0	0	0		0	
Special Events	0	0	0	0	0		0	
Supplies	-2,142	-2,363	-2,575	-2,684	-109	4.23%	-321	-13.58%
Business Operations	54,859	52,647	53,500	50,407	-3,093	-5.78%	-2,240	-4.25%
Plant Maintenance	0	0	100	0	-100	-100.00%	0	
Interest Expense	0	0	0	0	0		0	
Resale Costs	0	0	0	0	0		0	
Miscellaneous	0	0	0	0	0		0	
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	0	0	0	0		0	
Liquidity Reserve	0	0	0	0	0		0	
Overhead								
To the University	0	0	0	0	0		0	
Rebates from the University	0	0	0	0	0		0	
Subsidy from Adult Campuses	0	0	0	0	0		0	
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	4,556	0	0	0	0		0	
Depreciation	0	0	0	0	0		0	
Total Operating Expenses	109,690	129,035	131,793	127,950	-3,843	-2.92%	-1,085	-0.84%
Excess Revenue over Expenses	-962	-7,708	0	-27,400	-27,400		-19,692	-255.47%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	0	0	0	0	0		0	
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	0	0	0		0	
Total Cash Items	0	0	0	0	0		0	
Net Cash Basis Budget	-962	-7,708	0	-27,400	-27,400		-19,692	-255.47%

WYSO RADIO
2001-02 Year-End Review

FY2002 presented a number of challenges to WYSO Public Radio. In many ways, the station has never been as well listened-to as it is at this moment (see the most recent, quarterly audience analysis attached).

While revenues continued to grow, this year they did not keep pace with costs and the station ran a deficit for the first time in several years. A number of factors contributed to this, not the least of which was the downturn in the economy, unanticipated increases in the expenses associated with the operations of our website (www.wyso.org), necessary replacements of office systems, and investments in staff.

WYSO's Fall 2001 On-Air Membership Campaign established an overall fundraising goal of $150,000 ($30,000 more than the Fall 2000 goal). The final tally was $175,434. In addition, the station signed up several hundred first-time subscribers. This overwhelming success was massively driven by an outpouring of goodwill that Americans nationwide expressed toward their public radio stations because of the coverage provided by the stations on and in the days and weeks following 9/11.

The Spring 2001 Membership Campaign took place in the midst of circumstances that were both usual and unusual.

Since the late 1980s, several administrations have guided WYSO through changes and refinements to its schedule and programming service. When the station replaced a weekday morning bluegrass program with NPR's MORNING EDITION, WYSO's then-General Manager John Vernile received death threats and sugar in his gas tank. Over the years, other programming adjustments have typically been greeted with a certain amount of consternation from a very small, but extraordinarily vocal segment of listeners. Such was the case in Spring 2002 when the difficult decision was made to eliminate 9 hours of jazz programming, and 4 hours of Sunday afternoon programming that, sadly, had not been performing for well over a decade. However, the purpose of this report is not to dwell on the events that surrounded this decision and those that have taken place since, but to set the context in which the Spring 2001 Membership Campaign took place.

The goal for the campaign had been set before the schedule changes were announced. Ambitiously, it was set at $150,000, which was $30,000 higher than the goal for the Spring 2001 campaign. Under normal circumstances, based upon audience and other growth factors, the goal for Spring 2002 would probably not have been set any higher than $130,000. The reason for choosing the more ambitious target was based upon the national growth in listenership to public radio following 9/11. Although WYSO and other stations attracted hundreds of new members during Fall 2001, in keeping with what is still typical for public broadcasters, the vast majority of listeners simply do not pledge. Nevertheless, WYSO was hoping that it might have been able to coax out contributions to reach the $150,000 goal. That turned out to be unrealistic, especially as difficulties in the general economy were settling in at that same time. Despite all of these factors, the station still raised $134,109.

Overall, for 2001-02, the station surpassed its membership goal of $390,000, securing $422,557.

Although underwriting revenues increased in 2001-02 to approximately $206,000 (up from approximately $179,000), growth did not meet the goal of $225,000. Reasons for this include, once again, the slowing economy and a general decline in advertising expenditures; problems experienced by the WYSO Development Department associated with the lack of a full-time underwriting representative through most of the fiscal year (a problem that continues into 2002-03); as well as a disproportionate amount of time the two, full-time development staff must devote to non-revenue generating activities including answering the station's telephones.

At the conclusion of 2001-02, WYSO listenership was stronger than ever. Four years ago, WYSO was the 28th ranked station in the Dayton-metro market, today it is ranked 14. During certain programs, the station is in the Top 10 (at its highest, rising to #6). Two years ago, WYSO was being cited in national public radio programming sessions as a casebook study of a station that suffered from "low listener loyalty." Now, the station's loyalty factors are at a healthy level and rising.

Significant to the station's improvement in public service has been the addition of Ryan Warner as the station's local host/reporter for NPR's MORNING EDITION. As morning drive time is radio's prime time, Mr. Warner is now solidly the most listened-to personality on the station. And the growth and consistency of morning listening has been so profound that it is having a spillover effect on midday programming.

We now have a new locally-produced program that Mr. Warner hosts, WYSO WEEKEND. Scheduled to air Sundays from 10:00am-noon, the program débuted in October. The program is an experiment in local public radio. It features a variety format that includes news, interviews, documentary features, commentaries, music, and even some radio drama. The content of each week's program includes segments that are locally-produced, as well as those that come from public radio stations and programs across the nation and around the globe. Additionally, WYSO WEEKEND features the works of independent producers, many of whose works can be found on a burgeoning number of websites that have been established in recent years, including transom.org, 1stperson.org, hearingvoices.org, bluntradio.org, and many more. We believe this type of professional programming will set WYSO apart from what some have called "cookie cutter public radio" and allow it an opportunity to create targeted opportunities for students to be involved with the station in the most meaningful ways possible.

WYSO is also excited about the addition of its newest staff member, Niki Dakota. Ms. Dakota was hired to help expand the station's local programming. As of mid-July she now hosts the station's EXCURSIONS midday music program from 9:00am-noon, Monday thru Friday. Audience response to her has been extraordinarily positive and we have no doubt that it will be reflected in a greater listenership.

As 2001-02 drew to a close, WYSO was, once again being informed of awards it had won for its local news coverage. The following is a summary:

<u>Ohio Society of Professional Journalists Awards 2002</u>

Best Public Affairs Program
<u>Winner</u>: "Sounds Local," Aileen LeBlanc, WYSO, Yellow Springs.
Judges' Comments: "From topics as wide ranging as mothers who kill their children to the American Taliban to music and poetry, we saw a great variety."

Best Social Justice Reporting
<u>First Place (Tie)</u>: "Transracial Adoption," Aileen LeBlanc, WYSO, Yellow Springs. Judges' Comments: "Definitely a piece we wouldn't have expected to hear on radio. The ongoing tension between foster care and adoptive families

is handled quite competently."
Second Place: "Grandparents Raising Their Grand Kids," Steve Lucht, WYSO, Yellow Springs. Judges' Comments: "This report carefully researches the state of grandparents who are raising their grandkids."

Best Coverage of Minority Issues
Second Place: "Dayton School Desegregation," Aileen LeBlanc, WYSO, Yellow Springs. Judges' Comments: "Takes a topic rarely realized on radio and crystallizes it."

2001 Ohio Educational Telecommunications Awards

Program of the Year Award
"Dayton Desegregation" (WYSO-FM)
Aileen LeBlanc, News Director

News & Public Affairs Award, Division B
Public Affairs & Special News Broadcasts
"Dayton Desegregation" (WYSO-FM)
Aileen LeBlanc, News Director

Producer of the Year Award
Aileen LeBlanc (WYSO-FM)

2002 Public Radio News Directors, Inc. (PRNDI) Awards
WYSO won several awards in the Division C (small newsroom) category

Weekly Program
First Place: "Sounds Local - 3/16/01"

Hard Feature
First Place: "Dayton Desegregation"

Enterprise Reporting
First Place: "Internet Filters"

Commentary
Second Place: "Sept. 11th Dishes"

2002 Ohio Associated Press Broadcasters
WYSO won several awards in the Metro Market category

Best Investigative Reporting
Honorable Mention: "Transracial Adoption"
Aileen LeBlanc, News Director, WYSO-FM, Yellow Springs

Best Documentary
First Place (tie): "Murray Ebner: Holocaust Survivor"
Aileen LeBlanc, News Director, WYSO-FM, Yellow Springs

Best Feature Reporting
First Place: "Caesar Creek Soaring Club"
Steve Lucht, Operations Director, WYSO-FM, Yellow Springs

Best Use of Sound
Second Place: "Maple Syrup"
Steve Lucht, Operations Director, WYSO-FM, Yellow Springs

Best Reporter
Judges' Award: Aileen LeBlanc, WYSO-FM, Yellow Springs

Since reviving a News Department in 1999, WYSO has collected over three dozen awards.

We continue to be concerned about the disproportionate attention still being given to a small group of individuals who are tenaciously objecting to the station's spring programming changes. The station has a 37,000 watt signal that reaches a 45-mile radius stretching to the western suburbs of Columbus, the eastern suburbs of Cincinnati, and about as far north and south. Within this area is a population of well over one million persons. WYSO currently has a growing weekly listenership of over 50,000. WYSO, like other public radio stations, uses audience data to determine what the overwhelming numbers of listeners are doing (as well as what the NON-listeners are doing). The fact is that most radio listeners communicate their likes and dislikes about programming by tuning in, tuning out, or not listening at all. Public radio stations work very hard to weigh a plethora of factors in the balance when making programming choices. If stations only reacted to those who contact them, they would be programming to a very narrow strip of individuals.

We who are responsible for WYSO are committed to doing the best we can in these circumstances. Other public radio stations have had similar experiences and emerged more vigorous in their public service, their community impact, and their ability to be self-sufficient. WYSO believes it will do the same.

Steve Spencer
General Manager

WYSO
2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
Revenues								
Tuition & Fees	0	0	0	0	0		0	
Less Tuition Discounts	0	0	0	0	0		0	
Gifts	360,549	384,669	409,356	450,009	40,653	9.93%	65,340	16.99%
Lead Gifts	0	0	0	0	0		0	
Grants	139,533	167,984	173,278	169,067	-4,211	-2.43%	1,083	0.64%
Endowment Income	0	0	0	0	0		0	
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	0	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	227,474	323,699	257,750	330,820	73,070	28.35%	7,121	2.20%
Total E&G Revenue	727,556	876,352	840,384	949,896	109,512	13.03%	73,544	8.39%
Auxiliary Enterprises	124	1,025	500	330	-170	-34.00%	-695	-67.80%
Released From Restrictions	17,286	41,622	0	6,159	6,159		-35,463	-85.20%
Total Revenues	744,966	918,999	840,884	956,385	115,501	13.74%	37,386	4.07%
Operating Expenses								
Instruction	0	0	0	0	0		0	
Research	0	0	0	0	0		0	
Public Service	686,757	866,974	806,038	1,014,451	208,413	25.86%	147,477	17.01%
Academic Support	0	0	0	0	0		0	
Student Services	0	0	0	0	0		0	
Institutional Support	0	0	0	0	0		0	
Plant Maintenance	0	0	0	31,639	31,639		31,639	
Scholarships	0	0	0	0	0		0	
Total E&G Expenses	686,757	866,974	806,038	1,046,090	240,052	29.78%	179,116	20.66%
Auxiliary Enterprises	0	0	0	0	0		0	
Total Operating Expenses	686,757	866,974	806,038	1,046,090	240,052	29.78%	179,116	20.66%
Excess Revenue over Expenses	58,209	52,025	34,846	-89,705	-124,551	-357.43%	-141,730	-272.43%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	78,614	4,559	18,678	6,491	-12,187	-65.25%	1,932	42.38%
Borrowing Proceeds	-40,876	0	0	0	0		0	
Principal Payments	17,861	55,162	15,168	15,162	-6	-0.04%	-40,000	-72.51%
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	-30,000	-31,639	-1,639	-5.46%	-31,639	
Total Cash Items	55,599	59,721	3,846	-9,986	-13,832	-359.65%	-69,707	-116.72%
Net Cash Basis Budget	2,610	-7,696	31,000	-79,719	-110,719	-357.16%	-72,023	-935.85%

WYSO

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
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Revenues	744,966	918,999	840,884	956,385	115,501	13.74%	37,386	4.07%
Operating Expenses								
Salaries & Wages	226,391	258,026	278,671	325,969	47,298	16.97%	67,943	26.33%
Benefits	66,363	79,885	83,177	102,540	19,363	23.28%	22,655	28.36%
Training & Development	10,005	20,905	26,935	22,539	-4,396	-16.32%	1,634	7.82%
Student Aid Services	0	0	0	0	0		0	
Special Events	0	198	500	0	-500	-100.00%	-198	-100.00%
Supplies	21,046	13,929	12,095	11,730	-365	-3.02%	-2,199	-15.79%
Business Operations	242,956	318,679	301,491	355,263	53,772	17.84%	36,584	11.48%
Plant Maintenance	37,783	45,797	62,556	55,355	-7,201	-11.51%	9,558	20.87%
Interest Expense	14,232	12,465	9,113	9,143	30	0.33%	-3,322	-26.65%
Resale Costs	0	0	0	0	0		0	
Miscellaneous	57,110	106,219	1,500	131,912	130,412	8694.13%	25,693	24.19%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	0	0	0	0		0	
Liquidity Reserve	0	0	0	0	0		0	
Overhead								
To the University	0	0	0	0	0		0	
Rebates from the University	0	0	0	0	0		0	
Subsidy from Adult Campuses	0	0	0	0	0		0	
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	10,871	10,871	0	0	0		-10,871	-100.00%
Depreciation	0	0	30,000	31,639	1,639	5.46%	31,639	
Total Operating Expenses	686,757	866,974	806,038	1,046,090	240,052	29.78%	179,116	20.66%
Excess Revenue over Expenses	58,209	52,025	34,846	-89,705	-124,551	-357.43%	-141,730	-272.43%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	78,614	4,559	18,678	6,491	-12,187	-65.25%	1,932	42.38%
Borrowing Proceeds	-40,876	0	0	0	0		0	
Principal Payments	17,861	55,162	15,168	15,162	-6	-0.04%	-40,000	-72.51%
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	-30,000	-31,639	-1,639	-5.46%	-31,639	
Total Cash Items	55,599	59,721	3,846	-9,986	-13,832	-359.65%	-69,707	-116.72%
Net Cash Basis Budget	2,610	-7,696	31,000	-79,719	-110,719	-357.16%	-72,023	-935.85%

University Wide

2001-02 Actual Expenditure Summary by Function

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
Revenues								
Tuition & Fees	0	70	0	0	0		-70	-100.00%
Less Tuition Discounts	0	0	0	0	0		0	
Gifts	0	0	0	150	150		150	
Lead Gifts	0	0	0	0	0		0	
Grants	123,985	123,194	125,000	82,258	-42,742	-34.19%	-40,936	-33.23%
Endowment Income	-110,320	-114,418	134,766	-148,928	-283,694	-210.51%	-34,510	-30.16%
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	741,453	-237,777	0	-649,475	-649,475		-411,698	173.14%
Unrealized Gains (Losses)	716,935	620,736	0	-1,332,095	-1,332,095		-1,952,831	-314.60%
Other Income	310,289	238,964	220,700	146,549	-74,151	-33.60%	-92,415	-38.67%
Total E&G Revenue	1,782,342	630,769	480,466	-1,901,541	-2,382,007	-495.77%	-2,532,310	-401.46%
Auxiliary Enterprises	0	0	0	0	0		0	
Released From Restrictions	442,916	553,336	589,600	725,944	136,344	23.12%	172,608	31.19%
Total Revenues	2,225,258	1,184,105	1,070,066	-1,175,597	-2,245,663	-209.86%	-2,359,702	-199.28%
Net Overhead for Central Operations	587,060	617,131	500,585	512,892	12,307	2.46%	-104,239	-16.89%
Operating Expenses								
Instruction	-78,538	-29,853	0	-39,982	-39,982		-10,129	33.93%
Research	0	0	0	0	0		0	
Public Service	0	0	0	0	0		0	
Academic Support	268,219	405,714	321,155	324,095	2,940	0.92%	-81,619	20.12%
Student Services	0	0	0	0	0		0	
Institutional Support	406,321	368,325	856,385	1,054,496	198,111	23.13%	686,171	186.29%
Plant Maintenance	2,785,307	2,920,157	267,890	234,857	-33,033	-12.33%	-2,685,300	-91.96%
Scholarships	124,115	123,194	125,000	82,258	-42,742	-34.19%	-40,936	-33.23%
Total E&G Expenses	3,505,424	3,787,537	1,570,430	1,655,724	85,294	5.43%	-2,131,813	-56.28%
Auxiliary Enterprises	0	0	0		0		0	
Total Operating Expenses	3,505,424	3,787,537	1,570,430	1,655,724	85,294	5.43%	-2,131,813	-56.28%
Excess Revenue over Expenses	-693,106	-1,986,301	221	-2,318,429	-2,318,650	-1049162.90%	-332,128	-16.72%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	47,866	24,987	0	10,383	10,383		-14,604	-58.45%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	55,425	84,124	124,118	124,124	6	0.00%	40,000	47.55%
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	-2,785,307	-2,920,157	-267,890	-234,857	33,033	12.33%	2,685,300	91.96%
Total Cash Items	-2,682,016	-2,811,046	-143,772	-100,350	43,422	30.20%	2,710,696	96.43%
Net Cash Basis Budget	1,988,910	824,745	143,993	-2,218,079	-2,362,072	-1640.41%	-3,042,824	-368.94%

University Wide

2001-02 Actual Expenditure Summary by Category

	1999-00 Actual	2000-01 Actual	2001-02 Budget	2001-02 Actual	Change From 2001-02 Budget to 2001-02 Actual $	Change From 2001-02 Budget to 2001-02 Actual %	Change From 2000-01 Actual to 2001-02 Actual $	Change From 2000-01 Actual to 2001-02 Actual %
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Revenues	2,812,318	1,801,236	1,570,651	-662,705	-2,233,356	-142.19%	-2,463,941	-136.79%
Operating Expenses								
Salaries & Wages	235,081	350,255	339,170	349,258	10,088	2.97%	-997	-0.28%
Benefits	162,368	142,157	133,066	132,156	-910	-0.68%	-10,001	-7.04%
Training & Development	61,144	129,587	166,173	212,102	45,929	27.64%	82,515	63.68%
Student Aid Services	0	0	0	0	0		0	
Special Events	0	0	0	0	0		0	
Supplies	6,122	16,278	5,602	5,892	290	5.18%	-10,386	-63.80%
Business Operations	359,433	429,102	356,412	485,100	128,688	36.11%	55,998	13.05%
Plant Maintenance	72,451	77,003	77,070	78,686	1,616	2.10%	1,683	2.19%
Interest Expense	110,766	119,926	93,877	80,803	-13,074	-13.93%	-39,123	-32.62%
Resale Costs	0	0	0	0	0		0	
Miscellaneous	701	5,569	4,420	4,613	193	4.37%	-956	-17.17%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	-50,000	1,750	0	-1,750	-100.00%	50,000	100.00%
Liquidity Reserve	-466,275	-490,031	0	0	0		490,031	100.00%
Overhead								
To the University	0	0	0		0		0	
Rebates from the University	0	0	0		0		0	
Subsidy from Adult Campuses	0	0	0		0		0	
Subsidy from Overhead	0	0	0		0		0	
Other (Intercampus Agree & Univ Conf)	178,326	137,534	125,000	72,257	-52,743	-42.19%	-65,277	-47.46%
Depreciation	2,785,307	2,920,157	267,890	234,857	-33,033	-12.33%	-2,685,300	-91.96%
Total Operating Expenses	3,505,424	3,787,537	1,570,430	1,655,724	85,294	5.43%	-2,131,813	-56.28%
Excess Revenue over Expenses	-693,106	-1,986,301	221	-2,318,429	-2,318,650	-1049162.90%	-332,128	-16.72%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	47,866	24,987	0	10,383	10,383		-14,604	-58.45%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	55,425	84,124	124,118	124,124	6	0.00%	40,000	47.55%
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	-2,785,307	-2,920,157	-267,890	-234,857	33,033	12.33%	2,685,300	91.96%
Total Cash Items	-2,682,016	-2,811,046	-143,772	-100,350	43,422	30.20%	2,710,696	96.43%
Net Cash Basis Budget	1,988,910	824,745	143,993	-2,218,079	-2,362,072	-1640.41%	-3,042,824	-368.94%

ANTIOCH UNIVERSITY
Change in Carryforward Funds
2001/02

Carryforward	College	New Englan	Seattle	PhD Program	So Cal	McGregor	Central	Total
Balance 6/30/01								
Unfunded	0	809,696	1,058,813		231,886	833,904	0	2,934,299
Funded	0	128,995	164,915		5,588	61,238	0	360,736
Total 6/30/01	0	938,691	1,223,728	0	237,474	895,142	0	3,295,035
Adjustments								
Unfunded	0	0	0		0	0	0	0
Funded	0	0	0		0	0	0	0
Total Adjustments	0	0	0	0	0	0	0	0
Additions								
Unfunded	0	50,255	0	899	575,386	0	0	626,540
Funded (Interest)	0	20,197	21,447	0	14,498	11,384	0	67,526
Total Additions	0	70,452	21,447	899	589,884	11,384	0	694,066
Uses								
Unfunded	0	0	0	0	0	0	0	0
Funded	0	0	-66,869	0	0	-52,253	0	-119,122
Total Uses	0	0	-66,869	0	0	-52,253	0	-119,122
Balance 6/30/012								
Unfunded	0	859,951	1,058,813	899	807,272	833,904	0	3,560,839
Funded	0	149,192	119,493	0	20,086	20,369	0	309,140
Total 6/30/02	0	1,009,143	1,178,306	899	827,358	854,273	0	3,869,979

ANTIOCH UNIVERSITY
Change in Depreciation Reserves
2001/02

Depreciation Reserves	College	New England	Seattle	PhD Progra	So Cal	McGregor	Central	Total
Balance 6/30/01								
Unfunded	0	0	0	0	0	0	0	0
Funded	0	0	0	0	0	0	0	0
Total 6/30/01	0	0	0	0	0	0	0	0
Additions								
Unfunded	0	0	0	0	0	0	0	0
Funded	0	469,715	466,825	3,117	115,138	166,076	234,857	1,455,728
Total Additions	0	469,715	466,825	3,117	115,138	166,076	234,857	1,455,728
Uses								
Unfunded	0	0	0	0	0	0	0	0
Funded	0	-376,092	-466,825	-900	-115,138	-166,076	-137,404	-1,262,435
Total Uses	0	-376,092	-466,825	-900	-115,138	-166,076	-137,404	-1,262,435
Balance 6/30/02								
Unfunded	0	0	0	0	0	0	0	0
Funded	0	93,623	0	2,217	0	0	97,453	193,293
Total 6/30/02	0	93,623	0	2,217	0	0	97,453	193,293

ANTIOCH UNIVERSITY
Change in Liquidity Reserves
2001/02

Liquidity Reserves	College	New Englan	Seattle	PhD Program	So Cal	McGregor	Central	Total
Balance 6/30/01	0	0	0	0	0	0	0	0
Unfunded	0	0	0	0	0	0	0	0
Funded	406,602	478,970	529,526	0	461,181	276,784	63,102	2,216,165
Total 6/30/02	406,602	478,970	529,526	0	461,181	276,784	63,102	2,216,165

2002-03 FIRST QUARTER PERFORMANCE

In the first quarter of 2002-03 the University as a whole is generating significantly more net tuition income than it did in the first quarter of 2001-02. All of the campuses except the College have increased net tuition on a year-to-year basis. The University Ph.D. program enrolled its second cohort during 2002-03 and received its first major tuition payments this year. Southern California is showing a significant increase over the prior year as is McGregor and New England. The percentage gain for McGregor is particularly heartening when compared with its performance over the past several years. Seattle, while positive on a year-to-year basis, is showing a net increase in revenue that is less than would be expected on the basis of the tuition rate increase that went into effect this year. The College has experienced a year-to-year decrease of -6.3% (-$323,500) due, in part, to the higher level of tuition waivers being granted to first year students. When compared to the budget, three campuses, the College, New England, and Seattle, are performing below their targets. At Seattle, enrollment is not reaching the expected levels and the result is a -9.2% shortfall in first-quarter revenue. New England is about 1% below budget (-$42,436), while the College is -2.4% below budget (-$119,751).

FIRST QUARTER NET TUITION AND FEE INCOME CHANGE
Budget-to-Actual and Prior Year Actual-to-Actual

	Change from 2002-03 Budget to 2002-03 Actual	Percent Change	Change from 2001-02 Actual to 2002-03 Actual	Percent Change
Antioch College	-119,751	-2.43%	-323,508	-6.32%
Glen Helen	3,125	15.58%	-8,898	-27.74%
New England	-42,436	-0.90%	321,577	7.38%
Seattle	-187,102	-9.20%	29,804	1.64%
Southern California	187,841	3.94%	643,678	14.92%
McGregor	29,716	4.22%	141,028	23.81%
University Ph.D.	22,135	3.75%	610,200	40680.00%
TOTALS	-106,472	-0.60%	1,413,881	8.71%

The following table shows the expected growth in Net Tuition and Fee Income for each campus from last year's level to this year's budgeted level. The expectation is that we will see a 9.4% increase over the 2001-02 actual level.

ANNUAL NET TUITION AND FEE INCOME
2001-02 Actual to 2002-03 Budget

	2001-02 Actual	2002-03 Budgeted	Percent Change
Antioch College	5,122,028	4,918,271	-3.98%
Glen Helen	32,081	20,058	-37.48%
New England	4,360,355	4,724,368	8.35%
Seattle	1,816,940	2,033,846	11.94%
Southern California	4,314,441	4,770,278	10.57%
McGregor	592,196	703,508	18.80%
University Ph.D.*	1,500	589,565	39204.33%
TOTALS	16,239,541	17,759,894	9.36%

* Part of University Administration prior to 2002-03

First quarter University revenues from all sources are 4.5% ahead of the income level in September 2001. This increase of $874,546 is primarily due to the $1.4 million increase in net tuition and fee income experienced by the campuses. Gift Income and Auxiliary Enterprises income are ahead of last year at this time as is the amount that has been Released from Restrictions. However, Grants, Endowment, Contracts and Net Realized and Unrealized Gains and Losses are all negative.

The total revenue from all sources is considerably below the level budgeted for the first quarter of 2002-03. At September 30, total revenue from all sources was -$2.5 million (-10.9%) below the budgeted level. Realized and Unrealized losses, primarily in the Endowment Fund, totaled -$1,482,132 and constitute the largest factor in the shortfall. Actual Gifts received are trailing the budget by -$62,565 while Grants income is behind budget by -$323,966. Among the various revenue categories for the first quarter, all except Other Income (up $4,409) are running behind budget.

The Total Revenue from all sources at the campuses is running nearly $1.5 million (7.6%) ahead of last year at this time, but the campuses are trailing their budget target by -3.5% (-$759,605). Only Southern California (up 1.5%) and the University Ph. D. (up 3.9%) have total revenues in the first quarter that are ahead of their budgeted level.

FIRST QUARTER TOTAL CAMPUS REVENUES
Budget-to-Actual and Prior Year Actual-to-Actual

	Change from 2002-03 Budget to 2002-03 Actual		Change from 2001-02 Actual to 2002-03 Actual	
	$	%	$	%
Antioch College	-330,619	-4.23%	143,510	1.96%
New England	-143,181	-2.75%	-12,514	-0.25%
Seattle	-330,998	-13.57%	96,411	4.79%
Southern California	74,474	1.50%	594,161	13.33%
McGregor	-52,026	-6.27%	50,271	6.91%
University Ph.D.	22,745	3.86%	610,810	40720.67%
TOTALS	-759,605	-3.48%	1,482,649	7.56%

Total University Wide Operating Expenses are running behind actual expenses of a year ago by -$267,272 (-1.7%), and significantly behind the budgeted level for the first quarter. Total Operating Expenses as of September 30 were -$1.9 million (-10.9%) behind the budgeted level.

While the table below shows that the campuses are spending less in the first quarter than they had budgeted (-$2.2 million), the actual year-to-year comparison suggests that they are spending more than they did in the first quarter last year. This comparison is distorted by the addition of Depreciation to the individual campus budgets. In 2001-02, depreciation in the first quarter was being carried on a University-wide basis, but in 2002-03, depreciation has been assigned to the individual campuses and operating units. Therefore, this expense makes it appear that the campuses are spending considerably more in the current year than they did in the first quarter of last year.

FIRST QUARTER TOTAL CAMPUS OPERATING EXPENSES
Budget-to-Actual and Prior Year Actual-to-Actual

	Change from 2002-03 Budget to 2002-03 Actual		Change from 2001-02 Actual to 2002-03 Actual	
	$	%	$	%
Antioch College	-123,924	-2.21%	740,330	15.59%
New England	-788,903	-25.44%	-144,722	-5.01%
Seattle	-460,037	-16.50%	-74,523	-3.10%
Southern California	-569,733	-18.20%	-222,918	-8.01%
McGregor	-253,812	-16.52%	113,423	9.70%
University Ph.D.	742	0.50%	148,960	
TOTALS	-2,195,667	-13.46%	560,550	4.01%

The stock market continues to play a major role in shaping University finances, even though the securities held in the endowment have very little to do with the direct operating costs and revenues of the campuses and the University as a whole. Given the performance of the stock market last year, we projected no realized or unrealized gains for the first quarter, but we did not anticipate the loss of $1.5 million as the stock market reached a near three-year low during the first quarter of the fiscal year. The direction the stock market takes between now and June 30, 2003 will largely determine whether the University experiences a third consecutive year of deficits, just as it has influenced the two previous years of operation.

The shortfall in tuition and fee income at the College is worrisome and may worsen before the year is over in comparison with the budget. This necessitates attention to cost containment to hold the College's deficit within the budgeted range. Seattle will also need to monitor its expenses because first quarter tuition and fee income is lagging the budget. Each unit needs to access its financial position and make adjustments as quickly as possible to insure that it operates within its budgeted target.

Glenn Watts
Vice Chancellor and
Chief Financial Officer

Antioch University

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual		Change From 2001 Actual to 2002 Actual	
					$	%	$	%
Revenues								
Tuition & Fees	18,168,658	18,716,657	21,032,353	21,026,628	-5,725	-0.03%	2,309,971	12.34%
Less Tuition Discounts	-1,943,381	-2,477,116	-3,272,459	-3,373,206	-100,747	-3.08%	-896,090	-36.17%
Net Tuition	16,225,277	16,239,541	17,759,894	17,653,422	-106,472	-0.60%	1,413,881	8.71%
Gifts	153,793	78,628	165,081	102,516	-62,565	-37.90%	23,888	30.38%
Grants	716,836	993,978	1,220,335	896,369	-323,966	-26.55%	-97,609	-9.82%
Endowment Income	-15,595	-35,888	100,268	-70,819	-171,087	-170.63%	-34,931	-97.33%
Contracts	190,795	198,796	53,454	36,429	-17,025	-31.85%	-162,367	-81.68%
Realized Gains (Losses)	29,616	-76,399	0	-983,393	-983,393		-906,994	-1187.18%
Unrealized Gains (Losses)	335,040	-903,381	0	-498,739	-498,739		404,642	44.79%
Other Income	430,039	356,322	345,507	349,916	4,409	1.28%	-6,406	-1.80%
Total E&G Revenue	18,065,801	16,851,597	19,644,539	17,485,701	-2,158,838	-10.99%	634,104	3.76%
Auxiliary Enterprises	1,558,280	1,574,494	1,720,117	1,638,246	-81,871	-4.76%	63,752	4.05%
Released From Restrictions	274,670	555,661	1,051,090	795,936	-255,154	-24.28%	240,275	43.24%
Total Revenues	19,898,751	18,981,752	22,415,746	19,919,883	-2,495,863	-11.13%	938,131	4.94%
Net Overhead for Central Operations	665,545	598,111	550,002	534,527	-15,475	-2.81%	-63,584	-10.63%
Operating Expenses								
Instruction	4,620,412	4,636,205	6,187,651	5,517,987	-669,664	-10.82%	881,782	19.02%
Research	0	0	0	0	0		0	
Public Service	751,731	761,578	730,292	684,002	-46,290	-6.34%	-77,576	-10.19%
Academic Support	835,086	720,000	933,454	744,357	-189,097	-20.26%	24,357	3.38%
Student Services	1,402,289	1,301,773	1,676,297	1,493,460	-182,837	-10.91%	191,687	14.73%
Institutional Support	5,212,538	4,977,522	4,336,794	3,639,422	-697,372	-16.08%	-1,338,100	-26.88%
Plant Maintenance	1,971,311	1,876,095	1,966,919	1,932,256	-34,663	-1.76%	56,161	2.99%
Scholarships	1,020,447	1,172,220	1,214,919	1,189,641	-25,278	-2.08%	17,421	1.49%
Auxiliary Enterprises	663,263	664,101	726,304	641,097	-85,207	-11.73%	-23,004	-3.46%
Total Operating Expenses	16,477,077	16,109,494	17,772,630	15,842,222	-1,930,408	-10.86%	-267,272	-1.66%
Excess Revenue over Expenses	4,087,219	3,470,369	5,193,118	4,612,188	-580,930	-11.19%	1,141,819	32.90%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	934,188	575,622	524,190	585,815	61,625	11.76%	10,193	1.77%
Borrowing Proceeds	-774,325	-142,234	-81,000	-58,031	22,969	28.36%	84,203	59.20%
Principal Payments	304,672	421,553	326,610	347,038	20,428	6.25%	-74,515	-17.68%
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	-704,583	-735,451	-721,308	-741,273	-19,965	-2.77%	-5,822	-0.79%
Total Cash Items	-240,048	119,490	48,492	133,549	85,057	175.40%	14,059	11.77%
Net Cash Basis Budget	4,327,267	3,350,879	5,144,626	4,478,639	-665,987	-12.95%	1,127,760	33.66%

Antioch University

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
Revenues	20,564,296	19,579,863	22,965,748	20,454,409	-2,511,339	-10.94%	874,546	4.47%
Operating Expenses								
Salaries & Wages	6,609,531	6,764,835	7,620,582	6,869,907	-750,675	-9.85%	105,072	1.55%
Benefits	2,092,870	2,063,400	2,409,591	2,253,482	-156,109	-6.48%	190,082	9.21%
Training & Development	391,496	358,745	691,525	490,823	-200,702	-29.02%	132,078	36.82%
Student Aid Services	815,083	935,345	986,125	993,987	7,862	0.80%	58,642	6.27%
Special Events	47,473	26,970	75,249	55,375	-19,874	-26.41%	28,405	105.32%
Supplies	392,841	317,330	494,439	401,734	-92,705	-18.75%	84,404	26.60%
Business Operations	1,736,532	1,462,476	2,175,658	1,866,459	-309,199	-14.21%	403,983	27.62%
Plant Maintenance	1,082,218	1,000,326	1,113,883	1,013,094	-100,789	-9.05%	12,768	1.28%
Interest Expense	437,778	382,105	337,898	335,592	-2,306	-0.68%	-46,513	-12.17%
Resale Costs	164,562	156,394	168,657	132,030	-36,627	-21.72%	-24,364	-15.58%
Miscellaneous	21,970	12,053	105,983	93,876	-12,107	-11.42%	81,823	678.86%
Contingency/Reserves								
Campus Contingency, Mandatory	770,784	757,155	228,653	0	-228,653	-100.00%	-757,155	-100.00%
Campus Program Contingency, Discretionary	0	0	25,986	0	-25,986	-100.00%	0	
Liquidity Reserve	500,862	492,448	0	0	0		-492,448	-100.00%
Overhead								
To the University	1,272,060	1,312,003	684,537	684,526	-11	0.00%	-627,477	-47.83%
Rebates from the University	-508,434	-526,767	0	0	0		526,767	100.00%
Subsidy from Adult Campuses	3	1	0	0	0		-1	-100.00%
Subsidy from Overhead	-100,002	-187,125	-150,000	-150,000	0	0.00%	37,125	19.84%
Other (Intercampus Agree & Univ Conf)	44,867	46,349	82,556	60,063	-22,493	-27.25%	13,714	29.59%
Depreciation	704,583	735,451	721,308	741,273	19,965	2.77%	5,822	0.79%
Total Operating Expenses	16,477,077	16,109,494	17,772,630	15,842,221	-1,930,409	-10.86%	-267,273	-1.66%
Excess Revenue over Expenses	4,087,219	3,470,369	5,193,118	4,612,188	-580,930	-11.19%	1,141,819	32.90%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	934,188	575,622	524,190	585,815	61,625	11.76%	10,193	1.77%
Borrowing Proceeds	-774,325	-142,234	-81,000	-58,031	22,969	28.36%	84,203	59.20%
Principal Payments	304,672	421,553	326,610	347,038	20,428	6.25%	-74,515	-17.68%
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	-704,583	-735,451	-721,308	-741,273	-19,965	-2.77%	-5,822	-0.79%
Total Cash Items	-240,048	119,490	48,492	133,549	85,057	175.40%	14,059	11.77%
Net Cash Basis Budget	4,327,267	3,350,879	5,144,626	4,478,639	-665,987	-12.95%	1,127,760	33.66%

ANTIOCH COLLEGE

2002-03 First Quarter Performance

Enrollment: In the spring, the College embraced a bold and risky new policy for the packaging of financial aid – meeting 100% of documented need of new students and offering a significant new array of non-need based merit awards designated as "Community Responsibility Scholarships." These scholarships reward students' past community service activities and require continuous community service during study terms at Antioch. Although the new plans were instituted late in the recruitment year, evidence seems to point to good news in one respect at least: Probably as a result of the new merit scholarships, fall 2002 enrollment of first year students without financial need increased by about 65% over expectations (31 students expected based on previous experience; 48 actually enrolled).

Need-based first year student enrollment reached 93% of the budget goal. Of the 132 new first time students expected this fall, 123 enrolled. We were disappointed in the number of need-based transfer students. We had anticipated that 33 students would transfer from other colleges, but only 12 need-based students actually enrolled. We did better on the no-need transfers where we expected eight and seven enrolled. In total, we anticipated in our budget planning that 204 students would enroll, but only 190 new students actually did. The consequences for the budget of the 14 student enrollment shortfall is that revenue from new students is $224,618 below the budgeted level.

The first quarter financial schedules indicate that Net Tuition is under budget by about $120,000. However, there are factors operating in the fall that generate funds at levels that will not continue through the rest of the fiscal year. One source of revenue that has been strong in the fall is from the Antioch Education Abroad (AEA) operations. Most of the AEA programs operate in the fall and a slightly larger than anticipated enrollment generated $61,644 more than had been budgeted. In addition, Miscellaneous Fees were higher than anticipated because of additional EFP revenue during the summer and higher than anticipated enrollment in the student medical insurance program. Medical insurance fees are collected in the fall for the entire year which means that their impact is overstated in the first quarter.

Another reason that the Tuition & Fee situation is worse than it appears as of the first quarter report is that no second term or summer tuition and fee income will be derived from students who did not enroll in the fall. Additionally, higher attrition rates than were budgeted are also having an effect, but the area of most concern is the growing number of "Tuition Free" students who are nearing graduation.

New students enrolling at the College in the fall are required to pay Tuition & Fees for a full year (3 terms) even though they are not present to study during the summer. These students are offered a "Tuition Free" twelfth term in order to complete their normal course of study at the College. This policy was adopted when the College converted from quarters to semesters and we are now entering the period of time when students who were promised the "Tuition Free" term are nearing graduation. We had budgeted $133,332 for the fall to cover the cost of the Tuition Free term, but more students than anticipated are attending under this option. The cost of the Tuition-Free term for the fall term is $347,357, or $214,025 more than was budgeted. The impact of this policy on the spring term will be the loss of an additional $144,890.

In the spring term when there are few offsetting revenue sources to help maintain the tuition fee revenues, we project that our student-derived revenue will be $321,245 below budget. Adding an additional loss of $95,053 for the first module of the summer term brings the total projected tuition, room and board, and bookstore revenue shortfall to just under $550,000. While it is possible that the retention rates used to project the second semester tuition shortfall may improve, we intend to use these figures as our planning targets as we adjust the budget for the rest of the year.

Operating Revenues: In the first quarter of 2002-03, Net Tuition is -$119,751 (-2.43%) below budget and -$323,508 (-6.23%) below last year's actual level. Gifts income is on target, but Grants income is below budget, primarily because of an over use of federal work study funds in 2001-02. Under the federal work study program, we are permitted to anticipate up to 10% of the allocation for the subsequent year, and it was necessary to do that to meet all commitments made to students in 2001-02. However, use of 2002-03 allocation last year means that there is less student support this year. Other revenue categories are slightly down, as is the amount that we have Released from Restrictions.

Operating Expenses: Total Operating Expenses in the first quarter are -2.2% (-$123,924) below budget. Salaries & Wages ran -3.4% (-$68,306) below budget and -2.9% below the level of the previous year. Fringe benefits, however, are running 1.7% ahead of budget, a first-quarter cost of $12,024. Other expense categories are generally down with the exception of Student Aid and Business Operations. Plant Maintenance is nearly $80,000 below budget, but it is unlikely that we can continue to keep maintenance below budget. The cost of mold remediation in Spalt has increased beyond estimates because the contamination was far greater than originally determined. On the lower level of the building, the presence of mold within the walls necessitated the removal of drywall in order to thoroughly clean the area. In addition, the basement chilling unit and its surrounding enclosure were so contaminated that the unit had to be disassembled and moved outside for extensive cleaning.

Although the College is showing a first-quarter accrual balance of nearly $2.2 million, this is -$207,000 below the budget level. Because Tuition & Fee income is expected to worsen during the remainder of the year, it is important that we contain costs in order to minimize the year-end deficit.

Joan Straumanis
President

Antioch College

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
Revenues								
Tuition & Fees	6,649,890	7,489,824	8,131,629	8,104,416	-27,213	-0.33%	614,592	8.21%
Less Tuition Discounts	-1,822,166	-2,367,796	-3,213,358	-3,305,896	-92,538	-2.88%	-938,100	-39.62%
Net Tuition	4,827,724	5,122,028	4,918,271	4,798,520	-119,751	-2.43%	-323,508	-6.32%
Gifts	79,386	32,281	58,251	57,837	-414	-0.71%	25,556	79.17%
Grants	523,968	624,178	616,209	532,384	-83,825	-13.60%	-91,794	-14.71%
Endowment Income	48,771	95,142	43,162	40,544	-2,618	-6.07%	-54,598	-57.39%
Contracts	0	23,212	750	600	-150	-20.00%	-22,612	-97.42%
Realized Gains (Losses)	5,450	825	0	-2,827	-2,827		-3,652	-442.67%
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	66,523	45,020	37,700	38,006	306	0.81%	-7,014	-15.58%
Total E&G Revenue	5,551,822	5,942,686	5,674,343	5,465,064	-209,279	-3.69%	-477,622	-8.04%
Auxiliary Enterprises	1,355,609	1,393,616	1,503,500	1,489,330	-14,170	-0.94%	95,714	6.87%
Released From Restrictions	61,024	2,341	634,929	527,759	-107,170	-16.88%	525,418	22444.17%
Total Revenues	6,968,455	7,338,643	7,812,772	7,482,153	-330,619	-4.23%	143,510	1.96%
Operating Expenses								
Instruction	1,233,326	1,129,423	1,586,881	1,688,209	101,328	6.39%	558,786	49.48%
Research	0	0	0	0	0		0	
Public Service	0	0	0	0	0		0	
Academic Support	274,202	235,933	288,762	247,211	-41,551	-14.39%	11,278	4.78%
Student Services	483,806	492,795	722,162	676,466	-45,696	-6.33%	183,671	37.27%
Institutional Support	933,028	985,903	688,021	592,307	-95,714	-13.91%	-393,596	-39.92%
Plant Maintenance	386,322	341,059	757,493	731,624	-25,869	-3.42%	390,565	114.52%
Scholarships	847,887	1,001,751	976,599	994,515	17,916	1.83%	-7,236	-0.72%
Total E&G Expenses	4,158,571	4,186,864	5,019,918	4,930,332	-89,586	-1.78%	743,468	17.76%
Auxiliary Enterprises	507,914	561,198	592,398	558,060	-34,338	-5.80%	-3,138	-0.56%
Total Operating Expenses	4,666,485	4,748,062	5,612,316	5,488,392	-123,924	-2.21%	740,330	15.59%
Excess Revenue over Expenses	2,301,970	2,590,581	2,200,456	1,993,761	-206,695	-9.39%	-596,820	-23.04%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	725,868	142,582	297,500	382,447	84,947	28.55%	239,865	168.23%
Borrowing Proceeds	-676,720	-136,962	-81,000	-58,031	22,969	28.36%	78,931	57.63%
Principal Payments	269,851	359,847	264,715	272,922	8,207	3.10%	-86,925	-24.16%
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	-355,287	-355,546	-259	-0.07%	-355,546	
Total Cash Items	318,999	365,467	125,928	241,792	115,864	92.01%	-123,675	-33.84%
Net Cash Basis Budget	1,982,971	2,225,114	2,074,528	1,751,969	-322,559	-15.55%	-473,145	-21.26%

Antioch College

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	Change From 2002-03 Budget to 2002-03 Actual %	Change From 2001 Actual to 2002 Actual $	Change From 2001 Actual to 2002 Actual %
Revenues	6,968,455	7,338,643	7,812,772	7,482,153	-330,619	-4.23%	143,510	1.96%
Operating Expenses								
Salaries & Wages	1,930,291	1,990,797	2,001,629	1,933,323	-68,306	-3.41%	-57,474	-2.89%
Benefits	744,292	731,514	706,340	718,364	12,024	1.70%	-13,150	-1.80%
Training & Development	169,160	129,115	270,473	263,005	-7,468	-2.76%	133,890	103.70%
Student Aid Services	754,501	875,707	853,310	872,747	19,437	2.28%	-2,960	-0.34%
Special Events	11,112	15,560	52,133	34,364	-17,769	-34.08%	18,804	120.85%
Supplies	188,691	182,464	281,637	260,700	-20,937	-7.43%	78,236	42.88%
Business Operations	385,171	369,869	762,815	791,446	28,631	3.75%	421,577	113.98%
Plant Maintenance	266,452	234,056	346,486	267,404	-79,082	-22.82%	33,348	14.25%
Interest Expense	75,987	71,379	38,448	39,379	931	2.42%	-32,000	-44.83%
Resale Costs	43,245	80,214	65,004	71,766	6,762	10.40%	-8,448	-10.53%
Miscellaneous	-31	-923	67,285	78,707	11,422	16.98%	79,630	8627.30%
Contingency/Reserves								
Campus Contingency, Mandatory	144,505	135,567	9,826	0	-9,826	-100.00%	-135,567	-100.00%
Campus Program Contingency, Discretionary	0	0	0	0	0		0	
Liquidity Reserve	90,316	84,730	0	0	0		-84,730	-100.00%
Overhead								
To the University	248,370	282,692	0	0	0		-282,692	-100.00%
Rebates from the University	-137,505	-137,500	0	0	0		137,500	100.00%
Subsidy from Adult Campuses	-50,001	-50,000	0	0	0		50,000	100.00%
Subsidy from Overhead	-100,002	-187,125	-150,000	-150,000	0	0.00%	37,125	19.84%
Other (Intercampus Agree & Univ Conf)	-98,069	-60,054	-48,357	-48,359	-2	0.00%	11,695	19.47%
Depreciation	0	0	355,287	355,546	259	0.07%	355,546	
Total Operating Expenses	4,666,485	4,748,062	5,612,316	5,488,392	-123,924	-2.21%	740,330	15.59%
Excess Revenue over Expenses	2,301,970	2,590,581	2,200,456	1,993,761	-206,695	-9.39%	-596,820	-23.04%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	725,868	142,582	297,500	382,447	84,947	28.55%	239,865	168.23%
Borrowing Proceeds	-676,720	-136,962	-81,000	-58,031	22,969	-28.36%	78,931	57.63%
Principal Payments	269,851	359,847	264,715	272,922	8,207	3.10%	-86,925	-24.16%
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	-355,287	-355,546	-259	-0.07%	-355,546	
Total Cash Items	318,999	365,467	125,928	241,792	115,864	92.01%	-123,675	-33.84%
Net Cash Basis Budget	1,982,971	2,225,114	2,074,528	1,751,969	-322,559	-15.55%	-473,145	-21.26%

GLEN HELEN ECOLOGY INSTITUTE
2002-03 First Quarter Performance

Revenues: Total revenue for the quarter ending was $118,527, $57,614 below budget. To date, funds released from restriction are $42,345 below budget accounting for the largest portion of the overall revenue variance. A variance of $10,372 in Auxiliary Enterprises reflects the incomplete nature of the Expenditure Summary, which does not report all OEC September revenue or the latter part of the summer EcoCamp. Gifts show a variance of $8,966 reflecting a delay in the beginning of this year's annual campaign and Morgan Society solicitations nor does it reflect a quarterly gift of $7,500 that was received at quarter's end.

Expenses: Operating expenses were favorable to budget by $52,867. Business Operations, Plant Maintenance, Supplies, and Salaries & Wages all contributed to this favorable balance. Favorable revenues in the previous fiscal year allowed for end of year increased maintenance activity as well as acquisition of supplies for the upcoming fiscal year. This reflects the early favorable budget in these categories. Plant maintenance needs, however, are expected to increase this fall and winter. A new Assistant Director was hired at the Outdoor Education Center, but not until mid-August, providing a favorable balance in this category.

The Net Cash Basis Budget for the year to date is $-41,731. This is less than that expected and budgeted for the first quarter ($-51,610). We expect an increase in gifts in the second quarter, including a gift of $7,500 which was deposited but not recorded in time for inclusion in this report.

Last year we reported on vacant positions at the start of the fiscal year. The Institute has filled the Stewardship position (1/2 time) and the position of Assistant Director of Administration has gone from ¾-time to full-time. The position of Development Director and OEC Crew (maintenance), however, remain unfilled.

Robert S. Whyte
Executive Director

Glen Helen

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	Change From 2002-03 Budget to 2002-03 Actual %	Change From 2001 Actual to 2002 Actual $	Change From 2001 Actual to 2002 Actual %
Revenues								
Tuition & Fees	28,293	32,081	20,058	23,183	3,125	15.58%	-8,898	-27.74%
Less Tuition Discounts	0	0	0	0	0		0	
Net Tuition	28,293	32,081	20,058	23,183	3,125	15.58%	-8,898	-27.74%
Gifts	4,295	7,213	14,542	5,576	-8,966	-61.66%	-1,637	-22.70%
Grants	2,381	0	0	0	0		0	
Endowment Income	10,500	10,500	10,500	10,500	0	0.00%	0	0.00%
Contracts	1,666	1,962	2,079	3,023	944	45.41%	1,061	54.08%
Realized Gains (Losses)	0	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	0	0	0	0	0		0	
Total E&G Revenue	47,135	51,756	47,179	42,282	-4,897	-10.38%	-9,474	-18.31%
Auxiliary Enterprises	57,482	60,885	57,700	47,328	-10,372	-17.98%	-13,557	-22.27%
Released From Restrictions	559	118,314	71,262	28,917	-42,345	-59.42%	-89,397	-75.56%
Total Revenues	105,176	230,955	176,141	118,527	-57,614	-32.71%	-112,428	-48.68%
Operating Expenses								
Instruction	0	0	0	0	0		0	
Research	0	0	0	0	0		0	
Public Service	156,518	157,785	208,251	155,393	-52,858	-25.38%	-2,392	-1.52%
Academic Support	0	0	0	0	0		0	
Student Services	0	0	0	0	0		0	
Institutional Support	0	0	0	0	0		0	
Plant Maintenance	0	0	4,251	4,241	-10	-0.24%	4,241	
Scholarships	0	0	0	0	0		0	
Total E&G Expenses	156,518	157,785	212,502	159,634	-52,868	-24.88%	1,849	1.17%
Auxiliary Enterprises	0	0	0	0	0		0	
Total Operating Expenses	156,518	157,785	212,502	159,634	-52,868	-24.88%	1,849	1.17%
Excess Revenue over Expenses	-51,342	73,170	-36,361	-41,107	-4,746	-13.05%	-114,277	-156.18%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	0	108,584	19,500	4,865	-14,635	-75.05%	-103,719	-95.52%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	-4,251	-4,241	10	0.24%	-4,241	
Total Cash Items	0	108,584	15,249	624	-14,625	-95.91%	-107,960	-99.43%
Net Cash Basis Budget	-51,342	-35,414	-51,610	-41,731	9,879	19.14%	-6,317	-17.84%

Glen Helen

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
Revenues	105,176	230,955	176,141	118,527	-57,614	-32.71%	-112,428	-48.68%
Operating Expenses								
Salaries & Wages	83,620	73,982	82,613	78,647	-3,966	-4.80%	4,665	6.31%
Benefits	23,626	20,264	22,810	23,417	607	2.66%	3,153	15.56%
Training & Development	1,660	4,560	1,539	1,916	377	24.50%	-2,644	-57.98%
Student Aid Services	0	0	0	0	0		0	
Special Events	0	0	300	46	-254	-84.67%	46	
Supplies	13,072	8,890	16,328	8,036	-8,292	-50.78%	-854	-9.61%
Business Operations	10,378	14,388	40,391	18,340	-22,051	-54.59%	3,952	27.47%
Plant Maintenance	22,574	32,118	40,185	19,532	-20,653	-51.39%	-12,586	-39.19%
Interest Expense	-50	0	18	27	9	50.00%	27	
Resale Costs	37	2,151	2,001	5,281	3,280	163.92%	3,130	145.51%
Miscellaneous	1,601	1,432	1,229	151	-1,078	-87.71%	-1,281	-89.46%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	0	837	0	-837	-100.00%	0	
Liquidity Reserve	0	0	0	0	0		0	
Overhead								
To the University	0	0	0	0	0		0	
Rebates from the University	0	0	0	0	0		0	
Subsidy from Adult Campuses	0	0	0	0	0		0	
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	0	0	0	0	0		0	
Depreciation	0	0	4,251	4,241	-10	-0.24%	4,241	
Total Operating Expenses	156,518	157,785	212,502	159,634	-52,868	-24.88%	1,849	1.17%
Excess Revenue over Expenses	-51,342	73,170	-36,361	-41,107	-4,746	-13.05%	-114,277	-156.18%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	0	108,584	19,500	4,865	-14,635	-75.05%	-103,719	-95.52%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	-4,251	-4,241	10	0.24%	-4,241	
Total Cash Items	0	108,584	15,249	624	-14,625	-95.91%	-107,960	-99.43%
Net Cash Basis Budget	-51,342	-35,414	-51,610	-41,731	9,879	19.14%	-6,317	-17.84%

ANTIOCH NEW ENGLAND GRADUATE SCHOOL

2002-03 First Quarter Performance

Antioch New England Graduate School is ending the first quarter of FY03 on a sound financial footing. The news to report is strong, and predicts a solid year.

Enrollment:
Applied Psychology was low for the summer, with 19 enrollees against a high-end goal of 30, but fall was strong, with 51 enrollees against a high-end goal of 45, leaving us with a combined registration of 70, comfortably within the range between our low-end combined goal of 64 and the high-end of 75.

Psy. D. enrolls only in the fall, and hit a registration of 30 against a high-end goal of 28. Psy.D. students, it is worth noting, pay the highest tuition of all students at Antioch New England.

Education has enrolled a total of 88 students in Summer and Fall, against a year-end goal of enrolling between 82 and 84 students. (This is net good news, though our experienced educators' program underenrolled, with 20 registrants in the Fall against a goal of 30. Strong Waldorf enrollment more than made up the difference, an encouraging sign following last year's low Waldorf enrollment.)

Environmental Studies has enrolled 71 Master's students against a low-end goal of 75 and a high-end goal of 80; we enrolled ten ES Ph.D. students, against a low-end goal of 10 and a high-end of 12.

Organization and Management has enrolled 38 students this Fall, against a low-end goal of 33 and a high-end of 38.

Taken together, ANE has now enrolled 307 students against a year-end goal of between 333 and 372, with an anticipated enrollment in January of between 42 and 55 additional students. In summary, then, we have done well in our Summer and Fall enrollment, and have every prospect of meeting or exceeding our total annual enrollment goals. January will tell the rest of the story.

Spending:
Our total operating expenditures year-to-date at the end of September were a good deal lower than budgeted, at $2.7 million (vs. budget of $3.1 million). Large savings against budget have come thus far in Salaries and Wages (-$184,443 below budget), Training and Development (-$76,431 under), and Business Operations (-$18,309 under). However — and this is a big however — a significant percentage of this seeming super-efficiency is actually the function of the timing of payments. We expect to deviate toward the mean — for our spending come closer to converging with budget as more months elapse.

Revenue:
As of the end of September, we were $143,181 behind our revenue goal, reflecting weakness in a couple of areas in Summer enrollment that has already been made up in Fall enrollment; and as the months elapse, we expect to see this gap close, and in all likelihood turn to a positive excess over budget. Grants are behind budget by -$105,491. We hope to close this gap over the course of the year. "Other Income" is off a good deal on a percentage basis, but this reflects timing issues of grant payments only.

In summary, after three years of tight financial discipline and cost-containment, we have the prospect of beginning to address some of the deferred costs, both in terms of material conditions and the support of our faculty and staff, that have been necessarily put off. We anticipate using the sound finances of the year that has begun as a platform for a period of sensible and sustainable growth as we continue to expand the breadth of our programs and the depth of our impact.

Peter S. Temes
President

Antioch New England Graduate School

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
Revenues								
Tuition & Fees	4,245,063	4,362,265	4,724,368	4,683,612	-40,756	-0.86%	321,347	7.37%
Less Tuition Discounts	-4,760	-1,910	0	-1,680	-1,680		230	12.04%
Net Tuition	4,240,303	4,360,355	4,724,368	4,681,932	-42,436	-0.90%	321,577	7.38%
Gifts	19,950	1,490	14,283	11,999	-2,284	-15.99%	10,509	705.30%
Grants	55,905	219,874	319,949	214,458	-105,491	-32.97%	-5,416	-2.46%
Endowment Income	0	25,000	0	0	0		-25,000	-100.00%
Contracts	94,890	124,985	50,625	32,596	-18,029	-35.61%	-92,389	-73.92%
Realized Gains (Losses)	4,757	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	56,029	60,232	40,636	19,063	-21,573	-53.09%	-41,169	-68.35%
Total E&G Revenue	4,471,834	4,791,936	5,149,861	4,960,048	-189,813	-3.69%	168,112	3.51%
Auxiliary Enterprises	0	0	0	80	80		80	
Released From Restrictions	80,719	277,850	50,592	97,144	46,552	92.01%	-180,706	-65.04%
Total Revenues	4,552,553	5,069,786	5,200,453	5,057,272	-143,181	-2.75%	-12,514	-0.25%
Operating Expenses								
Instruction	1,154,944	1,115,840	1,365,341	1,152,748	-212,593	-15.57%	36,908	3.31%
Research	0	0	0	0	0		0	
Public Service	204,231	293,805	217,491	214,436	-3,055	-1.40%	-79,369	-27.01%
Academic Support	147,313	116,702	165,323	167,248	1,925	1.16%	50,546	43.31%
Student Services	154,205	154,638	160,618	157,931	-2,687	-1.67%	3,293	2.13%
Institutional Support	1,144,722	984,952	816,262	698,862	-117,400	-14.38%	-286,090	-29.05%
Plant Maintenance	131,603	151,883	286,303	272,998	-13,305	-4.65%	121,115	79.74%
Scholarships	67,953	71,739	90,000	80,614	-9,386	-10.43%	8,875	12.37%
Total E&G Expenses	3,004,971	2,889,559	3,101,338	2,744,837	-356,501	-11.50%	-144,722	-5.01%
Auxiliary Enterprises	0	0	0	0	0		0	
Total Operating Expenses	3,004,971	2,889,559	3,101,338	2,744,837	-356,501	-11.50%	-144,722	-5.01%
Excess Revenue over Expenses	1,547,582	2,180,227	2,099,115	2,312,435	213,320	10.16%	132,208	6.06%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	75,191	196,287	89,407	132,894	43,487	48.64%	-63,393	-32.30%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	8,335	8,577	13,325	4,748	55.36%	4,990	59.87%
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	-117,000	-117,766	-766	-0.65%	-117,766	
Total Cash Items	75,191	204,622	-19,016	28,453	47,469	249.63%	-176,169	-86.09%
Net Cash Basis Budget	1,472,391	1,975,605	2,118,131	2,283,982	165,851	7.83%	308,377	15.61%

Antioch New England Graduate School

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	Change From 2002-03 Budget to 2002-03 Actual %	Change From 2001 Actual to 2002 Actual $	Change From 2001 Actual to 2002 Actual %
Revenues	4,552,553	5,069,786	5,200,453	5,057,272	-143,181	-2.75%	-12,514	-0.25%
Operating Expenses								
Salaries & Wages	1,329,955	1,249,758	1,478,349	1,293,906	-184,443	-12.48%	44,148	3.53%
Benefits	496,170	414,759	458,750	490,573	31,823	6.94%	75,814	18.28%
Training & Development	84,035	129,530	162,059	85,628	-76,431	-47.16%	-43,902	-33.89%
Student Aid Services	19,850	29,448	21,500	54,845	33,345	155.09%	25,397	86.24%
Special Events	749	78	1,255	806	-449	-35.78%	728	933.33%
Supplies	49,410	38,325	51,212	27,161	-24,051	-46.96%	-11,164	-29.13%
Business Operations	317,490	333,837	295,386	277,077	-18,309	-6.20%	-56,760	-17.00%
Plant Maintenance	88,334	85,569	91,354	95,474	4,120	4.51%	9,905	11.58%
Interest Expense	112,788	101,451	105,322	101,453	-3,869	-3.67%	2	0.00%
Resale Costs	0	0	0	0	0		0	
Miscellaneous	5,558	2,029	8,440	5,141	-3,299	-39.09%	3,112	153.38%
Contingency/Reserves								
Campus Contingency, Mandatory	179,530	176,150	95,156	0	-95,156	-100.00%	-176,150	-100.00%
Campus Program Contingency, Discretionary	0	0	0	0	0		0	
Liquidity Reserve	112,206	110,094	0	0	0		-110,094	-100.00%
Overhead								
To the University	288,600	302,758	185,832	185,831	-1	0.00%	-116,927	-38.62%
Rebates from the University	-104,322	-114,497	0	0	0		114,497	100.00%
Subsidy from Adult Campuses	14,952	13,550	0	0	0		-13,550	-100.00%
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	9,666	16,720	29,723	9,176	-20,547	-69.13%	-7,544	-45.12%
Depreciation	0	0	117,000	117,766	766	0.65%	117,766	
Total Operating Expenses	3,004,971	2,889,559	3,101,338	2,744,837	-356,501	-11.50%	-144,722	-5.01%
Excess Revenue over Expenses	1,547,582	2,180,227	2,099,115	2,312,435	213,320	10.16%	132,208	6.06%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	75,191	196,287	89,407	132,894	43,487	48.64%	-63,393	-32.30%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	8,335	8,577	13,325	4,748	55.36%	4,990	59.87%
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	-117,000	-117,766	-766	-0.65%	-117,766	
Total Cash Items	75,191	204,622	-19,016	28,453	47,469	249.63%	-176,169	-86.09%
Net Cash Basis Budget	1,472,391	1,975,605	2,118,131	2,283,982	165,851	7.83%	308,377	15.61%

ANTIOCH SEATTLE
2002-03 First Quarter Performance

The comparative budget reports show that total revenues for Antioch University Seattle grew between 9/30/2001 and 9/30/2002. They also show that revenues and expenses are below budget for the first quarter of the 2002-03 fiscal year.

REVENUE
Tuition and fee revenue is 7.98% below the budgeted enrollment forecasts. Summer enrollment is the most difficult to project and this year all of the academic programs are below their forecasts. **Part of the enrollment shortfall is attributed to two program changes occurring after the 2002-03 budget was approved, both having a negative effect: (1) elimination of E&C summer courses and (2) change from cohort to credit count in Management.** We also see lower than budgeted first quarter revenues in Grants (primarily reflecting low summer work-study usage) and Auxiliary Enterprises (Bookstore). The bookstore income is directly affected by the low enrollment, but costs are also down for the summer. Released from Restriction income is below budget for the summer and well above the previous years. Both are due to the grants. Expenditures for the startup of the Early College Programs funded by the Gates and Kellogg Grants were slower than anticipated, but the income from them is significantly above our grant income from previous years.

EXPENSES
In the expense side of the Function Report, about one-third of the overall variance, much of it in Instruction, resulted from salary savings from unfilled or vacated positions. In Academic Support, less summer spending than anticipated in program development and professional development coupled with the previously mentioned low expenditures in the grant programs accounted for the variance. In Institutional Support, we experienced lower than expected expenditures because of unfilled positions, notably the Director of University Relations position, and lower than forecasted expenditures in the Work Study program. The decrease in Plant Maintenance is mostly attributable to utility billing cycles. The lower

than forecasted expenditures in Scholarships are related to the enrollment situation. Most of the lower than budgeted spending in capital expenditures is the result of the deferral of a small remodeling project.

In the expense portion of the Category Report, the Salary and Benefit categories show a combined $288,600 variance attributable to the unfilled and vacated positions. The figures for Training and Development and for Business Operations are explained by conservative approaches to expenditures in these areas early in the fiscal year, given the typically tight budget situation. Most of these lines are discretionary. Lower Resale Costs reflect lower Bookstore purchases related to lower enrollments. The variance in the Miscellaneous category is for the previously described delays in expenditures for the major grant programs.

Fall enrollment figures are not in, so the measures that may need to be taken to assure a balanced budget are not known. We do have reserves and, as you can see, our summer expense savings exceed our revenue shortages.

Toni Murdock
President

Antioch Seattle

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
Revenues								
Tuition & Fees	1,807,737	1,852,671	2,054,597	1,890,557	-164,040	-7.98%	37,886	2.04%
Less Tuition Discounts	-25,867	-35,731	-20,751	-43,813	-23,062	-111.14%	-8,082	-22.62%
Net Tuition	1,781,870	1,816,940	2,033,846	1,846,744	-187,102	-9.20%	29,804	1.64%
Gifts	7,965	2,529	10,002	1,062	-8,940	-89.38%	-1,467	-58.01%
Grants	25,750	28,579	62,886	33,040	-29,846	-47.46%	4,461	15.61%
Endowment Income	0	25,000	0	0	0		-25,000	-100.00%
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	4,868	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	67,447	79,171	117,061	105,964	-11,097	-9.48%	26,793	33.84%
Total E&G Revenue	1,887,900	1,952,219	2,223,795	1,986,810	-236,985	-10.66%	34,591	1.77%
Auxiliary Enterprises	81,586	58,288	93,290	58,132	-35,158	-37.69%	-156	-0.27%
Released From Restrictions	12,561	395	121,226	62,371	-58,855	-48.55%	61,976	15690.13%
Total Revenues	1,982,047	2,010,902	2,438,311	2,107,313	-330,998	-13.57%	96,411	4.79%
Operating Expenses								
Instruction	909,220	974,117	1,112,297	953,333	-158,964	-14.29%	-20,784	-2.13%
Research	0	0	0	0	0		0	
Public Service	261	232	356	618	262	73.60%	386	166.38%
Academic Support	85,465	91,293	252,932	166,234	-86,698	-34.28%	74,941	82.09%
Student Services	167,295	205,682	235,722	196,667	-39,055	-16.57%	-9,015	-4.38%
Institutional Support	842,482	812,066	685,206	592,540	-92,666	-13.52%	-219,526	-27.03%
Plant Maintenance	259,159	211,341	360,656	335,871	-24,785	-6.87%	124,530	58.92%
Scholarships	25,750	28,579	62,799	37,783	-25,016	-39.84%	9,204	32.21%
Total E&G Expenses	2,289,632	2,323,310	2,709,968	2,283,046	-426,922	-15.75%	-40,264	-1.73%
Auxiliary Enterprises	78,122	79,047	77,903	44,788	-33,115	-42.51%	-34,259	-43.34%
Total Operating Expenses	2,367,754	2,402,357	2,787,871	2,327,834	-460,037	-16.50%	-74,523	-3.10%
Excess Revenue over Expenses	-385,707	-391,455	-349,560	-220,521	129,039	36.91%	170,934	43.67%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	6,968	86,368	51,583	42,051	-9,532	-18.48%	-44,317	-51.31%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	-116,526	-116,510	16	-0.01%	-116,510	
Total Cash Items	6,968	86,368	-64,943	-74,459	-9,516	-14.65%	-160,827	-186.21%
Net Cash Basis Budget	-392,675	-477,823	-284,617	-146,062	138,555	48.68%	331,761	69.43%

Antioch Seattle

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	Change From 2002-03 Budget to 2002-03 Actual %	Change From 2001 Actual to 2002 Actual $	Change From 2001 Actual to 2002 Actual %
Revenues	1,982,047	2,010,902	2,438,311	2,107,313	-330,998	-13.57%	96,411	4.79%
Operating Expenses								
Salaries & Wages	1,101,320	1,209,086	1,442,351	1,224,603	-217,748	-15.10%	15,517	1.28%
Benefits	261,577	294,049	377,210	306,366	-70,844	-18.78%	12,317	4.19%
Training & Development	44,107	24,279	64,008	38,893	-25,115	-39.24%	14,614	60.19%
Student Aid Services	13,232	12,086	11,574	13,123	1,549	13.38%	1,037	8.58%
Special Events	4,474	2,349	6,600	9,339	2,739	41.50%	6,990	297.57%
Supplies	34,734	23,704	45,259	37,607	-7,652	-16.91%	13,903	58.65%
Business Operations	111,060	118,813	198,561	130,682	-67,879	-34.19%	11,869	9.99%
Plant Maintenance	69,354	64,876	94,640	76,092	-18,548	-19.60%	11,216	17.29%
Interest Expense	198,632	145,791	146,257	146,014	-243	-0.17%	223	0.15%
Resale Costs	61,797	59,124	56,523	26,946	-29,577	-52.33%	-32,178	-54.42%
Miscellaneous	3,458	1,286	18,095	4,465	-13,630	-75.32%	3,179	247.20%
Contingency/Reserves								
Campus Contingency, Mandatory	157,352	153,796	0	0	0		-153,796	-100.00%
Campus Program Contingency, Discretionary		0	0	0	0		0	
Liquidity Reserve	118,014	115,347	0	0	0		-115,347	-100.00%
Overhead								
To the University	270,450	264,339	184,767	184,765	-2	0.00%	-79,574	-30.10%
Rebates from the University	-98,346	-99,969	0	0	0		99,969	100.00%
Subsidy from Adult Campuses	12,702	13,401	0	0	0		-13,401	-100.00%
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	3,837	0	25,500	12,429	-13,071	-51.26%	12,429	
Depreciation	0	0	116,526	116,510	-16	-0.01%	116,510	
Total Operating Expenses	2,367,754	2,402,357	2,787,871	2,327,834	-460,037	-16.50%	-74,523	-3.10%
Excess Revenue over Expenses	-385,707	-391,455	-349,560	-220,521	129,039	36.91%	170,934	43.67%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	6,968	86,368	51,583	42,051	-9,532	-18.48%	-44,317	-51.31%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	-116,526	-116,510	16	-0.01%	-116,510	
Total Cash Items	6,968	86,368	-64,943	-74,459	-9,516	-14.65%	-160,827	-186.21%
Net Cash Basis Budget	-392,675	-477,823	-284,617	-146,062	138,555	48.68%	331,761	69.43%

ANTIOCH SOUTHERN CALIFORNIA
2002-03 First Quarter Performance

We feel positive at this point in the fiscal period with enrollments that exceed the budget at both campuses for a total positive variance of 50 FTUE for Summer and Fall Quarters. This is offset partially by lower than budgeted grant revenue, still leaving us in positive E&G territory by $144,000. On the expense side, there are some noticeable deviations from budget. Salaries and Wages are below budget. The variance is due to allocations that do not reflect the inherent seasonality in MFA associate faculty, adjunct faculty and admissions salaries, and a 50% drop in FWSP salaries. We have consistently found it hard to hire students. We budgeted fringe benefits with substantial increases to medical benefit and workers' compensation expenses. It appears that the increases so far have not been as significant and have saved us about $115,000. In training and development costs the savings of about $43,000 are due to lower business travel, meeting, professional development, program development and other expenses. Lastly, for business operations, to date we have incurred lower than budgeted legal, printing, advertising and purchased services expenses.

We hope to retain a positive trend in enrollments through the balance of the year. It would be helpful if we could project fringe benefit costs more closely through the rest of the year with help from Yellow Springs. We have worked hard to fill all vacant positions and do not expect any savings in salary expenses. Other expenses should be in line to hopefully help us produce another surplus at year-end, with the accompanying angst of not being able to keep any of the money!

Chloe Reid
President

Antioch Southern California

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	Change From 2002-03 Budget to 2002-03 Actual %	Change From 2001 Actual to 2002 Actual $	Change From 2001 Actual to 2002 Actual %
Revenues								
Tuition & Fees	3,861,432	4,364,055	4,803,128	4,974,436	171,308	3.57%	610,381	13.99%
Less Tuition Discounts	-68,631	-49,614	-32,850	-16,317	16,533	50.33%	33,297	67.11%
Net Tuition	3,792,801	4,314,441	4,770,278	4,958,119	187,841	3.94%	643,678	14.92%
Gifts	0	550	10,002	1,297	-8,705	-87.03%	747	135.82%
Grants	40,354	27,992	82,214	31,579	-50,635	-61.59%	3,587	12.81%
Endowment Income	0	25,000	0	0	0		-25,000	-100.00%
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	897	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	3,787	6,300	3,704	19,553	15,849	427.89%	13,253	210.37%
Total E&G Revenue	3,837,839	4,374,283	4,866,198	5,010,548	144,350	2.97%	636,265	14.55%
Auxiliary Enterprises	48,590	56,352	57,501	40,130	-17,371	-30.21%	-16,222	-28.79%
Released From Restrictions	32,399	28,029	54,652	2,147	-52,505	-96.07%	-25,882	-92.34%
Total Revenues	3,918,828	4,458,664	4,978,351	5,052,825	74,474	1.50%	594,161	13.33%
Operating Expenses								
Instruction	856,342	895,753	1,141,889	943,747	-198,142	-17.35%	47,994	5.36%
Research	0	0	0	0	0		0	
Public Service	30,241	37,764	43,847	43,701	-146	-0.33%	5,937	15.72%
Academic Support	202,715	179,067	206,443	140,714	-65,729	-31.84%	-38,353	-21.42%
Student Services	407,929	302,084	328,652	240,271	-88,381	-26.89%	-61,813	-20.46%
Institutional Support	926,264	904,373	868,262	677,866	-190,396	-21.93%	-226,507	-25.05%
Plant Maintenance	462,091	409,784	422,922	439,968	17,046	4.03%	30,184	7.37%
Scholarships	40,354	30,459	61,937	35,706	-26,231	-42.35%	5,247	17.23%
Total E&G Expenses	2,925,936	2,759,284	3,073,952	2,521,973	-551,979	-17.96%	-237,311	-8.60%
Auxiliary Enterprises	72,227	23,856	56,003	38,249	-17,754	-31.70%	14,393	60.33%
Total Operating Expenses	2,998,163	2,783,140	3,129,955	2,560,222	-569,733	-18.20%	-222,918	-8.01%
Excess Revenue over Expenses	920,665	1,675,524	1,848,396	2,492,603	644,207	34.85%	817,079	48.77%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	14,078	26,231	0	0	0		-26,231	-100.00%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	1,731	0	7,524	7,524		5,793	334.66%
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	-25,146	-31,851	-6,705	-26.66%	-31,851	
Total Cash Items	14,078	27,962	-25,146	-24,327	819	3.26%	-52,289	-187.00%
Net Cash Basis Budget	906,587	1,647,562	1,873,542	2,516,930	643,388	34.34%	869,368	52.77%

Antioch Southern California

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
Revenues	3,918,828	4,458,664	4,978,351	5,052,825	74,474	1.50%	594,161	13.33%
Operating Expenses								
Salaries & Wages	1,148,788	1,204,324	1,369,960	1,223,948	-146,012	-10.66%	19,624	1.63%
Benefits	265,703	287,943	444,824	329,148	-115,676	-26.00%	41,205	14.31%
Training & Development	33,582	23,962	80,728	36,995	-43,733	-54.17%	13,033	54.39%
Student Aid Services	19,662	12,937	13,115	15,383	2,268	17.29%	2,446	18.91%
Special Events	11,394	1,872	5,077	142	-4,935	-97.20%	-1,730	-92.41%
Supplies	74,437	46,820	54,228	33,592	-20,636	-38.05%	-13,228	-28.25%
Business Operations	429,189	236,625	336,576	239,077	-97,499	-28.97%	2,452	1.04%
Plant Maintenance	456,324	398,204	375,761	398,085	22,324	5.94%	-119	-0.03%
Interest Expense	-13	3,383	14,967	11,218	-3,749	-25.05%	7,835	231.60%
Resale Costs	59,483	14,905	45,129	28,037	-17,092	-37.87%	13,132	88.10%
Miscellaneous	567	-225	6,836	1,831	-5,005	-73.22%	2,056	913.78%
Contingency/Reserves								
Campus Contingency, Mandatory	177,430	199,606	116,543	0	-116,543	-100.00%	-199,606	-100.00%
Campus Program Contingency, Discretionary	0	0	25,149	0	-25,149	-100.00%	0	
Liquidity Reserve	110,894	124,754	0	0	0		-124,754	-100.00%
Overhead								
To the University	304,962	343,074	210,921	210,915	-6	0.00%	-132,159	-38.52%
Rebates from the University	-110,196	-129,744	0	0	0		129,744	100.00%
Subsidy from Adult Campuses	13,800	14,700	0	0	0		-14,700	-100.00%
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	2,157	0	4,995	0	-4,995	-100.00%	0	
Depreciation	0	0	25,146	31,851	6,705	26.66%	31,851	
Total Operating Expenses	2,998,163	2,783,140	3,129,955	2,560,222	-569,733	-18.20%	-222,918	-8.01%
Excess Revenue over Expenses	920,665	1,675,524	1,848,396	2,492,603	644,207	34.85%	817,079	48.77%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	14,078	26,231	0	0	0		-26,231	-100.00%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	1,731	0	7,524	7,524		5,793	334.66%
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	-25,146	-31,851	-6,705	-26.66%	-31,851	
Total Cash Items	14,078	27,962	-25,146	-24,327	819	3.26%	-52,289	-187.00%
Net Cash Basis Budget	906,587	1,647,562	1,873,542	2,516,930	643,388	34.34%	869,368	52.77%

ANTIOCH UNIVERSITY McGREGOR
2002-03 First Quarter Performance

This report will provide an overview of the first quarter of the fiscal year at McGregor, one that validates our belief that we are turning the corner toward a successful future. In light of the positive enrollment numbers coming in for fall, we are also going to make some comments about that as well. However, the revenue for fall is not included in the financials as of the date of this board report.

REVENUE

Summer: This was a very successful summer for McGregor. If parking spaces tell the story, it was nearly impossible to find places for many weeks. This "crowd gathering" is due mostly to the Educational Leadership Summer Series, the continuing education program for teachers and for school administrators. This program crosses two fiscal years. Another important revenue source is from the early enrollment of approximately ten Weekend College students who entered in the summer versus fall quarter.

Total excess revenue over expenses for the first quarter from all sources combined is $201,786 better than budgeted. Tuition revenue increases over budget came in just under $30,000 and many expenses were held. These were due to the time delay in hiring new faculty for the year and other positions. While we are conservative in our expenditures, these were not as deliberate as much as market driven. We cannot announce positions until we are certain the budget is passed, which may delay some hiring.

Gifts were down against the stated budget amount, but that is more a factor of spreading the revenue across the full academic year. We plan to continue successful activities from the previous year while introducing new initiatives to raise more funds. McGregor now has a name in the community, but it will take time to garner the larger grants from foundations or individuals. We are working on it.

Following is a program by program overview for the fall: (as of September 25, 2002)

All programs have met or exceeded student/budget goals for fall quarter 2002. There will be movement in both directions as we catch up with distance students' graduations, late withdrawals and approach the add/drop deadline in two weeks.

Weekend College – currently at 124 FTE against a budgeted 116 FTE. We had 40 applications and have registered 23 students so far. There are more students in the pipeline to be processed as we extended the application deadline for this program. In addition, we took 9 new students in summer quarter, which was not scheduled for new student intake. This improved the continuing number for fall.

Graduate Management – currently at 69 students against a budgeted 68. We had 32 applications which translated to a full fall cohort of 25 students. We are currently building the pool for winter quarter.

Individualized Liberal & Professional Studies – currently at 123 FTE (and another 17 Tuition Maintenance Quarter/TMQ) against a budget of 104 FTE. Due to a conservative continuing number and strong recruitment in the last year, this program is going strong.

Conflict Resolution – currently at 53 students against a budgeted 52 (and 7 at TMQ).

Teacher Education – We will have a total of 80 new students against a budgeted 68. There are students waitlisted and we have started collecting applications for fall 2003.

M.Ed. in Educational Leadership/Ohio Principal Licensure/OPL – We will have about 40 new students (they are still being processed) in two new cohorts (instead of just one cohort of 20). There are also 15-20 continuing students. We have 3 OPL and will end up with 7-8 total against a budget of 5 students.

Enrollment growth at McGregor is due to a confluence of circumstances. They are all attributed to team effort. The successful variables include:

1. The teaching and learning at McGregor. Our product is sellable. It has a great reputation.
2. A complete re-organization of admissions with all new counselors and leadership.

3. A willingness to spend money on marketing, and carefully target our expenditures.
4. Community profile. Our name is out there more than it has ever been in the past.
5. The economy and the need for adults in transition to seek more formal education.

The order of these influences is arbitrary; the results are not.

NEXT STEPS

We cannot be complacent. This is the second year of enrollment success, the first beginning as early as summer. We believe it is a trend but are studying the methods by which we recruit and retain students. There will be some attrition in all programs due to a variety of reasons and therefore, exceeding budgeted enrollment is very important just to get back to even. With the addition of new programs, tracks and certificates (Community College Management and the Environment Conflict Resolution Certificate as examples), we are entering new territory.

McGregor, post North Central time, will move into an intensive strategic planning period. We will look at five years out and develop an educational/business plan for the institution. The plan will look at where we have come from our last plan and a detailed approach to growing the campus in a very strategic way. This will take into account market needs, educational opportunities and importantly, capacity. The key focus will be improving faculty salaries to attract and retain strong candidates.

We are feeling rather positive about moving ahead based on the first quarter fall enrollment and last year's closing financials. But again, we cannot be complacent!

Barbara Gellman-Danley
President

Antioch University McGregor

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	Change From 2002-03 Budget to 2002-03 Actual %	Change From 2001 Actual to 2002 Actual $	Change From 2001 Actual to 2002 Actual %
Revenues								
Tuition & Fees	1,576,243	614,261	703,508	733,224	29,716	4.22%	118,963	19.37%
Less Tuition Discounts	-21,957	-22,065	0	0	0		22,065	100.00%
Net Tuition	1,554,286	592,196	703,508	733,224	29,716	4.22%	141,028	23.81%
Gifts	855	3,500	20,001	2,498	-17,503	-87.51%	-1,002	-28.63%
Grants	20,370	56,708	102,750	43,915	-58,835	-57.26%	-12,793	-22.56%
Endowment income	0	25,000	0	0	0		-25,000	-100.00%
Contracts	94,239	48,637	0	210	210		-48,427	-99.57%
Realized Gains (Losses)	4,934	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	56,766	1,938	4,017	-1,597	-5,614	-139.76%	-3,535	-182.40%
Total E&G Revenue	1,731,450	727,979	830,276	778,250	-52,026	-6.27%	50,271	6.91%
Auxiliary Enterprises	10,770	0	0	0	0		0	
Released From Restrictions	0	0	0	0	0		0	
Total Revenues	1,742,220	727,979	830,276	778,250	-52,026	-6.27%	50,271	6.91%
Operating Expenses								
Instruction	474,059	521,072	833,766	632,002	-201,764	-24.20%	110,930	21.29%
Research	0	0	0	0	0		0	
Public Service	52,350	0	0	0	0		0	
Academic Support	28,172	16,614	5,001	7,580	2,579	51.57%	-9,034	-54.38%
Student Services	159,706	123,764	203,991	199,828	-4,163	-2.04%	76,064	61.46%
Institutional Support	595,224	479,293	419,404	359,497	-59,907	-14.28%	-119,796	-24.99%
Plant Maintenance	27,553	26,577	71,405	81,032	9,627	13.48%	54,455	204.90%
Scholarships	4,468	1,762	2,750	2,566	-184	-6.69%	804	45.63%
Total E&G Expenses	1,341,532	1,169,082	1,536,317	1,282,505	-253,812	-16.52%	113,423	9.70%
Auxiliary Enterprises	5,000	0	0		0		0	
Total Operating Expenses	1,346,532	1,169,082	1,536,317	1,282,505	-253,812	-16.52%	113,423	9.70%
Excess Revenue over Expenses	395,688	-441,103	-706,041	-504,255	201,786	28.58%	-63,152	-14.32%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	97,605	5,272	52,700	5,500	-47,200	-89.56%	228	4.32%
Borrowing Proceeds	-97,605	-5,272	0	0	0		5,272	-100.00%
Principal Payments	0	16,818	18,495	18,445	-50	-0.27%	1,627	9.67%
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	-39,209	-48,837	-9,628	-24.56%	-48,837	
Total Cash Items	0	16,818	31,986	-24,892	-56,878	-177.82%	-41,710	-248.01%
Net Cash Basis Budget	395,688	-457,921	-738,027	-479,363	258,664	35.05%	-21,442	-4.68%

Antioch University McGregor

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
Revenues	1,742,220	727,979	830,276	778,250	-52,026	-6.27%	50,271	6.91%
Operating Expenses								
Salaries & Wages	602,545	601,876	768,602	633,492	-135,110	-17.58%	31,616	5.25%
Benefits	171,884	178,565	228,567	224,223	-4,344	-1.90%	45,658	25.57%
Training & Development	8,964	5,868	28,255	17,363	-10,892	-38.55%	11,495	195.89%
Student Aid Services	7,838	5,167	86,626	37,889	-48,737	-56.26%	32,722	633.29%
Special Events	19,546	7,111	9,758	6,263	-3,495	-35.82%	-848	-11.93%
Supplies	16,557	3,294	20,791	20,415	-376	-1.81%	17,121	519.76%
Business Operations	133,141	93,915	189,763	145,825	-43,938	-23.15%	51,910	55.27%
Plant Maintenance	28,764	27,635	22,089	7,006	-15,083	-68.28%	-20,629	-74.65%
Interest Expense	7,479	6,265	5,439	5,315	-124	-2.28%	-950	-15.16%
Resale Costs	0	0	0	0	0		0	
Miscellaneous	1,490	0	2,005	667	-1,338	-66.73%	667	
Contingency/Reserves								
Campus Contingency, Mandatory	93,761	69,318	0	0	0		-69,318	-100.00%
Campus Program Contingency, Discretionary	0	0	0	0	0		0	
Liquidity Reserve	58,601	43,324	0	0	0		-43,324	-100.00%
Overhead								
To the University	159,678	119,140	103,017	103,015	-2	0.00%	-16,125	-13.53%
Rebates from the University	-58,065	-45,057	0	0	0		45,057	100.00%
Subsidy from Adult Campuses	8,550	8,350	0	0	0		-8,350	-100.00%
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	85,799	44,311	32,196	32,195	-1	0.00%	-12,116	-27.34%
Depreciation	0	0	39,209	48,837	9,628	24.56%	48,837	
Total Operating Expenses	1,346,532	1,169,082	1,536,317	1,282,505	-253,812	-16.52%	113,423	9.70%
Excess Revenue over Expenses	395,688	-441,103	-706,041	-504,255	201,786	28.58%	-63,152	-14.32%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	97,605	5,272	52,700	5,500	-47,200	-89.56%	228	4.32%
Borrowing Proceeds	-97,605	-5,272	0	0	0		5,272	100.00%
Principal Payments	0	16,818	18,495	18,445	-50	-0.27%	1,627	9.67%
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	-39,209	-48,837	-9,628	-24.56%	-48,837	
Total Cash Items	0	16,818	31,986	-24,892	-56,878	-177.82%	-41,710	-248.01%
Net Cash Basis Budget	395,688	-457,921	-738,027	-479,363	258,664	35.05%	-21,442	-4.68%

Ph.D. in LEADERSHIP AND CHANGE
2002-03 First Quarter Performance

Revenue:
We are slightly over in tuition-derived income in the program to date. This is because the budget was projected on 36 students (25 new students and 11 continuing). However, we have begun the year with 38 new students. Because we do not have an attrition/retention record in this program, it is too early to tell how many of the 38 students we will retain through the entire year.

We have also received the final P-L payment, $50,000, in July 2002. With the balance left in the restricted line from 2001-02, the program has a total of $63,000 in the restricted line. Our hope is that we will not need to use those funds to cover operating costs this year, so that they can be used for further Ph.D. program development. Our intention is to apply these funds toward bringing on our next two Core Faculty sooner than had been projected: we would like to bring two full-time faculty into the program in Summer 2003. This would make the student/faculty ratio at that time approximately 65:5 or 13:1.

However, we will not allocate or expend these restricted funds until we have a better sense of the attrition numbers and can be assured that tuition can cover all expenses for the year.

Expenditures to Date:
The program is close to its projections for expenditures to date. The program's major 7-day residency occurs in August of each year. Therefore, the expenses for the first two months are higher than they will be in more typical months. In the first two months of 2002-03, the program has spent $110,000; our projection for this period was $104,000.

At this point, both income and expenses are on track.

Laurien Alexandre
Director

Ph.D in Leadership and Change

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
	--------	--------	--------	--------	--------	--------	--------	--------
Revenues	78,662	1,500	589,565	612,310	22,745	3.86%	610,810	40720.67%
Operating Expenses								
Salaries & Wages	32,051	0	75,525	75,836	311	0.41%	75,836	
Benefits	8,815	0	26,883	26,585	-298	-1.11%	26,585	
Training & Development	16,262	0	17,631	17,139	-492	-2.79%	17,139	
Student Aid Services	0	0	0	0	0		0	
Special Events	0	0	0	0	0		0	
Supplies	1,480	0	1,176	1,459	283	24.06%	1,459	
Business Operations	16,863	0	24,009	23,140	-869	-3.62%	23,140	
Plant Maintenance	3,035	0	501	2,929	2,428	484.63%	2,929	
Interest Expense		0	252	171	-81	-32.14%	171	
Resale Costs		0	0	0	0		0	
Miscellaneous	155	0	0	689	689		689	
Contingency/Reserves								
Campus Contingency, Mandatory		0	0	0	0		0	
Campus Program Contingency, Discretionary		0	0	0	0		0	
Liquidity Reserve		0	0	0	0		0	
Overhead								
To the University		0	0	0	0		0	
Rebates from the University		0	0	0	0		0	
Subsidy from Adult Campuses		0	0	0	0		0	
Subsidy from Overhead		0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)		0	1,500	0	-1,500	-100.00%	0	
Depreciation		0	741	1,012	271	36.57%	1,012	
Total Operating Expenses	78,662	0	148,218	148,960	742	0.50%	148,960	
Excess Revenue over Expenses		1,500	441,347	463,350	22,003	4.99%	461,850	30790.00%
Annual Budget Conversion to Cash Basis								
Capital Expenditures		0	0	0	0		0	
Borrowing Proceeds		0	0	0	0		0	
Principal Payments		0	0	0	0		0	
Prior Year Reserves		0	0	0	0		0	
Add Back Depreciation		0	-741	-1,012	-271	-36.57%	-1,012	
Total Cash Items	0	0	-741	-1,012	-271	-36.57%	-1,012	
Net Cash Basis Budget		1,500	442,088	464,362	22,274	5.04%	462,862	30857.47%

ANTIOCH UNIVERSITY ADMINISTRATION
2002-03 First Quarter Performance

Revenues in the first quarter of 2002-03 have been adjusted downward to reflect the lower operating expenses of the University Administration. Total operating expenses are -$33,565 below the budgeted level (-6.2%) and -$7,316 (-1.4%) below the 2001-02 level. These first quarter results reflect an effort to contain administrative overhead expenses in order to avoid imposing costs on the campuses. Salaries & Wages are 2.8% below budget and 6.8% below the level in the first quarter of 2001-02. Benefits are 9.1% below budget and all other expense categories except Special Events are below budget. Special Events have exceeded the first quarter budgeted amount due to costs associated with the events for the former president of Antioch New England and the former Chair of the Board of Trustees.

Additional capital equipment that was not in the budget was acquired during the first quarter. $6,279 was spent for new computing equipment including a data storage server to provide more secure backup for the Datatel database

Glenn Watts
Vice Chancellor and
Chief Financial Officer

University Administration

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	Change From 2002-03 Budget to 2002-03 Actual %	Change From 2001 Actual to 2002 Actual $	Change From 2001 Actual to 2002 Actual %
Revenues								
Tuition & Fees	0	0	0	0	0		0	
Less Tuition Discounts	0	0	0	0	0		0	
Net Tuition	0	0	0	0	0		0	
Gifts	1,550	0	0	0	0		0	
Grants	0	0	0	0	0		0	
Endowment Income	0	0	0	0	0		0	
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	0	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	0	0	0	0	0		0	
Total E&G Revenue	1,550	0	0	0	0		0	
Auxiliary Enterprises	0	0	0	0	0		0	
Released From Restrictions	0	0	0	0	0		0	
Total Revenues	1,550	0	0	0	0		0	
Net Overhead for Central Operations	557,384	521,989	541,042	513,757	-27,285	-5.23%	-8,232	-1.48%
Operating Expenses								
Instruction	0	0	0	0	0		0	
Research	0	0	0	0	0		0	
Public Service	0	0	0	0	0		0	
Academic Support	0	0	0	0	0		0	
Student Services	29,348	22,810	25,152	22,297	-2,855	-11.35%	-513	-2.25%
Institutional Support	522,296	491,983	515,890	485,181	-30,709	-5.95%	-6,802	-1.38%
Plant Maintenance	0	0	0	0	0		0	
Scholarships	0	0	0	0	0		0	
Total E&G Expenses	551,644	514,793	541,042	507,478	-33,564	-6.20%	-7,315	-1.42%
Auxiliary Enterprises	0				0		0	
Total Operating Expenses	551,644	514,793	541,042	507,478	-33,564	-6.20%	-7,315	-1.42%
Excess Revenue over Expenses	7,290	7,196	0	6,279	6,279		-917	-12.74%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	7,290	7,196	0	6,279	6,279		-917	-12.74%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	0	0	0		0	
Total Cash Items	7,290	7,196	0	6,279	6,279		-917	-12.74%
Net Cash Basis Budget	0	0	0	0	0		0	

University Administration

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
	--------	--------	--------	--------	--------	--------	--------	--------
Revenues	558,934	521,989	541,042	513,756	-27,286	-5.04%	-8,233	-1.58%
Operating Expenses								
Salaries & Wages	267,611	251,974	241,390	234,733	-6,657	-2.76%	-17,241	-6.84%
Benefits	87,223	81,771	89,862	81,683	-8,179	-9.10%	-88	-0.11%
Training & Development	20,089	14,507	16,884	14,924	-1,960	-11.61%	417	2.87%
Student Aid Services	0	0	0	0	0		0	
Special Events	0	0	0	4,415	4,415		4,415	
Supplies	6,011	7,069	17,613	6,801	-10,812	-61.39%	-268	-3.79%
Business Operations	43,640	35,288	38,265	30,859	-7,406	-19.35%	-4,429	-12.55%
Plant Maintenance	124,603	122,719	130,248	133,937	3,689	2.83%	11,218	9.14%
Interest Expense	4	29	75	0	-75	-100.00%	-29	-100.00%
Resale Costs	0	0	0	0	0		0	
Miscellaneous	1,324	297	453	125	-328	-72.41%	-172	-57.91%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	6,252	0	-6,252	-100.00%	0	
Campus Program Contingency, Discretionary	0	0	0	0	0		0	
Liquidity Reserve	0	0	0	0	0		0	
Overhead								
To the University	0	0	0	0	0		0	
Rebates from the University	0	0	0	0	0		0	
Subsidy from Adult Campuses	0	0	0	0	0		0	
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	1,139	1,139	0	0	0		-1,139	-100.00%
Depreciation	0	0			0		0	
Total Operating Expenses	551,644	514,793	541,042	507,477	-33,565	-6.20%	-7,316	-1.42%
Excess Revenue over Expenses	7,290	7,196	0	6,279	6,279		-917	-12.74%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	7,290	7,196	0	6,279	6,279		-917	-12.74%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	0	0	0		0	
Total Cash Items	7,290	7,196	0	6,279	6,279		-917	-12.74%
Net Cash Basis Budget	0	0	0	0	0		0	

ANTIOCH REVIEW
2002-03 First Quarter Performance

We are at the point we expected to be in the budget cycle with the bulk of our fund-raising done in the fall and spring and revenues from libraries and subscription agencies booked later in the year. Our fall issue is on schedule. We have been notified by the Pushcart Prize 2003 editors that two selections from the Review, Alexander Kushner's "The Master of Delft," and Nicholas Montemarano's "The Worst Degree of Unforgivable" will appear in the next volume. The Best American Poetry 2002 volume edited by Robert Creeley will include Albert Goldbarth's poem "The Gold Star."

We have awarded our Distinguished Writing Awards for 2002 to Kenneth McClane and Henry Van Dyke both long time contributors to the magazine. Both have work in our forthcoming fall issue. McClane is the W.E.B. DuBois Professor of Literature at Cornell University and Van Dyke is the author of three novels. Van Dyke's work first appeared in the Review in 1977 and McClane's in 1985.

Robert Fogarty
Editor

Antioch Review

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
	--------	--------	--------	--------	--------	--------	--------	--------
Revenues								
Tuition & Fees	0	0	0	0	0		0	
Less Tuition Discounts	0	0	0	0	0		0	
Net Tuition	0	0	0	0	0		0	
Gifts	1,250	555	4,000	1,383	-2,617	-65.43%	828	149.19%
Grants	0	3,084	2,993	3,499	506	16.91%	415	13.46%
Endowment Income	2,385	2,350	2,376	2,045	-331	-13.93%	-305	-12.98%
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	0	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	3,555	2,462	2,300	2,040	-260	-11.30%	-422	-17.14%
Total E&G Revenue	7,190	8,451	11,669	8,967	-2,702	-23.16%	516	6.11%
Auxiliary Enterprises	4,228	5,228	8,000	3,161	-4,839	-60.49%	-2,067	-39.54%
Released From Restrictions	0	0	0		0		0	
Total Revenues	11,418	13,679	19,669	12,128	-7,541	-38.34%	-1,551	-11.34%
Operating Expenses								
Instruction	0	0	0	0	0		0	
Research	0	0	0	0	0		0	
Public Service	36,527	40,166	39,645	39,123	-522	-1.32%	-1,043	-2.60%
Academic Support	0	0	0	0	0		0	
Student Services	0	0	0	0	0		0	
Institutional Support	0	0	0	0	0		0	
Plant Maintenance	0	0	0	0	0		0	
Scholarships	0	0	0	0	0		0	
Total E&G Expenses	36,527	40,166	39,645	39,123	-522	-1.32%	-1,043	-2.60%
Auxiliary Enterprises	0	0	0	0	0		0	
Total Operating Expenses	36,527	40,166	39,645	39,123	-522	-1.32%	-1,043	-2.60%
Excess Revenue over Expenses	-25,109	-26,487	-19,976	-26,995	-7,019	-35.14%	-508	-1.92%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	0	0	0	0	0		0	
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	0	0	0		0	
Total Cash Items	0	0	0	0	0		0	
Net Cash Basis Budget	-25,109	-26,487	-19,976	-26,995	-7,019	-35.14%	-508	-1.92%

Antioch Review

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
Revenues	11,418	13,679	19,669	12,128	-7,541	-38.34%	-1,551	-11.34%
Operating Expenses								
Salaries & Wages	12,169	12,563	12,827	12,789	-38	-0.30%	226	1.80%
Benefits	5,744	6,338	7,275	6,824	-451	-6.20%	486	7.67%
Training & Development	0	0	0	402	402		402	
Student Aid Services	0	0	0	0	0		0	
Special Events	0	0	0	0	0		0	
Supplies	93	86	184	9	-175	-95.11%	-77	-89.53%
Business Operations	18,521	21,179	19,359	19,099	-260	-1.34%	-2,080	-9.82%
Plant Maintenance	0	0	0	0	0		0	
Interest Expense	0	0	0	0	0		0	
Resale Costs	0	0	0	0	0		0	
Miscellaneous	0	0	0	0	0		0	
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	0	0	0	0		0	
Liquidity Reserve	0	0	0	0	0		0	
Overhead								
To the University	0	0	0	0	0		0	
Rebates from the University	0	0	0	0	0		0	
Subsidy from Adult Campuses	0	0	0	0	0		0	
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	0	0	0	0	0		0	
Depreciation	0	0	0	0	0		0	
Total Operating Expenses	36,527	40,166	39,645	39,123	-522	-1.32%	-1,043	-2.60%
Excess Revenue over Expenses	-25,109	-26,487	-19,976	-26,995	-7,019	-35.14%	-508	-1.92%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	0	0	0	0	0		0	
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	0	0	0	0	0		0	
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	0	0	0		0	
Total Cash Items	0	0	0	0	0		0	
Net Cash Basis Budget	-25,109	-26,487	-19,976	-26,995	-7,019	-35.14%	-508	-1.92%

WYSO PUBLIC RADIO
2002-03 First Quarter Performance

WYSO Public Radio began the new fiscal year as the Miami Valley's 14th ranked station (up from 28, four years prior). It has moved up in the rankings by improving the professionalism, quality, and overall public service offered on its airwaves. It has also continued the station's decades-long tradition of creating innovative and pioneering public radio programming. This strength positions WYSO to attract new financial supporters from its listenership, business underwriters, grantsmaking organizations, and others.

Most of the summer was spent on the development and implementation of the station's newest programming initiatives: the extension of WYSO's midday program EXCUSIONS to include a morning segment (9:00am – noon) hosted by new staff member, Niki Dakota. Ms. Dakota has been a broadcast staple in the Cincinnati market for the past 10 years, often cited in major daily and weekly newspaper articles and reader polls as being among that city's favorite air personalities. Niki debuted on WYSO in mid-July. WYSO's telephones began ringing almost immediately with listener praise (and have been ringing ever since).

Also this summer, the station developed WYSO WEEKEND, a program premiering at the beginning of October. This Sunday magazine (10:00am – noon) has generated enormous interest in the national public radio community as a model that could well be a most important innovation in local public radio program production.

WYSO WEEKEND will feature a variety format that includes news, interviews, documentary features, commentaries, music, and even some radio drama. The content of each week's program will include segments that are locally-produced, as well as those that come from public radio stations and programs across the nation and around the globe. Additionally, WYSO WEEKEND will feature the works of independent producers, many of whose works can be found on a burgeoning number of websites that have been established in recent years, including transom.org, 1stperson.org, hearingvoices.org, bluntradio.org, and several others.

The new program is attracting considerable attention from public broadcasters because of its model of production. So much of public radio programming comes from a single source, scheduled to air during a unique block of time (e.g., MORNING EDITION comes from NPR and airs weekdays during A.M. drive time; BOOK NOOK is produced by WYSO and airs weekdays in the 2:00 pm hour). The problem for most stations in public radio is two-fold: First, there are so many good programs available for public radio stations to air, but a limited amount of time available for use. Second, many stations would like to be able to locally-produce more quality programs, but lack the resources to do so with any degree of consistency.

WYSO WEEKEND takes a restaurant menu approach to available content. In other words, there are many public radio programs that WYSO does not have the time and/or inclination to schedule regularly. Nevertheless, many of these programs have features and segments that would be quite interesting, engaging, and applicable to WYSO's audience. Ala carte excerpting from nationally-distributed programs, programs that air only on other local public radio stations, internet audio websites, as well as from international programs and stations allows WYSO to feature more diverse content and perspectives, while being decidedly flexible in the way it produces this magazine program.

Integral to WYSO WEEKEND is local content. However, the production approach described above permits the station to sometimes produce more or less local content for any given week, depending on how WYSO needs to allocate its resources and what content is deemed most appropriate to include in any given edition of the show. As well, there are discrete ways to localize acquired content. For example, a documentary feature scheduled to air on the debut of WYSO WEEKEND comes from the WBUR Boston documentary series, INSIDE/OUT. The piece examines the increasing use of DNA evidence in capital cases and the numbers of individuals on death row who have been wrongly convicted of these crimes because genetic evidence revealed their innocence. WYSO is planning to re-write the host introduction to the documentary so as to highlight examples of such cases in Ohio.

WYSO has been asked to take part in a major national study of the value to the public radio system of independent producers, station-based/other-sourced content, and ways to rethink the distribution and acquisition of programming on the station level. Research will significantly focus on new models of program production, as well as the possible development/implementation of new technologies and economies to support those models. WYSO also expects to play a national leadership role in the development of www.radioexchange.org, a major platform that could foster the growth of the model it is paving with WYSO WEEKEND.

Such exposure and attention will benefit the stature of Antioch University. More importantly, I am hopeful that involvement in the development of these initiatives will create new opportunities for the placement of students in co-op positions, as well as help the institution to resurrect such campus activities as Antioch College's Documentary Institute. I also believe there may be significant opportunities to develop academic components to its graduate programs in Ohio and (through the sophisticated use of new media) across the nation.

Public Radio International's President and CEO, Steve Salyer, has called WYSO WEEKEND, an "exciting" and "ground breaking effort." He has suggested that WYSO could play a national leadership role by working with PRI's "experimental 'public radio op-ed' project." Further, he has encouraged WYSO to develop ties with "the global resources desk coming into place alongside [PRI's nightly newsmagazine] THE WORLD" and stated that "staff will help make available tailored segments plus direct lines to correspondents like Jennifer Glasse overseas." Salyer concluded his comments by saying, "We are very interested in working with those like you and your colleagues who are doing pioneering work. Keep us posted and let us know how we can help!"

WYSO is also looking forward to reinventing the GREEN CALENDAR, a modular feature that the station had aired for several years, but placed on hiatus early in 2002. Like so many different modules aired on both public and commercial radio stations, this module ran anywhere from 60 seconds to 2-3 minutes. WYSO and the Glen Helen Ecology Institute have expressed a desire to partner on bringing this feature back to the airwaves and expanding its vision. Previously, the module focused on pleasant observations about the natural world and an update on nature-focused events being held at a handful of locations in the Miami Valley. Glen Helen's Executive Director, Dr. Robert Whyte, and WYSO management have discussed having a new GREEN CALENDAR offer information and advice about green subjects, as well as a calendar of events that encompasses the entire, 45-mile broadcast radius of WYSO and, perhaps, a little beyond (i.e., throughout the Cincinnati-to-Columbus corridor).

Additionally, GREEN CALENDAR would include an Internet component, a web page with links that would be accessible from the WYSO, Glen Helen, Antioch, and other sites. With appropriate resources available, this site would include the audio files of the modules for on-demand streaming, transcripts of the modules, and ancillary content that would not be a part of any given audio feature. Preliminary meetings were held this summer to define the basic parameters of this project. Follow-up activities are planned for the second quarter and we hope that this initiative will take formal shape by the third quarter.

On the development front, WYSO had a difficult year during 2001-02. I want to assure the trustees that we are committed to returning the station to its recent history of balanced budgets and fiscal health. It should be emphasized that, based upon any of the standard metrics and benchmarking approaches used by public radio stations throughout the U.S., WYSO has never been better positioned to attract revenues.

It is important to note that during 2001-02, WYSO's revenues did, in fact, increase over those of 2000-01. Unfortunately, those revenues did not keep pace with costs. A number of factors contributed to this, not the least of which was the downturn in the economy, unanticipated increases in the expenses associated with the operations of www.wyso.org, necessary replacements of office systems, and investments in staff. Staff efficiency was another, associated problem, as a disproportionate amount of time of the two, full-time development staff is devoted to non-revenue generating activities including answering the station's telephones. WYSO still does not have a voice mail system (although we understand that this significant problem will finally be solved during the second quarter).

Additionally, beginning in spring 2001, Ohio Governor Bob Taft's Office of Budget and Management announced a series of across-the-board state budget cuts. These reductions continued throughout 2001-02, effecting the 2000-01 and 2001-02 budgets of most state agencies, including the Ohio Educational Telecommunications Network Commission (OETNC, aka OET). All of Ohio's public radio and television stations, as well as radio reading services, receive an annual operating subsidy from the state via OET, including WYSO Public Radio. To date, OET stations have had to sustain a 15% decrease in the annual subsidy. For WYSO, this accounted for a loss of approximately $15,000 in revenue.

The following is an overview of WYSO's Development plans for FY03:

	Membership	**Underwriting**
Goal	$430,000	$250,000
Revenues to date	$33,497	$43,560*

*billed through 9-30-02

As regards membership, the two major on-air fundraising campaigns of 2002-03 have not yet been held. The goals for these are, respectively, $160,000 (Fall 2002) and, tentatively, $155,000 (Spring 2003). The station may also hold a brief, 2-3 day end-of-FY campaign in late June 2003 (with a goal of $20-30K). Additionally, the revenue goal for the new WYSO Leadership Circle is $50,000 (the latter, to be obtained primarily from existing donors who have given $200 or more, consistently, for three or more years). These individuals will be asked to pledge $1,000 annually for three years. Management does not believe the goals of the Leadership Circle are realistic unless the WYSO Resource Board significantly assists in this effort and focuses its attention as befits its name, i.e., resource identification and acquisition.

Strategies being used in 2002-03 membership efforts include consistent, year-round, on-air membership messaging of a frequency that comports with industry standards for "optimum effective scheduling" to produce desired revenue results.

Other strategies include continued refinements of direct mail strategies, including a combination of direct mail appeals with specific listener-oriented incentives such as the opportunity to end Fall 2002 on-air fundraising as soon as the overall campaign goal is met. This incentive can generate overall good will if the campaign does not have to run its full course. This, in turn, could inspire early, on target giving in future campaigns. Many stations have used this strategy effectively. However, there can be a downside in that a station may actually be turning away revenue when it employs this "hit it and quit it" tactic (as there is no opportunity to raise funds over and above the goal). Nevertheless, management believes this strategy is worth employing for the upcoming campaign. Its effectiveness will be evaluated, accordingly, before a decision is made to use or not use it again.

WYSO has been working with Antioch College on the development of communications-related curricula. The station expressed its interest in doing so several years ago and, in early 1999, the College's Vice President and Dean of Faculty charged the Communications Department to include WYSO's general manager in all future curriculum development activities. This occurred once, in March 1999 and never again until this past summer. I have since met with Antioch College President Joan Straumanis to reiterate an interest and willingness on the part of the station to be of assistance, and a fine course is being offered this term. I expressed concern, however, that the station should be asked to work directly with individuals who attack the station and undermine its operations, including conducting so-called alternate pledge drives that encourage listeners to NOT provide financial support to WYSO.

As always, WYSO and its staff are proud to be a part of Antioch University and looks forward to doing all it can to play a role in its success. We are grateful for the support of the institution, administration, and trustees.

Steve Spencer
General Manager

WYSO

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
Revenues								
Tuition & Fees	0	0	0	0	0		0	
Less Tuition Discounts	0	0	0	0	0		0	
Net Tuition	0	0	0	0	0		0	
Gifts	38,542	30,510	34,000	20,864	-13,136	-38.64%	-9,646	-31.62%
Grants	14,073	12,678	12,500	10,388	-2,112	-16.90%	-2,290	-18.06%
Endowment Income	0	0	0	0	0		0	
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	0	0	0	0	0		0	
Unrealized Gains (Losses)	0	0	0	0	0		0	
Other Income	107,829	79,941	105,002	95,790	-9,212	-8.77%	15,849	19.83%
Total E&G Revenue	160,444	123,129	151,502	127,042	-24,460	-16.15%	3,913	3.18%
Auxiliary Enterprises	15	125	126	85	-41	-32.54%	-40	-32.00%
Released From Restrictions	0	0	0	0	0		0	
Total Revenues	160,459	123,254	151,628	127,127	-24,501	-16.16%	3,873	3.14%
Operating Expenses								
Instruction	0	0	0	0	0		0	
Research	0	0	0	0	0		0	
Public Service	271,603	231,826	220,702	230,731	10,029	4.54%	-1,095	-0.47%
Academic Support	0	0	0	0	0		0	
Student Services	0	0	0	0	0		0	
Institutional Support	0	0	0	0	0		0	
Plant Maintenance	0	0	7,611	7,747	136	1.79%	7,747	
Scholarships	0	0	0	0	0		0	
Total E&G Expenses	271,603	231,826	228,313	238,478	10,165	4.45%	6,652	2.87%
Auxiliary Enterprises	0	0	0	0	0		0	
Total Operating Expenses	271,603	231,826	228,313	238,478	10,165	4.45%	6,652	2.87%
Excess Revenue over Expenses	-111,144	-108,572	-76,685	-111,351	-34,666	-45.21%	-2,779	-2.56%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	0	3,102	3,500	0	-3,500	-100.00%	-3,102	-100.00%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	5,028	3,791	3,792	3,791	-1	-0.03%	0	0.00%
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	0	0	-7,611	-7,747	-136	-1.79%	-7,747	
Total Cash Items	5,028	6,893	-319	-3,956	-3,637	-1140.13%	-10,849	-157.39%
Net Cash Basis Budget	-116,172	-115,465	-76,366	-107,395	-31,029	-40.63%	8,070	6.99%

WYSO

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	Change From 2002-03 Budget to 2002-03 Actual %	Change From 2001 Actual to 2002 Actual $	Change From 2001 Actual to 2002 Actual %
	--------	--------	--------	--------	--------	--------	--------	--------
Revenues	160,459	123,254	151,628	127,127	-24,501	-16.16%	3,873	3.14%
Operating Expenses								
Salaries & Wages	64,850	72,433	75,477	91,070	15,593	20.66%	18,637	25.73%
Benefits	20,230	21,634	26,982	27,040	58	0.21%	5,406	24.99%
Training & Development	6,314	8,395	11,824	5,767	-6,057	-51.23%	-2,628	-31.30%
Student Aid Services	0	0	0	0	0		0	
Special Events	198	0	126	0	-126	-100.00%	0	
Supplies	6,828	5,342	5,065	701	-4,364	-86.16%	-4,641	-86.88%
Business Operations	155,950	96,067	87,153	92,104	4,951	5.68%	-3,963	-4.13%
Plant Maintenance	10,805	23,008	11,246	12,615	1,369	12.17%	-10,393	-45.17%
Interest Expense	3,710	2,207	2,202	1,384	-818	-37.15%	-823	-37.29%
Resale Costs	0	0	0	0	0		0	
Miscellaneous	0	22	627	50	-577	-92.03%	28	127.27%
Contingency/Reserves								
Campus Contingency, Mandatory	0	0	0	0	0		0	
Campus Program Contingency, Discretionary	0	0	0	0	0		0	
Liquidity Reserve	0	0	0	0	0		0	
Overhead								
To the University	0	0	0	0	0		0	
Rebates from the University	0	0	0	0	0		0	
Subsidy from Adult Campuses	0	0	0	0	0		0	
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	2,718	2,718	0	0	0		-2,718	-100.00%
Depreciation	0	0	7,611	7,747	136	1.79%	7,747	
Total Operating Expenses	271,603	231,826	228,313	238,478	10,165	4.45%	6,652	2.87%
Excess Revenue over Expenses	-111,144	-108,572	-76,685	-111,351	-34,666	-45.21%	-2,779	-2.56%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	0	3,102	3,500	0	-3,500	-100.00%	-3,102	-100.00%
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	5,028	3,791	3,792	3,791	-1	-0.03%	0	0.00%
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	0	0	-7,611	-7,747	-136	-1.79%	-7,747	
Total Cash Items	5,028	6,893	-319	-3,956	-3,637	-1140.13%	-10,849	-157.39%
Net Cash Basis Budget	-116,172	-115,465	-76,366	-107,395	-31,029	-40.63%	8,070	6.99%

University Wide

September 30, 2002 Actual Expenditure Summary by Function

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	Change From 2002-03 Budget to 2002-03 Actual %	Change From 2001 Actual to 2002 Actual $	Change From 2001 Actual to 2002 Actual %
Revenues								
Tuition & Fees	0	0	0	0	0		0	
Less Tuition Discounts	0	0	0	0	0		0	
Net Tuition	0	0	0	0	0		0	
Gifts	0	0	0	0	0		0	
Grants	34,035	20,885	20,834	27,106	6,272	30.10%	6,221	29.79%
Endowment Income	-77,251	-243,880	44,230	-123,908	-168,138	-380.14%	119,972	49.19%
Contracts	0	0	0	0	0		0	
Realized Gains (Losses)	8,710	-77,224	0	-980,566	-980,566		-903,342	-1169.77%
Unrealized Gains (Losses)	335,040	-903,381	0	-498,739	-498,739		404,642	44.79%
Other Income	68,103	81,258	35,087	70,487	35,400	100.89%	-10,771	-13.26%
Total E&G Revenue	368,637	-1,122,342	100,151	-1,505,620	-1,605,771	-1603.35%	-383,278	-34.15%
Auxiliary Enterprises	0	0	0	0	0		0	
Released From Restrictions	8,746	128,732	118,429	77,598	-40,831	-34.48%	-51,134	-39.72%
Total Revenues	377,383	-993,610	218,580	-1,428,022	-1,646,602	-753.32%	-434,412	-43.72%
Net Overhead for Central Operations	108,161	76,122	8,960	20,770	11,810	131.81%	96,892	89.58%
Operating Expenses								
Instruction	-7,479	0	0	0	0		0	
Research	0	0	0	0	0		0	
Public Service	0	0	0	0	0		0	
Academic Support	18,557	80,391	14,993	15,370	377	2.51%	-65,021	-80.88%
Student Services	0	0	0	0	0		0	
Institutional Support	248,522	318,952	343,749	233,169	-110,580	-32.17%	-85,783	-26.90%
Plant Maintenance	704,583	735,451	55,537	57,763	2,226	4.01%	-677,688	-92.15%
Scholarships	34,035	37,930	20,834	38,457	17,623	84.59%	527	1.39%
Total E&G Expenses	998,218	1,172,724	435,113	344,759	-90,354	-20.77%	-827,965	-70.60%
Auxiliary Enterprises	0	0	0	0	0		0	
Total Operating Expenses	998,218	1,172,724	435,113	344,759	-90,354	-20.77%	-827,965	-70.60%
Excess Revenue over Expenses	-512,674	-2,090,212	-207,573	-1,752,011	-1,544,438	-744.05%	338,201	16.18%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	7,188	0	10,000	11,779	1,779	17.79%	11,779	
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	29,793	31,031	31,031	31,031	0	0.00%	0	0.00%
Prior Year Reserves	0	0	0	0	0		0	
Add back Depreciation	-704,583	-735,451	-55,537	-57,763	-2,226	-4.01%	677,688	92.15%
Total Cash Items	-667,602	-704,420	-14,506	-14,953	-447	-3.08%	689,467	97.88%
Net Cash Basis Budget	154,928	-1,385,792	-193,067	-1,737,058	-1,543,991	-799.72%	-351,266	-25.35%

University Wide

September 30, 2002 Actual Expenditure Summary by Category

	Sept 30, 2000 Actual	Sept 30, 2001 Actual	Sept 30, 2002 Budget	Sept 30, 2002 Actual	Change From 2002-03 Budget to 2002-03 Actual $	%	Change From 2001 Actual to 2002 Actual $	%
	--------	--------	--------	--------	--------	--------	--------	--------
Revenues	485,544	-917,488	227,540	-1,407,252	-1,634,792	-718.46%	-489,764	-53.38%
Operating Expenses								
Salaries & Wages	36,331	98,042	71,859	67,560	-4,299	-5.98%	-30,482	-31.09%
Benefits	7,606	26,563	20,088	19,259	-829	-4.13%	-7,304	-27.50%
Training & Development	7,323	18,529	38,124	8,791	-29,333	-76.94%	-9,738	-52.56%
Student Aid Services	0	0	0	0	0		0	
Special Events	0	0	0	0	0		0	
Supplies	1,528	1,336	946	5,253	4,307	455.29%	3,917	293.19%
Business Operations	115,129	142,495	183,380	98,810	-84,570	-46.12%	-43,685	-30.66%
Plant Maintenance	11,973	12,141	1,373	20	-1,353	-98.54%	-12,121	-99.84%
Interest Expense	39,241	51,600	24,918	30,631	5,713	22.93%	-20,969	-40.64%
Resale Costs	0	0	0	0	0		0	
Miscellaneous	7,848	8,135	1,013	2,050	1,037	102.37%	-6,085	-74.80%
Contingency/Reserves								
Campus Contingency, Mandatory	18,206	22,718	876	0	-876	-100.00%	-22,718	-100.00%
Campus Program Contingency, Discretionary	0	0	0	0	0		0	
Liquidity Reserve	10,831	14,199	0	0	0		-14,199	-100.00%
Overhead								
To the University	0	0	0	0	0		0	
Rebates from the University	0	0	0	0	0		0	
Subsidy from Adult Campuses	0	0	0	0	0		0	
Subsidy from Overhead	0	0	0	0	0		0	
Other (Intercampus Agree & Univ Conf)	37,620	41,515	36,999	54,622	17,623	47.63%	13,107	31.57%
Depreciation	704,583	735,451	55,537	57,763	2,226	4.01%	-677,688	-92.15%
Total Operating Expenses	998,218	1,172,724	435,113	344,759	-90,354	-20.77%	-827,965	-70.60%
Excess Revenue over Expenses	-512,674	-2,090,212	-207,573	-1,752,011	-1,544,438	-744.05%	338,201	16.18%
Annual Budget Conversion to Cash Basis								
Capital Expenditures	7,188	0	10,000	11,779	1,779	17.79%	11,779	
Borrowing Proceeds	0	0	0	0	0		0	
Principal Payments	29,793	31,031	31,031	31,031	0	0.00%	0	0.00%
Prior Year Reserves	0	0	0	0	0		0	
Add Back Depreciation	-704,583	-735,451	-55,537	-57,763	-2,226	-4.01%	677,688	92.15%
Total Cash Items	-667,602	-704,420	-14,506	-14,953	-447	-3.08%	689,467	97.88%
Net Cash Basis Budget	154,928	-1,385,792	-193,067	-1,737,058	-1,543,991	-799.72%	-351,266	-25.35%

A/R AGING REPORT SEPTEMBER 30, 2002				
UNIT/ STUDY PERIOD	**AMOUNT BILLED**	**AMOUNT COLLECTED**	**AMOUNT OUTSTANDING**	**PERCENTAGE COLLECTED 9/30/02**
COLLEGE (inc AEA)				
2001/02 Year			$45,515	
02 Summer	$3,863,087	$3,793,521	$69,566	98.20%
02 Fall	$7,156,306	$5,394,776	$1,761,530	75.38%
03 Spring				
Total College	**$11,019,393**	**$9,188,297**	**$1,876,611**	**83.38%**
SANTA BARBARA				
2001/02 Year			$11,719	
02 Summer	$846,891	$812,633	$34,258	95.95%
02 Fall	$1,970,843	$1,186,744	$784,099	60.22%
03 Winter				
03 Spring				
Total S.B.	**$2,817,734**	**$1,999,377**	**$830,076**	**70.96%**
LOS ANGELES				
2001/02 Year			$21,394	
02 Summer	$1,445,270	$1,373,158	$72,112	95.01%
02 Fall	$3,065,212	$1,949,717	$1,115,495	63.61%
03 Winter				
03 Spring				
Total L.A.	**$4,510,482**	**$3,322,875**	**$1,209,001**	**73.67%**
SEATTLE				
2001/02 Year			195	
02 Summer	1,754,026	1,730,241	23,785	98.64%
02 Fall	2,114,840	1,219,225	895,615	57.65%
03 Winter				
03 Spring				
Total Seattle	**$3,868,866**	**$2,949,466**	**$919,595**	**76.24%**
NEW ENGLAND				
2001/02 Year			$13,539	
02 Summer	$1,672,285	$1,666,615	$5,670	99.66%
02 Fall	$3,924,777	$3,649,356	$275,421	92.98%
03 Spring				
Total NE	**$5,597,062**	**$5,315,971**	**$294,630**	**94.98%**
MCGREGOR				
2001/02 Year			$375,349	
02 Summer	$732,653	$619,774	$112,879	84.59%
02 Fall				
03 Winter				
03 Spring				
Total McG	**$732,653**	**$619,774**	**$488,228**	**84.59%**
PhD PROGRAM				
2001/02 Year			$5,100	
2002/03 Year	$611,700	$258,122	$353,578	**42.20%**
Total PhD Program	**$611,700**	**$258,122**	**$358,678**	**42.20%**
TOTAL UNIV	**$29,157,890**	**$23,653,882**	**$5,976,819**	**81.12%**

ANTIOCH UNIVERSITY

Status of Accounts Payable

As of September 30, 2002

Aged from Invoice Date

		Percent of Total	
		Sept 30 2002	**Sept 30 2001**
Current (0 to 30)	$212,116.34	75.01%	76.14%
31-60 Days	49,285.48	17.43%	17.92%
61 to 90 Days	3,053.51	1.08%	2.29%
Over 90 Days	18,334.25	6.48%	3.65%
	$282,789.58	100.00%	100.00%

COST CENTERS

INSTRUCTION:
Undergraduate
Heritage Institute
Preparatory-Remedial Education
Teacher Certification
Arts
Human Services
Computer Instruction
Cooperative Education
Environmental Field Program
Continuing Education
History, Philosophy & Religion
Physical Sciences
Languages, Literature & Culture
Environmental & Biological Sciences
Self, Society & Culture
Cultural & Interdisciplinary Studies
Social & Global Studies
AEA (Antioch Education Abroad)
MS Management
MA Psychology
MA Education
OSR
Whole System Design
MA Organizational Management
Dance/Movement Therapy
Counseling Psychology
Marriage and Family Therapy
Environmental Studies
Education
Organization & Management
Applied Psychology
Clinical Psychology
IMA
Weekend Program
Intercultural Relations

INSTRUCTION (Cont'd):
Conflict Resolution
Environment & Community
Fine Arts
PhD in Leadership & Change

RESEARCH:
Individual and Project Research

PUBLIC SERVICE:
Glen Helen
Antioch Review
WYSO
Counseling Centers

ACADEMIC SUPPORT:
Academic Administration
General Faculty
AEA Administration
Cross Cultural Program
Archives/Antiochiana
Library/Media Services
Psychological Services Center
Research and Evaluation
Writing Center
WSD Institute
Academic Computing

STUDENT SERVICES:
Financial Aid Administration
Student Admissions
Registrar (Student Records)
Student Services
Advocate's Office
Infirmary
Counseling

STUDENT SERVICES Cont'd:
Security
Student Loan Office
Community Government

INSTITUTIONAL SUPPORT:
Chancellor
Trustees
Provost/President
Fiscal Operations
Business Operations
General Administration
Central Services
Personnel
Alumni
Development/Advancement
Public Relations
Publications
Administrative Computer Service
University Administration

PLANT MAINTENANCE:
Maintenance
Custodial
Building & Grounds
Power Plant
Depreciation

SCHOLARSHIPS:
Grants & Scholarship

AUXILIARY ENTERPRISES:
Dining Services/ Gathering Space
Housing/Bookstore
Computer Sales
McGregor Conference Center

LINE ITEMS

<u>SALARIES & WAGES</u>: Compensation
Paid to Contracted Employees
Core Faculty
Associate Faculty
Adjunct Faculty
Administrators
Administrative Associate
Teaching Assistants
Unionized Staff
Non-Unionized Staff
Students
Retirees
Other Staff Employees
Student Vouchers
Student Stipends
Overseas Allowance

<u>BENEFITS</u>: Required and Non-Required
Benefits Paid
Medical/Dental Card
Dental
FICA
Worker's Comp
Unemployment
Life Insurance
Long & Short Term Disability
Retirement
Moving Expenses
Employee Tuition Waivers
Miscellaneous Benefits

<u>TRAINING & DEVELOPMENT</u>:
Non-Contracted Expenses for Trg & Develop
Business Travel
Local Meetings/Workshops
Professional Development
Employee Recruiting
Program Development

<u>STUDENT AID</u>:
Restricted Grant Scholarships
Student Vouchers

<u>SPECIAL EVENTS</u>:
Graduation
Orientation
Miscellaneous Special Events

<u>SUPPLIES</u>:
Office Supplies
Instructional Supplies
Research Supplies
Duplicating Supplies
Computer Supplies
Computer Software
Maintenance Supplies
Furniture Supplies
Equipment Supplies
Library Supplies
Food Supplies
Miscellaneous Supplies

<u>BUSINESS OPERATIONS COSTS</u>:
General Cost of Doing Business
Subscriptions & Publications
Purchased Services
Consulting
Honoraria/Stipends
Information & Communications
Memberships & Dues
Printing
Postage/Freight
Audio/Visual
Advertising
Telecommunications
Internet & Leased Lines
Legal
Audit
Bad Debt Expense

<u>PLANT MAINTENANCE COSTS</u>:
Costs Related to Facilities
Maintenance Contracts & Repairs
Computer Maintenance
Purchased Services
Utilities
Vehicle Operation
Facility Rental
Equipment Rental
Insurance/Taxes

<u>DEPRECIATION:</u>

<u>INTEREST EXPENSE</u>:
Interest
Bank Charges (include credit card charges)

<u>RESALE COSTS</u>:
Books for Resale
Computers for Resale
Supplies for Resale

<u>MISCELLANEOUS COSTS</u>:
Miscellaneous
Student Activities
Student Insurance
Payments to Annuitants

<u>CONTINGENCY/RESERVES</u>:
Campus Contingency, Mandated
Campus Contingency, Discretionary
Liquidity Reserve

<u>OVERHEAD COSTS</u>:
Regional Overhead
University Overhead/Rebate
University Conference
College Fund
Operation Subsidy
Inter-Campus Agreements